### Section I - General Education Core Courses

#### General Education

**GENED 140  GLOBAL PERSPECTIVES**... This course introduces students to key terms, concepts, issues and relationships in economics, geography and political science. The course investigates how increasing globalization impacts issues such as the authority and competence of the nation-state, population growth and migration, economic development and trade and patterns of international cooperation and conflict. May not be taken on an S/NC grade basis.

#4288 Section 40  [units: 3]  Gen Ed Social Science (GS)  
NOTE: This course will be taught using Desire2Learn. The course site will be available to you at the beginning of the semester. An additional $150 will be assessed for this class.

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<th>Start/End Dates</th>
<th>Meeting Days</th>
<th>Meeting Times</th>
<th>Location</th>
<th>Instructor</th>
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<tr>
<td>09/04-12/21</td>
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<td>WEB BASED</td>
<td>Zohreh Ghavamshahidi</td>
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### Section II - College of Arts and Communication

#### Communication

**COMM 110  INTRODUCTION TO HUMAN COMMUNICATION**... A basic course designed to help students increase their effectiveness in public speaking and interpersonal communication through learning current theory and developing skills through actual classroom experiences. A beginning course in principles of oral communication designed to develop confidence and precision through classroom speaking. For information about the waiver examination see the Proficiency/General Studies Requirements section of this Bulletin.

#5323 Section 33  [units: 3]  
<table>
<thead>
<tr>
<th>Start/End Dates</th>
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<td>Jodi Galvan</td>
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#### Interdepartmental

**ACINDP 362  NON-PROFIT ARTS MANAGEMENT**... A study of the duties and required skills of managers of various non-profit arts organizations. Areas of study will include structure of arts organizations, planning, programming, staffing, budgeting and marketing, with emphasis on fundraising, board development, and volunteer management. Offered spring term in even numbered years.

#1279 Section 01  [units: 2]  
NOTE: All course work will be conducted via the internet using D2L. For further information, contact the instructor via email at matthewm@uw.edu.

<table>
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<th>Start/End Dates</th>
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<td>Megan R Matthews</td>
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#### Theatre

**THEATRE 362  NON-PROFIT ARTS MANAGEMENT**... A study of the duties and required skills of managers of various non-profit arts organizations. Areas of study will include structure of arts organizations, planning, programming, staffing, budgeting and marketing, with emphasis on fundraising, board development, and volunteer management. Assignments and projects will be geared toward students' specific needs and interests. Offered even numbered years.

#1257 Section 01  [units: 2]  
NOTE: All course work will be conducted via the internet using D2L. For further information, contact the instructor via email at matthewm@uw.edu.

<table>
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<td>Megan R Matthews</td>
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</tbody>
</table>
Section III - College of Business and Economics

LOWER DIVISION (200-LEVEL) ELIGIBILITY:

Students pursuing a Bachelor of Business Administration degree and all MCS majors must achieve 24 credits and maintain a 2.50 GPA or better in order to take lower division business courses (including MCS courses) except ITBE 141, BEINDP 200, BEINDP 293, ECON 201 and ECON 202. Grades received for all appropriate college courses taken at other institutions will be included in determining the student’s grade point average eligibility for enrolling in business courses.

Business minors and non-business minors required to take business courses must have at least a 2.00 gpa and 24 credits completed to enroll in lower division (200-level) business courses required in the minor.

Non-business majors who are required or who may elect to take business courses in the major must have the gpa required in the major, must have completed 24 credits to take lower division (200-level) business courses.

UPPER DIVISION (300/400-LEVEL) ELIGIBILITY:

Students in the BBA curriculum and all MCS majors are not eligible to enroll in the College of Business and Economics 300- and 400-level courses unless they have 60.0 or more credits to degree, at least a 2.50 cum GPA and have been admitted to the upper division business courses. Transfer students must maintain a combined GPA (transfer and UW-W) of 2.50 to continue eligibility.

Business minors must have a 2.00 gpa and 60 credits completed to enroll in upper division (300 or 400-level) business courses. In order to graduate with a business minor, the student must have a 2.25 gpa in the minor.

S/NC grading may not be used in any business course or any BBA degree requirement unless offered on an S/NC basis only. Courses in the College of Business and Economics may not be taken on an audit basis. A course cannot be used to satisfy both a BBA degree and a major requirement.

Non-business majors who are required or who may elect to take 300/400-level business courses must have completed 60 credits and have a 2.00 gpa to take upper division (300 and 400-level) business courses.

Non-business majors who are not required to take business courses in the major may register for business courses during the first week of classes if all course prerequisites and credits completed (24 for lower division or 60 for upper division) are met, and the student has a 2.50 combined grade point average.

ADMISSION TO UPPER DIVISION BUSINESS COURSES:

When a student is projected to complete at least 54 credits and has satisfactorily completed or is enrolled in ENGLISH 101, ENGLISH 102, COMM 110, ACCOUNT 244, ACCOUNT 249 or ACCOUNT 261; ECON 201; ECON 202; MATH 143; and ECON 245, the student may apply for admission to the upper division business courses. All students with at least a 2.80 combined GPA will be admitted. Application forms for admission to the upper division business courses are completed at a registration information meeting or online after completion of an online advising exercise.

ENROLLMENT PREFERENCE in all business courses will be given to the following officially declared majors and minors:
• All BBA Majors; management computer systems majors; integrated science and business; business education; other non-business majors with business course requirements
• Minors; business minors; arts management minors; other minors with business course requirements.

SPECIAL STUDENTS ..... Students admitted with full/complete credentials of all previous post-secondary work (SPFC) may register with the approval of the SPFC advisor (Chris Kutz, Hyland 4300, 262-472-4993) and special students without full credentials (SPNC) can register on a space available basis with the approval of the assistant dean (Jan Olson, Hyland Hall 4300, 262-472-4900).

COMMON EXAMINATIONS ..... Certain courses have common exams during the semester when all sections will be tested at the same time. Students should not schedule other classes at those times.

GRADUATE STUDENTS ..... Graduate students must be admitted to the M.B.A. or M.P.A. program to enroll in 500-700 level courses offered in the College of Business and Economics (except Business Education and School Business Management). Non-Candidate for Degree (NCFD) students cannot register for College of Business and Economics courses. Exceptions to this policy must be approved in advance by the associate dean, College of Business and Economics (262-472-1945).

ONLINE BUSINESS COURSES ..... Charges for online business courses are stated with the course listings. The charge is the same for both in-state and out-of-state students.
ACCOUNT 249  INTRODUCTION TO MANAGERIAL ACCOUNTING ... This course introduces the student to the relevance, use, and interpretation of accounting information for decision making in support of business strategy. Topics include cost accounting (job order, process, absorption, variable), pricing, understanding cost structures (cost behavior), short-term decision-making, operational budgeting, evaluating performance, analyzing financial statements and ethical decision making.

PREREQ: ACCOUNTING 244, PRE-BUSINESS MAJOR, COMPLETION OF 24 CREDITS AND 2.50 GPA OR BETTER, MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

#1421 Section 22  [units: 3]  NOTE: The cost per credit for COBE online undergraduate courses for 2012-2013 is $389. Students must have access to the internet and an internet browser.

