LOWERING DIVISION (200-LEVEL) ELIGIBILITY:

Students pursuing a Bachelor of Business Administration degree and all MCS majors must achieve 24 credits and maintain a 2.50 GPA or better in order to take lower division business courses (including MCS courses) except ITBE 141, BEINDP 200, BEINDP 293, ECON 201 and ECON 202. Grades received for all appropriate college courses taken at other institutions will be included in determining the student’s grade point average eligibility for enrolling in business courses.

Business minors and non-business minors required to take business courses must have at least a 2.00 gpa and 24 credits completed to enroll in lower division (200-level) business courses required in the minor.

Non-business majors who are required or who may elect to take business courses in the major must have the gpa required in the major, must have completed 24 credits to take lower division (200-level) business courses.

UPPER DIVISION (300/400-LEVEL) ELIGIBILITY:

Students in the BBA curriculum and all MCS majors are not eligible to enroll in the College of Business and Economics 300- and 400-level courses unless they have 60.0 or more credits to degree, at least a 2.50 cum GPA and have been admitted to the upper division business courses. Transfer students must maintain a combined GPA (transfer and UW-W) of 2.50 to continue eligibility.

Business minors must have a 2.00 gpa and 60 credits completed to enroll in upper division (300 or 400-level) business courses. In order to graduate with a business minor, the student must have a 2.25 gpa in the minor.

S/NC grading may not be used in any business course or any BBA degree requirement unless offered on an S/NC basis only. Courses in the College of Business and Economics may not be taken on an audit basis. A course cannot be used to satisfy both a BBA degree and a major requirement.

Non-business majors who are required or who may elect to take 300/400-level business courses must have completed 60 credits and have a 2.00 gpa to take upper division (300 and 400-level) business courses.

Non-business majors who are not required to take business courses in the major may register for business courses during the first week of classes if all course prerequisites and credits completed (24 for lower division or 60 for upper division) are met, and the student has a 2.50 combined grade point average.

ADMISSION TO UPPER DIVISION BUSINESS COURSES:

When a student is projected to complete at least 54 credits and has satisfactorily completed or is enrolled in ENGLISH 101, ENGLISH 102, COMM 110, ACCOUNT 244, ACCOUNT 249 or ACCOUNT 261; ECON 201; ECON 202, MATH 143, and ECON 245, the student may apply for admission to the upper division business courses. All students with at least a 2.80 combined GPA will be admitted. Application forms for admission to the upper division business courses are completed at a registration information meeting or online after completion of an online advising exercise.

ENROLLMENT PREFERENCE in all business courses will be given to the following officially declared majors and minors:

• All BBA Majors; management computer systems majors; integrated science and business; business education; other non-business majors with business course requirements
• Minors; business minors; arts management minors; other minors with business course requirements.

SPECIAL STUDENTS ..... Students admitted with full/complete credentials of all previous post-secondary work (SPFC) may register with the approval of the SPFC advisor (Chris Kutz, Hyland 4300, 262 472 4993) and special students without full credentials (SPNC) can register on a space available basis with the approval of the assistant dean (Jan Olson, Hyland Hall 4300, 262-472-4900).

COMMON EXAMINATIONS ..... Certain courses have common exams during the semester when all sections will be tested at the same time. Students should not schedule other classes at those times.

GRADUATE STUDENTS ..... Graduate students must be admitted to the M.B.A. or M.P.A. program to enroll in 500-700 level courses offered in the College of Business and Economics (except Business Education and School Business Management). Non-Candidate for Degree (NCFD) students cannot register for College of Business and Economics courses. Exceptions to this policy must be approved in advance by the associate dean, College of Business and Economics (262-472-1945).

ONLINE BUSINESS COURSES ..... Charges for online business courses are stated with the course listings. The charge is the same for both in-state and out-of-state students.
ECON 201 PRINCIPLES OF MICROECONOMICS ... Consumer and firm behavior. Market supply and demand and the price system. Monopoly and imperfectly competitive market structures. The pricing of factors of production and the distribution of income. Additional topics may include: poverty, growth and development; international trade. Conventional grade basis only if course is required in the College of Business for major.

PREREQ: MATH 141 WITH A GRADE OF C OR BETTER OR WAIVER.

#5170 Section 01 (units: 3) Gen Ed Social Science (GS)
09/04-12/21 TR 08:00 AM - 09:15 AM HH 1308 Russell D Kashian

#5172 Section 03 (units: 3) Gen Ed Social Science (GS)
09/04-12/21 MWF 11:00 AM - 11:50 AM HH 2101 Daniel Teferra

#5173 Section 04 (units: 3) Gen Ed Social Science (GS)
09/04-12/21 MW 12:30 PM - 01:45 PM HH 2312 David M Welsch

#5175 Section 06 (units: 3) Gen Ed Social Science (GS)
09/04-12/21 TR 12:30 PM - 01:45 PM HH 2101 Jessica L Milli

#5176 Section 07 (units: 3) Gen Ed Social Science (GS)
09/04-12/21 MW 02:15 PM - 03:30 PM HH 2312 David M Welsch

#5177 Section 08 (units: 3) Gen Ed Social Science (GS)
09/04-12/21 TR 02:15 PM - 03:30 PM HH 2312 Jessica L Milli

#5179 Section 10 (units: 3) Gen Ed Social Science (GS)
09/04-12/21 W 05:30 PM - 08:00 PM HH 1308 Richard McGregor

#5180 Section 22 (units: 3) Gen Ed Social Science (GS) NOTE: Students must have access to the internet and an internet browser.

The cost per credit for COBE online undergraduate courses for 2012-2013 is $389.

09/04-12/21 Arranged Arranged WEB BASED Jeffery S Heinrich

ECON 202 PRINCIPLES OF MACROECONOMICS ... The economic problem: allocating scarce resources among alternative uses. The role of the market: supply and demand. The aggregate economy: output, income, employment and inflation. The nature and role of money. The effect of government expenditure and taxation on the economy. Conventional grade basis only if course is required in the College of Business for major.

PREREQ: ECON 201

#5181 Section 01 (units: 3) Gen Ed Social Science (GS)
09/04-12/21 MWF 09:55 AM - 10:45 AM HH 2312 Daniel Teferra

#5182 Section 02 (units: 3) Gen Ed Social Science (GS)
09/04-12/21 MW 11:00 AM - 12:15 PM HH 1308 Stuart M Glosser

#5183 Section 03 (units: 3) Gen Ed Social Science (GS) NOTE: Aplia - Students must have access to the internet and an internet browser and will be required to pay a $35 fee to use Aplia, a web-based learning tool/workbook.
09/04-12/21 MW 12:30 PM - 01:45 PM HH 1308 Yamin S Ahmad

#5184 Section 04 (units: 3) Gen Ed Social Science (GS) NOTE: Aplia - Students must have access to the internet and an internet browser and will be required to pay a $35 fee to use Aplia, a web-based learning tool/workbook.
09/04-12/21 TR 12:30 PM - 01:45 PM HH 1308 Eylem Ersal

#5185 Section 05 (units: 3) Gen Ed Social Science (GS)
09/04-12/21 MW 02:15 PM - 03:30 PM HH 1308 Stuart M Glosser

#5186 Section 06 (units: 3) Gen Ed Social Science (GS) NOTE: Aplia - Students must have access to the internet and an internet browser and will be required to pay a $35 fee to use Aplia, a web-based learning tool/workbook.
09/04-12/21 TR 02:15 PM - 03:30 PM HH 1308 Eylem Ersal


PREREQ: MATH 143 OR MATH 243 OR MATH 250 OR MATH 253 AND LOWER LEVEL BUSINESS REQUIREMENT

#5188 Section 01 (units: 3)
09/04-12/21 TR 03:45 PM - 05:00 PM HH 1300 Jessica L Milli

#5189 Section 02 (units: 3)
09/04-12/21 MW 09:30 AM - 10:45 AM HH 1300 David J Bashaw

#5190 Section 03 (units: 3)
09/04-12/21 MW 09:30 AM - 10:45 AM HH 1300 Thomas E Schweigert

#5191 Section 04 (units: 3)
09/04-12/21 TR 09:30 AM - 10:45 AM HH 1300 Jessica L Milli

#5192 Section 05 (units: 3)
09/04-12/21 TR 09:30 AM - 10:45 AM HH 1300 Shreyasee Das