09/04-12/21  Arranged  Arranged  WEB BASED  Robert A Gruber

*** GRADUATE LEVEL COURSES ***

ACCOUNT 701  ACCOUNTING FOUNDATIONS ... This course introduces students to the principles of financial accounting, including the (1) basic accounting cycle (i.e., double-entry accounting), financial statements (i.e., income statement, statement of financial position, and statement of cash flows), and specific discussions of cash, trade receivables, merchandise inventories, plant assets, current and long-term liabilities, and stockholders' equity. Fundamental ration and statement analysis techniques are also integrated throughout the course.

PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.

#1463 Section 22  [units: 2]  NOTE: Grad online classes will bill at $619 per credit. Students must have access to the internet and an internet browser.

09/04-10/26  Arranged  Arranged  WEB BASED  Linda E Holmes

ECONOMICS

ECON 201  PRINCIPLES OF MICROECONOMICS ... Consumer and firm behavior. Market supply and demand and the price system. Monopoly and imperfectly competitive market structures. The pricing of factors of production and the distribution of income. Additional topics may include: poverty, growth and development; international trade. Conventional grade basis only if course is required in the College of Business for major.

PREREQ: MATH 141 WITH A GRADE OF C OR BETTER OR WAIVER.

#5180 Section 22  [units: 3]  Gen Ed Social Science (GS)  NOTE: Students must have access to the internet and an internet browser.

The cost per credit for COBE online undergraduate courses for 2012-2013 is $389.

09/04-12/21  Arranged  Arranged  WEB BASED  Jeffery S Heinrich

ECON 354  MONEY AND BANKING ... The demand for and supply of money in historical perspective including the role of the banking system in the credit creation process. Financial markets, interest rates and economic activity. The Federal Reserve System, monetary policy and the macroeconomy.

PREREQ: ECON 201 OR ECON 212; ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

#5201 Section 22  [units: 3]  NOTE: Students must have access to the internet and an internet browser.

The cost per credit for COBE online undergraduate courses for 2012-2013 is $389.

09/04-12/21  Arranged  Arranged  WEB BASED  Russell D Kashian

*** GRADUATE LEVEL COURSES ***

ECON 704  ECONOMICS FOUNDATIONS ... A study of micro and macro economic tools of analysis. The functioning of a market economy in product and factor markets under alternative market structures. National income, fiscal policy, and the role of the money supply.

PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.

#5213 Section 22  [units: 2]  NOTE: Students must have access to the internet and an internet browser.

The cost per credit for COBE online graduate courses for 2012-2013 is $619.

10/29-12/21  Arranged  Arranged  WEB BASED  Jeffery S Heinrich

ECON 736  BUSINESS CONDITIONS ANALYSIS ... A study of the macroeconomic structure and operations of the economic system. Analysis of fluctuations in national income, output, employment, prices and exchange rates and the implication of such changes for business decisions. Evaluation of the influence of monetary policy, fiscal policies, and other macroeconomic events on economic activity. Assessment of the various approaches and methodologies available for forecasting business conditions. Prereq: ECON 704

PREREQ: ECON 704 OR ECON 211 OR ECON 202 OR EQUIVALENT, GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.

#5214 Section 22  [units: 2]  NOTE: Students must have access to the internet and an internet browser.

The cost per credit for COBE online graduate courses for 2012-2013 is $619.

09/04-10/26  Arranged  Arranged  WEB BASED  Stuart M Glosser
FINANCE AND BUSINESS LAW

Finance and Business Law

FNBSLW 341 BUSINESS AND COMMERCIAL LAW ... An introduction to business and the law. Includes topics such as legal systems, court procedure, business torts and crimes, contracts and related areas of the Uniform Commercial Code, government regulation of business, and the ethical and legal rights and duties of individuals and businesses in our society.
PREREQ: ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION
#3340 Section 22 [units: 3] NOTE: Students must have access to the internet and an internet browser.
 The cost per credit for COBE online undergraduate courses for 2012-2013 is $389.
 09/04-12/21 Arranged Arranged WEB BASED Gene M Toboyek

FNBSLW 446 INSURANCE ... Principles of risk and insurance and their applications to business management and personal affairs. Analysis of concepts and methods of handling risks; insurance carriers and contracts; survey of policies for fire insurance, business interruption, liability, automobile, life and health.
PREREQ: ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION
#3369 Section 22 [units: 3] NOTE: Students must have access to the internet and an internet browser.
 The cost per credit for COBE online undergraduate courses for 2012-2013 is $389.
 09/04-12/21 Arranged Arranged WEB BASED Yuan Yuan

*** GRADUATE LEVEL COURSES ***

FNBSLW 755 MULTINATIONAL BUSINESS FINANCE ... An advanced course of international financial principles covering major macroeconomic factors affecting international corporate decisions, foreign exchange transactions, hedging strategies, international capital structure decisions, capital budgeting, international financial markets, and taxation. Prereq: FNBSLW 718 or equivalent
PREREQ: FNBSLW 718
#3383 Section 22 [units: 3] NOTE: The cost per credit for COBE online graduate courses for 2012-2013 is $619. Students must have access to the internet and an internet browser.
 09/04-12/21 Arranged Arranged WEB BASED Hamid Moini

FNBSLW 798 INDIVIDUAL STUDIES ... A student may satisfy up to 3 credits of the 9 credit emphasis by pursuing this course with one or more members of the graduate faculty. A copy of the proposal must be on file in the chairman’s office prior to registration.
PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.
#3388 Section 22 [units: 1-3] NOTE: The cost per credit for COBE online graduate courses for 2012-2013 is $619. Students must have access to the internet and an internet browser.
 09/04-12/21 Arranged Arranged WEB BASED Linda Yu

INFORMATION TECHNOLOGY AND BUSINESS EDUCATION

Information Technology and Business Education

ITBE 280 INTRODUCTION TO INFORMATION SYSTEMS ... This course introduces students to information systems, and details how and why they are critical to the functioning of modern organizations. The course provides technological, organizational, and managerial foundations of information, and explains how successful systems are built. Students also learn to develop and use a database system for personal productivity.
PREREQ: 24 CREDITS AND 2.50 COMBINED GPA OR PUBLIC POLICY MAJOR
#3925 Section 22 [units: 3] NOTE: The cost per credit for COBE online undergraduate courses for 2012-2013 is $389. Students must have access to the internet and an internet browser.
 09/04-12/21 Arranged Arranged WEB BASED Christina N Outlay

ITBE 388 CAREER INFORMATION ... Offered on a satisfactory/no credit basis only. A presentation of techniques of self-analysis in preparation for the job search. The job search includes resume, cover letter, and interview preparation. Also included are the various types of correspondence necessary in the job search.
PREREQ: ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION
#3948 Section 22 [units: 1] NOTE: The cost per credit for COBE online undergraduate courses for 2012-2013 is $389. Students must have access to the internet and an internet browser.
 10/29-12/21 Arranged Arranged WEB BASED John C Smith
S/NC Grading Basis Only

*** GRADUATE LEVEL COURSES ***

ITBE 740 BUSINESS AND PROFESSIONAL COMMUNICATION ... This course is designed to introduce students to communication theories and leadership strategies that, if applied in business settings, can improve personal and organizational goal setting, planning and evaluation. In addition, emphasis will be placed on fostering positive day-to-day human interactions as well as the continuous growth of both individuals and organizations. Emphasis will be placed on the application of concepts explored in class to management roles in a variety of business enterprises. As a result, extensive analysis of actual business communication is a major part of this course.
#3960 Section 22 [units: 2] NOTE: The cost per credit for COBE online graduate courses for 2012-2013 is $619. Students must have access to the internet and an internet browser.
 09/04-10/26 Arranged Arranged WEB BASED Robert M Schramm
## Management

**MANGEMNT 306 OPERATIONS MANAGEMENT ...** The study of contemporary theory, methods and procedures used to manage the production/operations (P/OM) function in service and manufacturing organizations. Included is a thorough overview of the qualitative and quantitative methods used by managers in making the decisions needed to effectively and efficiently transform resource inputs into goods and services.