#5193 Section 06 (units: 3)
09/04-12/21 MW 11:00 AM - 12:15 PM HH 1300 David J Bashaw

#5194 Section 07 (units: 3)
09/04-12/21 MW 12:30 PM - 01:45 PM HH 1300 Matthew W Winden

#5195 Section 08 (units: 3) NOTE: WileyPLUS: Students must have access to the internet and an internet browser and will be required to pay a $35.00 fee to use WileyPLUS, a web-based program that includes textbook, study guide and homework assignments.
09/04-12/21 TR 12:30 PM - 01:45 PM HH 1300 Salim M Araji

#5196 Section 09 (units: 3)
09/04-12/21 MW 02:15 PM - 03:30 PM HH 1300 Thomas E Schweigert
<table>
<thead>
<tr>
<th>Start/End Dates</th>
<th>Meeting Days</th>
<th>Meeting Times</th>
<th>Location</th>
<th>Instructor</th>
<th>Course Topic (if applicable)</th>
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<tbody>
<tr>
<td>09/04-12/21</td>
<td>MW</td>
<td>02:15 PM - 03:30 PM</td>
<td>HH1314</td>
<td>David J Bashaw</td>
<td>ECON 301 INTERMEDIATE MICROECONOMICS ANALYSIS ... Consumer and firm behavior. Theories of consumption and production. Pricing of products and factors of production under different market structures. General equilibrium. Market failure, externalities and public goods.</td>
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<tr>
<td>09/04-12/21</td>
<td>TR</td>
<td>02:15 PM - 03:30 PM</td>
<td>HH1300</td>
<td>Salim M Arajii</td>
<td>ECON 354 MONEY AND BANKING ... The demand for and supply of money in historical perspective including the role of the banking system in the credit creation process. Financial markets, interest rates and economic activity. The Federal Reserve System, monetary policy and the macroeconomy.</td>
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<tr>
<td>09/04-12/21</td>
<td>MW</td>
<td>09:30 AM - 10:45 AM</td>
<td>HH1301</td>
<td>David M Welsch</td>
<td>ECON 356 PUBLIC FINANCE ... Economic analysis of public sector issues in relation to the overall economy including: market failure and the role of the public sector; the effects of government expenditures, taxation and borrowing on the allocation and distribution of resources; stability of the U.S. economic system.</td>
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<td>09/04-12/21</td>
<td>MW</td>
<td>12:30 PM - 01:45 PM</td>
<td>HH1301</td>
<td>Shreyasee Das</td>
<td>ECON 360 GROWTH AND DEVELOPMENT IN THE WORLD ECONOMY ... The historical growth experience of industrialized economies; the challenge of development in Asia, Africa and Latin America; problems of transition in formerly centrally planned economies. Economic growth and structural change; income distribution and poverty; population growth and human resources; international trade, foreign investment and development assistance.</td>
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<td>09/04-12/21</td>
<td>MW</td>
<td>12:30 PM - 01:45 PM</td>
<td>HH1301</td>
<td>Thomas E Schweigert</td>
<td>ECON 404 HISTORY OF ECONOMIC THOUGHT ... A study of the development of economic ideas, with emphasis on classical, neo-classical, socialist, Keynesian and institutional schools of thought.</td>
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<td>09/04-12/21</td>
<td>MW</td>
<td>02:15 PM - 03:30 PM</td>
<td>HH1301</td>
<td>Daniel Teferra</td>
<td>ECON 406 INTERNATIONAL FINANCE AND BANKING ... The monetary dimension of international economics. Balance of payments accounting; exchange rates, prices and interest rates; spot and forward foreign exchange; international financial markets and international banking; exchange rate systems and the role of central banks; open-economy macroeconomics; the international monetary system and current policy issues.</td>
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<tr>
<td>09/04-12/21</td>
<td>TR</td>
<td>09:30 AM - 10:45 AM</td>
<td>HH1301</td>
<td>Eylem Ersal</td>
<td>ECON 413 ADVANCED ECONOMIC ANALYSIS ... A survey of fundamental micro and macroeconomic theory that can be presented as mathematical models. The course emphasizes the use of models in positive economic analysis of areas such as consumer behavior, production, financial markets; and their role in facilitating rigorous analysis and developing testable predictions.</td>
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<tr>
<td>09/04-12/21</td>
<td>MW</td>
<td>11:00 AM - 12:15 PM</td>
<td>HH1301</td>
<td>Yamin S Ahmad</td>
<td>ECON 438 URBAN REGIONAL AND TRANSPORT ECONOMICS ... The economics of location. Zoning and land use planning. Urban sprawl and the urban/rural periphery. Real estate economics. The urban crisis in the US. The role of the automobile and the highway system. Public policy and the urban environment.</td>
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<tr>
<td>Class#</td>
<td>Section</td>
<td>(Units)</td>
<td>General Education Designation (if any)</td>
<td>Start/End Dates</td>
<td>Meeting Days</td>
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<td>ECON 493</td>
<td>INTERNOSHIP IN ECONOMICS</td>
<td>This is an opportunity for an economics student to gain practical experience in a business, bank, government, non-profit organization before graduation. The experience will supplement the students’ academic work in preparation for a career. Instructor Consent required.</td>
<td>PREREQ: ECON MAJORS OR MINORS; ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION</td>
<td>#5579 Section 01</td>
<td>[units: 1-3]</td>
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<td>09/04-12/21</td>
<td>Arranged</td>
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<td>ECON 498</td>
<td>INDEPENDENT STUDY</td>
<td>Study of a selected topic or topics under the direction of a faculty member. Repeatable. Department Consent required.</td>
<td>PREREQ: JUNIOR STATUS, ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION</td>
<td>#5208 Section 01</td>
<td>[units: 3]</td>
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<tr>
<td>#5211</td>
<td>Section 04</td>
<td>[units: 1-3]</td>
<td>All class meeting details to be arranged.</td>
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*** GRADUATE LEVEL COURSES ***