Prerequisites: MATH 143 or MATH 243 or MATH 250 or MATH 253 and (MATH 231 or ECON 245) and ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

### Course Details
- **Start/End Dates:** 09/04-12/21
- **Meeting Days:** Arranged
- **Meeting Times:** Arranged
- **Location:** WEB BASED
- **Instructor:** Paul Ambrose
- **Course Topic:** (if applicable)

**MANGEMNT 366 SOCIAL RESPONSIBILITY ...** This course will provide students with an understanding of the relationship of organizations with their stakeholders (e.g., customers, employees, society, etc.) and provide both an exposure to and an understanding of both ethical and unethical behavior. By investigating organizations and their linkages with various environmental entities, students will have a better appreciation of what produces socially responsible behavior so as to expedite socially responsible actions and prevent irresponsible ones.

Prerequisites: ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

### Course Details
- **Start/End Dates:** 09/04-12/21
- **Meeting Days:** Arranged
- **Meeting Times:** Arranged
- **Location:** WEB BASED
- **Instructor:** Sameer Prasad
- **Course Topic:** (if applicable)

**MANGEMNT 428 TRAINING AND DEVELOPMENT ...** The course will emphasize theory of training and development, research to determine needs, types of programs, practicum in conducting a training and development session, and evaluation of programs.

Prerequisites: MANAGEMENT 320 OR POLISCI 421 OR SENIOR STATUS; ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

### Course Details
- **Start/End Dates:** 09/04-12/21
- **Meeting Days:** Arranged
- **Meeting Times:** Arranged
- **Location:** WEB BASED
- **Instructor:** Kaviraj Praveen Parboteeah
- **Course Topic:** (if applicable)

**MANGEMNT 489 ADMINISTRATIVE POLICY ...** This course emphasizes management issues and practices from a top management perspective. Students learn theories and skills relevant to the strategic management of organizations, including the ability to assess the external and internal environments of the organization, strategy formulation and implementation.

Prerequisites: SR STATUS AND COMPL OF OTHER COBE REQ COURSES (I.E. MGMT 301, MGMT 306, FNBSLW 341, FNBSLW 344, MARKTNG 311, AND ITBE 353) EXCEPT ITBE 388, AND ADMISSION TO COLLEGE & 2.50 FOR BUS MAJ; 60 CR & 2.00 FOR MINORS/NON-BUS MAJ FOR WHICH THIS COURSE IS AN OPTION

### Course Details
- **Start/End Dates:** 09/04-12/21
- **Meeting Days:** Arranged
- **Meeting Times:** Arranged
- **Location:** WEB BASED
- **Instructor:** Richard J Wagner
- **Course Topic:** (if applicable)

### Graduate Level Courses

**MANGEMNT 738 MANAGEMENT OF TECHNOLOGY ...** This is a graduate course designed to acquaint the student with the foundations and the processes of research, development, technology, and innovation. This course draws upon current literatures in the management of engineering and technology-based organizations. Students are exposed to the workings of technology within the company, from its generation in the research and development function, to its commercialization as new products and services.

Prerequisites: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.

### Course Details
- **Start/End Dates:** 09/04-12/21
- **Meeting Days:** Arranged
- **Meeting Times:** Arranged
- **Location:** WEB BASED
- **Instructor:** Jeff P Vanevenhoven
- **Course Topic:** (if applicable)

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[Class# Section (Units) General Education Designation (if any), Start/End Dates, Meeting Days, Meeting Times, Location, Instructor, Course Topic (if applicable)]
MANGEMENT 751 STAFFING & EVALUATION ... An examination of the organization and administration of the personnel function in management. It is concerned with the employment, training, safety and health, employee services, and employee relations functions of personnel administration. Attention is focused on a limited number of topics drawn from these areas so more crucial concepts and methods involved may be dealt with in-depth.
PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.
#3326 Section 22 [units: 3] NOTE: Online classes will be billed at $619 per credit for all students. Students must have access to the Internet and an Internet browser.
  09/04-12/21 Arranged Arranged WEB BASED Kelly A Deloney-Klinger

MANGEMENT 765 SUPPLY CHAIN SYSTEMS ... The course uses a supply chain management framework to study flow of material. Topics include capacity planning, production systems, production planning, material planning, sourcing, and delivery of products. In addition, the role of information systems in integrating operations throughout the supply chain is discussed. The course uses case studies and research papers.
PREREQ: MANGEMENT 719, MANGEMENT 306 OR EQUIVALENT AND BUS GRAD LEVEL REQUIREMENT
#3331 Section 22 [units: 3] NOTE: The cost per credit for COBE online graduate courses for 2012-2013 is $619. Students must have access to the Internet and an Internet browser.
  09/04-12/21 Arranged Arranged WEB BASED Manohar S Madan

MANGEMENT 764 SUSTAINABLE MANAGEMENT ... This course focuses on proving concept and methodological relevance to ensuring businesses can sustainably manage their operations. Topics include introduction to sustainable management, organizational response, redefining businesses models, product design, realigning supply chains, social sustainability, and the role of Non Governmental Organizations (NGOs).
#3334 Section 22 [units: 2] NOTE: The cost per credit for COBE online graduate courses for 2012-2013 is $619. Students must have access to the Internet and an Internet browser.
  09/04-10/26 Arranged Arranged WEB BASED Sameer Prasad

MANGEMENT 771 STRATEGIC MANAGEMENT ... The course surveys the theoretical backgrounds of strategic management. It also covers practical methods and applications of strategic management models based upon existing theory, research, and practice. Comparative analysis of emerging strategic frameworks are examined with implications for management practice.
PREREQ: MANGEMENT 745 OR MANGEMENT 721
#3341 Section 22 [units: 3] NOTE: The cost per credit for COBE online graduate courses for 2012-2013 is $619. Students must have access to the Internet and an Internet browser.
  09/04-10/26 Arranged Arranged WEB BASED William A Drago

MANGEMENT 777 INTERNATIONAL MANAGEMENT ... The course deals with concepts, issues, problems, and research in international management, with a focus on the international application of: (1) strategic management, (2) organizational theory and design, (3) organizational behavior, culture, conflict, leadership, and communication, (4) ethical issues, and (5) development, control, and coordination of international subsidiaries.
PREREQ: MANGEMENT 745 OR MANGEMENT 721
#3343 Section 22 [units: 3] NOTE: The cost per credit for COBE online graduate courses for 2012-2013 is $619. Students must have access to the Internet and an Internet browser.
  10/29-12/21 Arranged Arranged WEB BASED Kaviraj Praveen Parboteeah

MANGEMENT 788 STRATEGIC DECISION MAKING ... The course analyzes organizational environments from the perspective of top management in their efforts to manage a firm's mission, goals and corporate strategy. Case analyses are used extensively to provide students with an opportunity to apply course content to real businesses. Corporate social responsibility and business ethics are also covered. Prereq: Last semester of program.
PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.
#3345 Section 22 [units: 2] NOTE: The cost per credit for COBE online graduate courses for 2012-2013 is $619. Students must have access to the Internet and an Internet browser.
  10/29-12/21 Arranged Arranged WEB BASED James W Bronson

MANGEMENT 798 INDIVIDUAL STUDIES ... Student and adviser decide the study, with the consent of the professor in charge of the study and the approval of the College Graduate Studies Committee. Consult the Associate Dean’s Office for further information/limitations.
PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.
#3360 Section 22 [units: 1-3] NOTE: The cost per credit for COBE online graduate courses for 2012-2013 is $619. Students must have access to the Internet and an Internet browser.
  09/04-10/26 Arranged Arranged WEB BASED James W Bronson
  09/04-12/21 Arranged Arranged WEB BASED Christine Marie Kutz

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MARKETING

MARKETING 311 PRINCIPLES OF MARKETING ... A study of the activities involved in the distribution of goods and services in a system-analysis framework. Examines consumer buying behavior and marketing functions within the firm. Investigates constraints imposed on decision makers and evaluates the performance of marketing in terms of social and economic efficiency.
PREREQ: ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION
#1336 Section 22 [units: 3] NOTE: The cost per credit for COBE online undergraduate courses for 2012-2013 is $389. Students must have access to the Internet and an Internet browser.
  09/04-12/21 Arranged Arranged WEB BASED Marilyn A Lavin

*** GRADUATE LEVEL COURSES ***
<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Description</th>
<th>Start/End Dates</th>
<th>Meeting Days</th>
<th>Meeting Times</th>
<th>Location</th>
<th>Instructor</th>
<th>Consent</th>
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<td>MARKETNG 716</td>
<td>MARKETING ... Analysis of the institutional, behavioral, competitive, legal, and intra-firm aspects of the marketing function in business and other organizations.</td>
<td>PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.</td>
<td>#4368</td>
<td>Section 22</td>
<td>[units: 2]</td>
<td>NOTE: The cost per credit for COBE online graduate courses for 2012-2013 is $619. Students must have access to the Internet and an Internet browser.</td>
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<td>MARKETNG 731</td>
<td>ADVANCED STATISTICAL METHODS ... Applications of advanced statistical methods to managerial problems of prediction, inference, parametric and nonparametric, and decision making under uncertainty. Topics emphasized are multiple regression and time series. Prereq: Graduate status and demonstrated proficiency in Mathematics and Statistics or MARKETNG 702 and ECON 703</td>
<td>PREREQ: GRADUATE STATUS AND DEMONSTRATED PROFICIENCY IN MATHEMATICS AND STATISTICS OR ECON 703, OR MATH 143 AND ECON 245</td>
<td>#1371</td>
<td>Section 22</td>
<td>[units: 2]</td>
<td>NOTE: The cost per credit for COBE online graduate courses for 2012-2013 is $619. Students must have access to the Internet and an Internet browser.</td>
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<tr>
<td>MARKETNG 766</td>
<td>ETHICS IN THE MARKETPLACE ... This course will focus primarily on issues related to the business/customer relationship, with customers being defined as both other organizations and consumers. The course will emphasize current issues such as privacy rights, pricing ethics, promotional tactics and targeting. Students will discuss topics, analyze cases, and write essays defending their opinions and suggesting strategies. The course will provide examples of both exemplary and poor business behavior.</td>
<td>PREREQ: MARKETNG 716 OR EQUIVALENT</td>
<td>#1374</td>
<td>Section 22</td>
<td>[units: 2]</td>
<td>NOTE: The cost per credit for COBE online graduate courses for 2012-2013 is $619. Students must have access to the Internet and an Internet browser.</td>
<td>10/29-12/21</td>
<td>Arranged</td>
</tr>
<tr>
<td>MARKETNG 767</td>
<td>STRATEGIC MARKETING FOR ENTREPRENEURS ... The course focuses on key marketing strategies relevant for new businesses and/or new product launches. Students will apply marketing concepts to the wide range of business challenges facing entrepreneurs. Through experiential learning opportunities, students will apply what they learned for developing comprehensive entrepreneurial marketing plans.</td>
<td>PREREQ: MARKETNG 716</td>
<td>#1375</td>
<td>Section 22</td>
<td>[units: 3]</td>
<td>NOTE: The cost per credit for COBE online graduate courses for 2012-2013 is $619. Students must have access to the Internet and an Internet browser.</td>
<td>09/04-12/21</td>
<td>Arranged</td>
</tr>
</tbody>
</table>

**Section IV - College of Education**

1. All students entering the pre-professional education pre-block courses, including undergraduates, transfer students, and baccalaureate degree holding students, must meet the following criteria:
   
   **[a]** Passing scores on at least two subtests of the Pre-Professional Skills Test PPST;
   
   **[b]** A 2.75 grade point average on a minimum of 12 credits.

2. Students seeking teacher licensure must be admitted to Professional Education in order to enroll in selected upper divisions courses (300-400) in Education. For information pertaining to admission to Professional Education, check at Winther Hall Information Desk.

3. The Wisconsin Department of Public Instruction licensure code requires all new graduates in Early Childhood and Elementary Education to complete the Environmental Education requirement. Either Biology 214, Ecology and Society, or Geography 252, Human Environmental Problems, will partially satisfy the requirement. Students should check with their advisers about the requirement.

**PROFESSIONAL EDUCATION ADMISSION**

For courses Restricted to Professional Education Admission: Practicing Teachers must have a copy of their teaching certificate and the application to Professional Education for Licensed Teachers on file with the College of Education (send to Winther Hall 2033, UW-W, Whitewater, WI 53190) prior to registering. Teachers seeking their first license must be admitted to Professional Education at UW-W. This is in addition to being admitted to, and enrolled in, a graduate program.

**COMMUNICATION SCIENCES AND DISORDERS**

**COMDIS 272 PHONETICS AND ITS RELATED PROCESSES ... This course provides a basic understanding of phonetics and phonology from articulatory and physiological perspectives. Students are trained to use the International Phonetic Alphabet (IPA) and a variety of informal protocols to record American Standard English, as well as the speech of diverse populations (e.g., non-native or non-standard speakers).**

#5095 | Section 01 | [units: 3] | 09/04-12/21 | Arranged | Arranged | WEB BASED | Ruiying Ding | |
CURRICULUM AND INSTRUCTION

Curriculum & Instruction General

*** GRADUATE LEVEL COURSES ***

CIGERNL 710  CURRENT TOPICS IN CURRICULUM AND INSTRUCTION ... An in-depth examination of a single current topic of interest to teachers in grades 6-12. Topics will vary from semester to semester, and may include, for example, national curriculum standards for school subjects, writing across the curriculum, cooperative learning in a specific subject, the school-to-work transition, or instruction on specific themes such as the environment or communication. Repeatable for credit.

#2329  Section 01   [units: 3]      NOTE: In addition to the normal tuition, students will be assessed a $50.00 per credit surcharge for on-line (web-based) courses.

09/04-12/21  Arranged  Arranged  WEB BASED  Julie Minikel-Lacocque  CULTURE AND LANGUAGE

Elementary/Middle

ELEMMID 362  CHILDREN'S LITERATURE ... A study of literature for older children including fiction and non-fiction. Multi-media as related to literature, selection and usage are also explored.