| ECON 703 | STATISTICS FOUNDATIONS | Introduction to descriptive statistics and basic statistical methods as applied to scientific problem solving and decision making. Topics covered include: Descriptive statistics, elementary probability theory, theoretical distributions, sampling distributions, estimation, tests of hypothesis, simple linear regression and correlation analysis, and index numbers. | PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS. | #5212 Section 01 | [units: 3] | Consent |
| #5212 | Section 01 | [units: 3] |                                       | 09/04-12/21     | W            | 06:30 PM - 09:00 PM | HH1300 | Matthew W Winden |         |
| ECON 704 | ECONOMICS FOUNDATIONS | A study of micro and macro economic tools of analysis. The functioning of a market economy in product and factor markets under alternative market structures. National income, fiscal policy, and the role of the money supply. | PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS. | #5213 Section 22 | [units: 2] | Note: Students must have access to the internet and an internet browser. |
|        |         |         |                                       | 09/04-12/21     |             |              |          |            |         |
| ECON 736 | BUSINESS CONDITIONS ANALYSIS | A study of the macroeconomic structure and operations of the economic system. Analysis of fluctuations in national income, output, employment, prices and exchange rates and the implication of such changes for business decisions. Evaluation of the influence of monetary policy, fiscal policies, and other macroeconomic events on economic activity. Assessment of the various approaches and methodologies available for forecasting business conditions. Prereq: ECON 704 | PREREQ: ECON 704 OR ECON 211 OR ECON 202 OR EQUIVALENT, GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS. | #5214 Section 22 | [units: 2] | Note: Students must have access to the internet and an internet browser. |
|        |         |         |                                       | 09/04-10/26     |             |              |          |            |         |
| ECON 737 | MANAGERIAL ECONOMICS | Applications of microeconomic theory to problems of formulating managerial decisions. Emphasis on economics as a science that facilitates decision making. Topics considered include optimization techniques, risk analysis and estimation of demand and costs of production, market structures and pricing practice, and antitrust economics. Integrates theory and practice. | PREREQ: ECON 703 OR ECON 245 OR EQUIVALENT AND ECON 704 OR ECON 212 OR ECON 201 OR EQUIVALENT | #5215 Section 01 | [units: 2] | Consent |
| #5215 | Section 01 | [units: 2] |                                       | 09/04-12/21     | T            | 06:30 PM - 08:10 PM | HH1301 | L Denton Marks |         |