PREREQ: PROFESSIONAL EDUCATION ADMISSION; RESTRICTED TO STUDENTS WITH CURRICULUM ELEMENTARY EDUCATION MAJOR, EMPHASIS MC/EA OR LIBRARY MEDIA PUBLIC SPECIAL EMPHASIS OR LIBRARY MEDIA K-12 EMPHASIS MINOR

#3082  Section 02   [units: 3]      NOTE: In addition to the normal tuition, students will be assessed a $50.00 per credit surcharge for on-line (web-based) courses.

09/04-12/21  Arranged  Arranged  WEB BASED  Andrea Maxworthy O'Brien

*** GRADUATE LEVEL COURSES ***

ELEMMID 562  CHILDREN'S LITERATURE ... A study of literature for older children including fiction and nonfiction. Multimedia as related to literature, selection and usage are also explored.

#2193  Section 02   [units: 3]      NOTE: In addition to the normal tuition, students will be assessed a $50.00 per credit surcharge for on-line (web-based) courses.

09/04-12/21  Arranged  Arranged  WEB BASED  Andrea Maxworthy O'Brien

Reading

READING 360  READING IN THE ELEMENTARY/MIDDLE SCHOOL ... This course is designed for the undergraduate student to examine the reading process. The principles and strategies of the approaches to reading instruction, beginning reading instruction, word recognition skills, vocabulary development, and special needs are also examined in detail.

PREREQ: PROFESSIONAL ED ADMISSION

#2244  Section 03   [units: 3]      NOTE: In addition to the normal tuition, students will be assessed a $50.00 per credit surcharge for on-line (web-based) courses.

09/04-12/21  W  12:05 PM - 02:35 PM  WH1002B  Patricia A Shaw  DUAL LICENSURE

READING 361  EMERGENT LITERACY AND BEGINNING READING INSTRUCTION ... This course is designed to acquaint undergraduate students with children's reading and writing development from birth through age 8 and with appropriate education practices used to promote literacy development.

PREREQ: PROFESSIONAL ED ADMISSION

#2249  Section 01   [units: 3]

09/04-12/21  W  12:05 PM - 02:35 PM  WH1002B  Patricia A Shaw

09/12  W  Arranged  WEB BASED  Candace Head-Dylla

10/10  W  Arranged  WEB BASED  Candace Head-Dylla

11/14  W  Arranged  WEB BASED  Candace Head-Dylla

*** GRADUATE LEVEL COURSES ***

READING 764  FOUNDATIONS OF READING ... An overview of the elementary developmental reading program including the skills necessary for critical reading; development of appropriate attitudes and tastes, and adjustment of materials and methods to meet individual needs.

#2252  Section 01   [units: 3]      NOTE: In addition to the normal tuition, students will be assessed a $50.00 per credit surcharge for on-line (web-based) courses.

09/04-12/21  Arranged  Arranged  WEB BASED  Patricia A Shaw

READING 773  LITERACY RESEARCH: THEORY AND APPLICATION ... The purpose of this course is to read and analyze pertinent research related to literacy instruction. Students will then apply knowledge gained from analyzing the research to identifying a literacy concept for their research, developing a review of literature, and preparing a proposal for their graduate capstone report.

PREREQ: READING 764 AND READING 772 (FOR READING EMPHASIS) OR ESL 520 AND ESL 603 AND EITHER READING 764 OR READING 772 (FOR ESL/BILINGUAL EMPHASIS)

#2256  Section 01   [units: 3]      NOTE: In addition to the normal tuition, students will be assessed a $50.00 per credit surcharge for on-line (web-based) courses.

09/04-12/21  Arranged  Arranged  WEB BASED  Patricia A Shaw
**HEALTH, PHYSICAL EDUCATION, RECREATION AND COACHING**

### Coaching

**COACHING 240 INTRODUCTION TO COACHING** ... A course designed to introduce undergraduate students to the profession of coaching. The nature of the profession, qualifications, skills and issues relative to the profession will be explored.

#1518 Section 04 [units: 2]  
09/04-12/21 Arranged Arranged WEB BASED Dianne C Jones

**COACHING 256 PSYCHO-SOCIAL ASPECTS OF COACHING** ... A study of the social and psychological factors that impact athletic performance. Theoretical and applied perspectives will be explored from a coaching framework.

#1520 Section 02 [units: 2]  
09/04-12/21 Arranged Arranged WEB BASED Carrie P Lencho

**COACHING 460 ORGANIZATION AND ADMINISTRATION OF INTERSCHOLASTIC ATHLETICS** ... This course is designed for those individuals who wish to become athletic coaches or administrators. The organization and administration of an athletic program will be covered.

PREREQ: COACHING 240, 250, 255, 256, 461 AND 2 CREDITS IN COACHING COURSES 350-361

#1502 Section 01 [units: 2]  
09/04-12/21 Arranged Arranged WEB BASED Carrie P Lencho

**COACHING 463 CHILDREN AND SPORTS** ... Explore the historical perspective and the present controversy surrounding the involvement of children in competitive sport. Future directions for competitive sport for children will be a major focus.

#1528 Section 01 [units: 3]  
09/04-12/21 Arranged Arranged WEB BASED Carrie P Lencho

**COACHING 490 WORKSHOP IN INTERCOLLEGIATE OR INTERSCHOLASTIC ATHLETICS** ... Variable topics. Group activity oriented presentations emphasizing “hands on” and participatory instructional techniques. Repeatable for a maximum of 6 credits in major. Prerequisite: Consent of advisor or department chair.

#1532 Section 01 [units: 1-2]  
09/04-12/21 Arranged Arranged OFF CAMPUS David M VanderMeulen Basketball Coaches Clinic

***GRADUATE LEVEL COURSES***
COACHING 660 ORGANIZATION AND ADMINISTRATION OF INTERSCHOLASTIC ATHLETICS ... This course is designed for those individuals who wish to become athletic coaches or administrators. The place of athletics education and the organization and administration of an athletic program will be covered. A research paper dealing with an appropriate topic will be required.

#1503 Section 01 [units: 2] NOTE: This course is totally web-based and delivered through Desire2Learn (D2L). Access to the course will be given via e-mail once you have registered for the course. For information about the course contact Keri L. Carollo via e-mail at carollok@uww.edu. Required additional course fee is $50.00 per unit.
09/04/12/21 Arranged Arranged WEB BASED Keri L Carollo

COACHING 662 CHILDREN AND SPORTS ... Explores the historical perspective and the present controversy surrounding children in competitive sports. Future directions of competitive sport for children will be a major focus.

#1529 Section 01 [units: 3] NOTE: This course is totally web-based and delivered through Desire2Learn (D2L). Access to the course will be given via e-mail once you have registered for the course. For information about the course contact Dianne C. Jones via e-mail at jonesdc@uww.edu. Required additional course fee is $50.00 per unit.
09/04/12/21 Arranged Arranged WEB BASED Dianne C Jones

COACHING 690 WORKSHOP IN INTERCOLLEGIATE OR INTERSCHOLASTIC ATHLETICS ... Variable topics. Group activity oriented presentations emphasizing "hands on" and participatory instructional techniques.

#1533 Section 01 [units: 1-6] NOTE: NOTE: Registration and attendance at the WBCA fall conference on October 11 and October 12 is required.
09/04/12/21 Arranged Arranged OFF CAMPUS David M VanderMeulen Basketball Coaches Clinic
09/04/12/21 Arranged Arranged OFF CAMPUS Carrie P Lencho Basketball Coaches Clinic

Physical Education Professional

PEPROF 165 INTRODUCTION TO PHYSICAL EDUCATION ... This course is designed for the beginning student considering a career as a professional physical educator with a Physical Education Broadfield K-12 License or a Health, Human Performance, Recreation major. The class will focus on the development of a physical education philosophy, career orientation, the history of physical education and sport, and the various sub-disciplines related to the field of physical education.

#5217 Section 03 [units: 2] NOTE: This course is totally web-based and delivered through Desire2Learn (D2L). Access to the course will be given via e-mail once you have registered for the course. For information about the course contact Guoli Liang via e-mail at liangg@uww.edu. Required additional course fee is $50.00 per unit.
09/04/12/21 Arranged Arranged WEB BASED Guoli Liang

OCCUPATIONAL AND ENVIRONMENTAL SAFETY AND HEALTH

SAFETY 201 PERSONAL AND PUBLIC SAFETY ... Presents a systematic account of the foundations to students with little previous knowledge of the subject. It presents the accident problem, philosophical implications, concepts of accident causation and countermeasures, and an overview of specific areas of safety concern: fire, water safety, traffic, disasters, etc.

#1774 Section 06 [units: 3] Gen Ed Interdisciplinary (GI) NOTE: This is an entirely web based section using D2L; students must have internet access. For information, email Deborah Bowen at bowend@uww.edu. Required additional course fee is $150.00
09/04/12/21 Arranged Arranged WEB BASED Deborah C Bowen

#1775 Section 07 [units: 3] Gen Ed Interdisciplinary (GI) NOTE: This is an entirely web based section using D2L; students must have internet access. For information, email Deborah Bowen at bowend@uww.edu. Required additional course fee is $150.00
09/04/12/21 Arranged Arranged WEB BASED Deborah C Bowen

#1831 Section 08 [units: 3] Gen Ed Interdisciplinary (GI) NOTE: This is an entirely web based section using D2L; students must have internet access. For information, email Deborah Bowen at bowend@uww.edu. Required additional course fee is $150.00
09/04/12/21 Arranged Arranged WEB BASED Deborah C Bowen

#1836 Section 09 [units: 3] Gen Ed Interdisciplinary (GI) NOTE: This is an entirely web based section using D2L; students must have internet access. Required additional course fee is $150.00
09/04/12/21 Arranged Arranged WEB BASED Vay A Rodman

SAFETY 255 ALCOHOL AND OTHER DRUGS ... An investigation into the physiological, psychological and sociological problems presented by the use of alcohol and other drugs. Prevention and treatment programs will be examined. Other areas of study will include alcohol and traffic safety, alcohol and other drugs education and employee assistance programs.

#1824 Section 04 [units: 3] Gen Ed Interdisciplinary (GI) NOTE: This is an entirely web based section using D2L; students must have internet access. For information, email David Nordstrom at nordstrd@uww.edu. Required additional course fee is $150.00
09/04/12/21 Arranged Arranged WEB BASED David L Nordstrom

#1825 Section 05 [units: 3] Gen Ed Interdisciplinary (GI) NOTE: This is an entirely web based section using D2L; students must have internet access. For information, email David Nordstrom at nordstrd@uww.edu. Required additional course fee is $150.00
09/04/12/21 Arranged Arranged WEB BASED David L Nordstrom

#1826 Section 06 [units: 3] Gen Ed Interdisciplinary (GI) NOTE: This is an entirely web based section using D2L; students must have internet access. For information, email David Nordstrom at nordstrd@uww.edu. Required additional course fee is $150.00
09/04/12/21 Arranged Arranged WEB BASED David L Nordstrom

#1832 Section 07 [units: 3] Gen Ed Interdisciplinary (GI) NOTE: This is an entirely web based section using D2L; students must have internet access. For information, email David Nordstrom at nordstrd@uww.edu. Required additional course fee is $150.00
09/04/12/21 Arranged Arranged WEB BASED David L Nordstrom
<table>
<thead>
<tr>
<th>Class#</th>
<th>Section</th>
<th>(Units)</th>
<th>General Education Designation (if any)</th>
</tr>
</thead>
<tbody>
<tr>
<td>SAFETY 450</td>
<td>BEHAVIORAL ASPECTS OF ACCIDENT PREVENTION</td>
<td>... Selected theories of accident causation and countermeasures are studied. Examination of physiological, medical, psychological, and sociological factors which influence behavior, and methods for modifying unsafe behavior. <strong>PREREQ:</strong> SOPH ST OR CONS INSTR.</td>
<td>#1778  Section 01  [units: 3]  NOTE: This is an entirely web based section using D2L; students must have internet access. Required additional course fee is $150.00 09/04-12/21 Arranged Arranged WEB BASED Alvaro D Taveira</td>
</tr>
</tbody>
</table>

### GRADUATE LEVEL COURSES ###

| SAFETY 650 | BEHAVIORAL ASPECTS OF ACCIDENT PREVENTION | ... Selected theories of accident causation and countermeasures are studied. Examination of physiological, medical, psychological, and sociological factors which influence behavior, and methods for modifying unsafe behavior. **Prereq**: Consent of instructor. | #1779  Section 01  [units: 3]  NOTE: This is an entirely web based section using D2L; students must have internet access. Required additional course fee is $150.00 09/04-12/21 Arranged Arranged WEB BASED Alvaro D Taveira |

### SPECIAL EDUCATION ###

| SPECED 205 | PSYCHOLOGY OF THE EXCEPTIONAL CHILD | A survey course designed to familiarize students with the psychological, physiological and educational problems which confront persons who are cognitively disabled, gifted, emotionally disturbed, speech impaired, auditorily impaired, visually impaired, orthopedically and neurologically impaired. | #1330  Section 06  [units: 3]  NOTE: This course is a web based only. Additional charge of $50 per credit hour will be added to registrants' bill. 09/04-12/21 Arranged Arranged WEB BASED Simone J DeVore |

| SPECED 376 | MEDICAL ASPECTS OF DISABILITY | Study of the medical, physiological, neurological, physical, developmental, and sensory characteristics of persons with physical or medical conditions which impact educational programming. Emphasis on the etiology and implications of genetic, prenatal and acquired causes of disabilities including cerebral palsy, genetic syndromes, medical fragility, technology dependency, AIDS, and perinatal drug exposure. Interdisciplinary approaches to services provided for persons with complex attendance needs are addressed. **RESTRICTED TO STUDENTS WITH PROFESSIONAL ED ADMISSION** | #1115  Section 01  [units: 3]  NOTE: This course is web based only. Additional charge of $50 per credit will be added to the registrant's bill. 09/04-12/21 Arranged Arranged WEB BASED Sharon M Kolb |

### GRADUATE LEVEL COURSES ###

| SPECED 576 | MEDICAL ASPECTS OF DISABILITY | Study of the medical, physiological, neurological, physical, developmental, and sensory characteristics of persons with physical or medical conditions which impact educational programming. Emphasis on the etiology and implications of genetic, prenatal and acquired causes of disabilities including cerebral palsy, genetic syndromes, medical fragility, technology dependency, AIDS, and prenatal drug exposure. Interdisciplinary approaches to services provided for persons with complex attendance needs are addressed. **RESTRICTED TO STUDENTS WITH PROFESSIONAL ED ADMISSION** | #1116  Section 01  [units: 3]  NOTE: This course is web based only. Additional charge of $50 per credit will be added to the registrant's bill. 09/04-12/21 Arranged Arranged WEB BASED Sharon M Kolb |

| SPECED 702 | REFLECTIVE PRACTICE AND ACTION RESEARCH | The course assists teachers in planning, organizing, implementing, and assessing inquiry-related strategies appropriate for their classrooms. Participants will investigate current issues by way of Action Research, ethnographic, symbolic interaction, and qualitative inquiry techniques. Projects will be conducted that relate to individual classroom needs and situations. **PREREQ**: Graduate Standing. | #1117  Section 01  [units: 3]  NOTE: This course is web based only. Additional charge of $50 per credit will be added to the registrant's bill. 09/04-12/21 Arranged Arranged WEB BASED Shannon Stuart |

### Section V - College of Letters and Sciences ###

| HISTORY | HISTRY 154 | WESTERN CIVILIZATION | An examination of the social, cultural, political and economic forces that have shaped Western civilization from early ancient Mediterranean cultures to the eighteenth century. | #3257  Section 02  [units: 3]  Gen Ed Humanities (GH)  NOTE: This is a web based course. An additional fee of $50 per credit will be added to the registrants' bill. 09/04-12/21 Arranged Arranged WEB BASED Jennifer D Thibodeaux |
**LANGUAGES AND LITERATURES**

**English**

**ENGLISH 101 FRESHMAN ENGLISH** ... An introduction to the reading and writing of college-level prose. Study of short stories, novels and essays. Composition of short papers and essay examinations. Restricted to students with ACT English subscore of 18-29 (SAT verbal 470-699) or completion of English 90.

**PREREQ:** ENGLISH 090 OR ITS EQUIVALENT. RESTRICTED TO STUDENTS WITH ACT ENGLISH SUBSCORE OF 17-29 (SAT VERBAL 430-699) OR COMPLETION OF ENGLISH 090.

#5326  Section 71  [units: 3]  
NOTE: THIS IS A WEB-BASED CLASS. ADDITIONAL COURSE FEE IS $150.00.

09/04-12/21  Arranged  Arranged  WEB BASED  Patrick J Moran

**MATH AND COMPUTER SCIENCES**

**Computer Science**

**COMPSCI 162 COMPUTER APPLICATIONS** ... A thorough introduction to using computers covering word processing, spreadsheets, data storage and retrieval, computer graphics and applications, uses of computers, e-mail and the Internet, hardware, history, and problems arising from the use of computers.

**COREQ:** MATH 141 OR 140 OR WAIVER

#4835  Section 05  [units: 3]  Gen Ed Math/Natural Sciences (GM)  NOTE: This is a web-based class. Required additional course fee is $150.00. This class uses Office 2010; students will need to have access to this software to successfully complete this class.

09/04-12/21  Arranged  Arranged  WEB BASED  Lopamudra Mukherjee

#4836  Section 06  [units: 3]  Gen Ed Math/Natural Sciences (GM)  NOTE: This is a web-based class. Required additional course fee is $150.00. This class uses Office 2010; students will need to have access to this software to successfully complete this class.

09/04-12/21  Arranged  Arranged  WEB BASED  Lopamudra Mukherjee

#4837  Section 07  [units: 3]  Gen Ed Math/Natural Sciences (GM)  NOTE: This is a web-based class. Required additional course fee is $150.00. This class uses Office 2010; students will need to have access to this software to successfully complete this class.

09/04-12/21  Arranged  Arranged  WEB BASED  Hien M Nguyen

#4838  Section 08  [units: 3]  Gen Ed Math/Natural Sciences (GM)  NOTE: This is a web-based class. Required additional course fee is $150.00. This class uses Office 2010; students will need to have access to this software to successfully complete this class.

09/04-12/21  Arranged  Arranged  WEB BASED  Hien M Nguyen

**Mathematics**

**MATH 141 INTERMEDIATE ALGEBRA** ... Introduction to college algebra. Topics and concepts extend beyond those taught in a beginning algebra course. A proficiency course for those who have not had sufficient preparation in high school to allow them to take MATH 143 or MATH 152. ACT Math subscore 19-23 (SAT 460-550)

**PREREQ:** MATH 041 WITH A GRADE OF C OR BETTER OR ITS EQUIVALENT

#5373  Section 26  [units: 4]  NOTE: Note: This is a web-based class. Required additional course fee is $200.

09/04-12/21  Arranged  Arranged  WEB BASED  Joan Stamm

#5387  Section 27  [units: 4]  NOTE: Note: This is a web-based class. Required additional course fee is $200.

09/04-12/21  Arranged  Arranged  WEB BASED  Joan Stamm

**POLITICAL SCIENCE**

**POLISCI 350 INTERNATIONAL LAW** ... A study of international law, its sources, development and content. Selected readings on theory, and form decisions and opinions of the Permanent Court of International Justice and the International Court of Justice.

**PREREQ:** 3 UNITS OF POLITICAL SCIENCE

#4129  Section 01  [units: 3]  NOTE: This course will be taught using Desire2Learn. A short while before class, information will be sent to each student's UWV email address. Required additional fee of $150 will be assessed for this class.

09/04-12/21  Arranged  Arranged  WEB BASED  Zohreh Ghavamshahidi

**POLISCI 415 CRIMINAL JUSTICE AND THE CONSTITUTION** ... This course examines the role of the major participants in the criminal justice system - defendants, police, prosecutions, courts, and corrections and the development of constitutional law regulating their behavior.

**PREREQ:** 3 UNITS OF POLITICAL SCIENCE

#4139  Section 01  [units: 3]  NOTE: This course will be taught using Desire2Learn. A short while before class, information will be sent to each student's UWV email address. Required additional fee of $150 will be assessed for this class.

09/04-12/21  Arranged  Arranged  WEB BASED  John F Kozlowicz

**POLISCI 480 GOVERNMENT AND POLITICS OF JAPAN** ... This course will present a historic and thematic overview of political development in contemporary Japan. It consists of analysis of Japanese postwar politics, government decision-making structures and processes, foreign affairs and political economy.

**PREREQ:** THREE UNITS OF POLITICAL SCIENCE

#4141  Section 01  [units: 3]  NOTE: Offered jointly with Asian Studies. This is an online course. An addition fee of $50 per credit will be added to the registrants' bill.

09/04-12/21  Arranged  Arranged  WEB BASED  Xia Li Lollar
PSYCHOLOGY

PSYCH 211 INTRODUCTORY PSYCHOLOGY ... A survey of contemporary psychology covering human development, intelligence, abilities, sensation, perception, motivation, emotion, learning, personality structure, disordered behavior, social psychology, and the physiological bases of behavior. Includes an overview of current theory, research methods, and controversial issues in the field.

#2171  Section 07  [units: 3]  Gen Ed Social Science (GS)  NOTE: This is a web class, but it does NOT use D2L. Shortly before the start of the class, information will be sent to your UWW email address. An additional $150 will be assessed for this class.
09/04-12/21  Arranged  Arranged  WEB BASED  Roger F Knight

PSYCH 305 PSYCHOLOGY OF PERCEPTION ... A study of how sensations emerge from physical energies falling upon sense receptors and get organized into the percepts we call events, objects and object properties of the real world including our self image. Topics include illusions, hallucinations, and normal experiences with all the senses, especially touch, hearing, and vision.

PREREQ: PSYCH 211

#2155  Section 01  [units: 3]  NOTE: This Web course will be taught on Desire2Learn. Shortly before the start of the class, information will be sent to your UWW email address. Required additional course fee is $150.00.
09/04-12/21  Arranged  Arranged  WEB BASED  Roger F Knight

PSYCH 332 PSYCHOLOGY OF ADOLESCENCE ... An introduction to the psychological research on adolescent development with emphasis on physical, cognitive, social, emotional, and moral development.

PREREQ: PSYCH 211

#2152  Section 01  [units: 3]  NOTE: This Web course will be taught on Desire2Learn. Shortly before the start of the class, information will be sent to your UWW email address. Required additional course fee is $150.00.
09/04-12/21  Arranged  Arranged  WEB BASED  Elizabeth S Kraemer

#2153  Section 02  [units: 3]  NOTE: This Web course will be taught on Desire2Learn. Shortly before the start of the class, information will be sent to your UWW email address. Required additional course fee is $150.00.
09/04-12/21  Arranged  Arranged  WEB BASED  Elizabeth S Kraemer

RACE AND ETHNIC CULTURES

RACEETH 285 ASIAN AMERICANS ... The course examines the intersection of Asia and United States through peoples who migrated from Asia. It reviews issues of race and ethnicity and provides an overview in Asian cultures so that students can understand Asian American diversity and Asian cultures of origin. It examines the diverse experiences of the various Asian peoples who have migrated to the U.S., including inter-Asian American relations and intergroup relations between Asian Americans and others in the U.S. The course explores issues of Asian American discrimination, stereotypes, identity formation, collective action and pan Asian identities, and hybrid or transnational identities.

PREREQ: GENED 130 AND GENED 120 OR GENED 140, OR SOPHOMORE STANDING

#5028  Section 01  [units: 3]  Diversity (DV)  NOTE: This section will be taught on the web and you must have an active UWW email account to take this class.
09/04-12/21  Arranged  Arranged  WEB BASED  W Lawrence Neuman

SOCIOLOGY, ANTHROPOLOGY AND CRIMINAL JUSTICE

SOCIOLOGY 250 SOCIAL PROBLEMS ... This course examines various theoretical explanations of contemporary social problems such as crime, drug use, poverty, discrimination and environmental pollution. The impact of social problems on different groups in society and the role of social movements, government, and social policy are considered.

#4001  Section 02  [units: 3]  Gen Ed Social Science (GS)  NOTE: This section will be taught on the web and you must have an active UWW email account to take this class.
09/04-12/21  Arranged  Arranged  WEB BASED  Charles W Ogg

SOCIOLOGY 252 INTRODUCTION TO FAMILY STUDIES ... This course emphasizes the influence of gender, race/ethnicity, and class on family and marriage in contemporary U.S. society. It introduces students to theories and research that explain social forces affecting family commitments, and familiarizes them with varying social and cultural patterns of family formation.

#4004  Section 03  [units: 3]  Gen Ed Social Science (GS)  NOTE: This section will be taught on the web and you must have an active UWW email account to take this class.
09/04-12/21  Arranged  Arranged  WEB BASED  Charles W Ogg
### Sociology 265: Race and Ethnic Relations

This course examines relationships between racial minorities and the majority group in the United States in their socio-historical contexts. Early histories of relations between minorities and the majority as well as present relations will be addressed. Questions raised include whether American society should attempt to minimize differences between minorities and the majority, whether to blend or maintain group identities, and how we should address existing barriers and inequalities. Relationships and differences among minority groups will also be examined.

#4060  
Section 02  
[start/ endpoints: 09/04-12/21]  
Meeting Days: Arranged  
Meeting Times: Arranged  
Location: WEB BASED  
Instructor: Holly Denning  
Course Topic: This course will be taught on the web and you must have an active UWW email account to take this class. 
Required additional course fee is $150.

### Sociology 276: Introduction to Criminology

An introduction to the field of criminology through examination of theories and patterns of criminal behavior, the operation of the criminal justice system, and the politics of crime control policy.

#4014  
Section 05  
[start/ endpoints: 09/04-12/21]  
Meeting Days: Arranged  
Meeting Times: Arranged  
Location: WEB BASED  
Instructor: Melissa A Deller  
Course Topic: This section will be taught on the web and you must have an active UWW email account to take this class. Shortly before the course begins, information on how to access the class will be mailed to your UWW email account. Required additional course fee is $150.

### Sociology 285: Asian Americans

The course examines the intersection of Asia and United States through peoples who migrated from Asia. It reviews issues of race and ethnicity and provides an overview in Asian cultures so that students can understand Asian American diversity and Asian cultures of origin. It examines the diverse experiences of the various Asian peoples who have migrated to the U.S., including inter-Asian American relations and intergroup relations between Asian Americans and others in the U.S. The course explores issues of Asian American discrimination, stereotypes, identity formation, collective action and pan Asian identities, and hybrid or transnational identities.

PREREQ: GENED 130 AND GENED 120 OR GENED 140, OR SOPHOMORE STANDING

#4015  
Section 01  
[start/ endpoints: 09/04-12/21]  
Meeting Days: Arranged  
Meeting Times: Arranged  
Location: WEB BASED  
Instructor: W Lawrence Neuman  
Course Topic: This section will be taught on the web and you must have an active UWW email account to take this class. Shortly before the course begins, information on how to access the class will be mailed to your UWW email account. Required additional course fee is $150.

### Sociology 352: Urban Sociology

A study to acquaint the student with historical development of urban centers, the increasing societal dominance of urbanism, the aspects of urbanism that constitute societal problems as well as societal contributions and new urban trends such as suburbanism and urban renewal.

PREREQ: THREE CREDITS OF SOCIOLOGY

#4019  
Section 01  
[start/ endpoints: 09/04-12/21]  
Meeting Days: Arranged  
Meeting Times: Arranged  
Location: WEB BASED  
Instructor: W Lawrence Neuman  
Course Topic: This section will be taught on the web and you must have an active UWW email account to take this class. Shortly before the course begins, information on how to access the class will be mailed to your UWW email account. Required additional course fee is $150.

### Sociology 355: Social Psychology

An examination of the process and results of human interaction with an emphasis on attitudes and attitude change, society and personality, inter-group relations and processes of socialization.

PREREQ: THREE CREDITS OF SOCIOLOGY

#4020  
Section 01  
[start/ endpoints: 09/04-12/21]  
Meeting Days: Arranged  
Meeting Times: Arranged  
Location: WEB BASED  
Instructor: Leda E Nath  
Course Topic: This section will be taught on the web and you must have an active UWW email account to take this class. Shortly before the course begins, information on how to access the class will be mailed to your UWW email account. Required additional course fee is $150.

### Section VI - Interdisciplinary

#### Management Computer Systems

#### *** Graduate Level Courses ***

**MCS 760: Topics in Information Technology and Management**  
This course addresses a changing milieu of topics concerning information systems business. Topics may include new methodologies and products that implement them, new problem solving approaches, or emerging business and environmental concerns.

#3981  
Section 22  
[start/ endpoints: 10/29-12/21]  
Meeting Days: Arranged  
Meeting Times: Arranged  
Location: WEB BASED  
Instructor: Paul Ambrose  
Course Topic: The cost per credit for COBE online graduate courses for 2012-2013 is $619. Students must have access to the internet and an internet browser. 
Required additional course fee is $150.

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Fall 2012 UWW Special Class Listing > Web Based -- Page 14 / 14  
12.10.2012 10:43 AM