LOWER DIVISION (200-LEVEL) ELIGIBILITY:

Students pursuing a Bachelor of Business Administration degree and all MCS majors must achieve 24 credits and maintain a 2.50 GPA or better in order to take lower division business courses (including MCS courses) except ITBE 141, BEINDP 200, BEINDP 293, ECON 201 and ECON 202. Grades received for all appropriate college courses taken at other institutions will be included in determining the student’s grade point average eligibility for enrolling in business courses.

Business minors and non-business minors required to take business courses must have at least a 2.00 gpa and 24 credits completed to enroll in lower division (200-level) business courses required in the minor.

Non-business majors who are required or who may elect to take business courses in the major must have the gpa required in the major, must have completed 24 credits to take lower division (200-level) business courses.

UPPER DIVISION (300/400-LEVEL) ELIGIBILITY:

Students in the BBA curriculum and all MCS majors are not eligible to enroll in the College of Business and Economics 300- and 400-level courses unless they have 60.0 or more credits to degree, at least a 2.50 cum GPA and have been admitted to the upper division business courses. Transfer students must maintain a combined GPA (transfer and UW-W) of 2.50 to continue eligibility.

Business minors must have a 2.00 gpa and 60 credits completed to enroll in upper division (300 or 400-level) business courses. In order to graduate with a business minor, the student must have a 2.25 gpa in the minor.

S/NC grading may not be used in any business course or any BBA degree requirement unless offered on an S/NC basis only. Courses in the College of Business and Economics may not be taken on an audit basis. A course cannot be used to satisfy both a BBA degree and a major requirement.

Non-business majors who are required or who may elect to take 300/400-level business courses must have completed 60 credits and have a 2.00 gpa to take upper division (300 and 400-level) business courses.

Non-business majors who are not required to take business courses in the major may register for business courses during the first week of classes if all course prerequisites and credits completed (24 for lower division or 60 for upper division) are met, and the student has a 2.50 combined grade point average.

ADMISSION TO UPPER DIVISION BUSINESS COURSES:

When a student is projected to complete at least 54 credits and has satisfactorily completed or is enrolled in ENGLISH 101, ENGLISH 102, COMM 110, ACCOUNT 244, ACCOUNT 249 or ACCOUNT 261; ECON 201; ECON 202; MATH 143; and ECON 245, the student may apply for admission to the upper division business courses. All students with at least a 2.80 combined GPA will be admitted. Application forms for admission to the upper division business courses are completed at a registration information meeting or online after completion of an online advising exercise.

ENROLLMENT PREFERENCE in all business courses will be given to the following officially declared majors and minors:

- All BBA Majors; management computer systems majors; integrated science and business; business education; other non-business majors with business course requirements
- Minors; business minors; arts management minors; other minors with business course requirements.

SPECIAL STUDENTS ..... Students admitted with full/complete credentials of all previous post-secondary work (SPFC) may register with the approval of the SPFC advisor (Chris Kutz, Hyland 4300, 262 472 4993) and special students without full credentials (SPNC) can register on a space available basis with the approval of the assistant dean (Jan Olson, Hyland Hall 4300, 262-472-4900).

COMMON EXAMINATIONS ..... Certain courses have common exams during the semester when all sections will be tested at the same time. Students should not schedule other classes at those times.

GRADUATE STUDENTS ..... Graduate students must be admitted to the M.B.A. or M.P.A. program to enroll in 500-700 level courses offered in the College of Business and Economics (except Business Education and School Business Management). Non-Candidate for Degree (NCFD) students cannot register for College of Business and Economics courses. Exceptions to this policy must be approved in advance by the associate dean, College of Business and Economics (262-472-1945).

ONLINE BUSINESS COURSES ..... Charges for online business courses are stated with the course listings. The charge is the same for both in-state and out-of-state students.
ECON 201 PRINCIPLES OF MICROECONOMICS (GS) ... Consumer and firm behavior. Market supply and demand and the price system. Monopoly and imperfectly competitive market structures. The pricing of factors of production and the distribution of income. Additional topics may include: poverty, growth and development; international trade. Conventional grade basis only if course is required in the College of Business for major.

PREREQ: MATH 141 WITH A GRADE OF C OR BETTER OR WAIVER.

#4410 Section 01 [units: 3] Gen Ed Soc Science (GS)
01/21-05/20 MW 08:50 AM - 09:40 AM HH1308 Daniel Teferra

#4412 Section 02 [units: 3] Gen Ed Soc Science (GS) NOTE: Aplia - Students must have access to the internet and an internet browser and will be required to pay a $35 fee to use Aplia, a web-based learning tool/workbook.
01/21-05/20 MW 09:30 AM - 10:45 AM HH2312 Shreyasee Das

#4413 Section 03 [units: 3] Gen Ed Soc Science (GS)
01/21-05/20 MW 11:00 AM - 12:15 PM HH2101 David M Welsch

#4414 Section 04 [units: 3] Gen Ed Soc Science (GS) NOTE: Aplia - Students must have access to the internet and an internet browser and will be required to pay a $35 fee to use Aplia, a web-based learning tool/workbook.
01/21-05/20 TR 11:00 AM - 12:15 PM HH2312 Salim M Araji

#4415 Section 05 [units: 3] Gen Ed Soc Science (GS) NOTE: Aplia - Students must have access to the internet and an internet browser and will be required to pay a $35 fee to use Aplia, a web-based learning tool/workbook.
01/21-05/20 MW 12:30 PM - 01:45 PM HH2101 Shreyasee Das

#4416 Section 06 [units: 3] Gen Ed Soc Science (GS) NOTE: Aplia - Students must have access to the internet and an internet browser and will be required to pay a $35 fee to use Aplia, a web-based learning tool/workbook.
01/21-05/20 TR 12:30 PM - 01:45 PM HH2101 Salim M Araji

#4417 Section 07 [units: 3] Gen Ed Soc Science (GS)
01/21-05/20 MWF 01:10 PM - 02:00 PM HH1308 Daniel Teferra

#4420 Section 08 [units: 3] Gen Ed Soc Science (GS)
01/21-05/20 MW 02:15 PM - 03:30 PM HH2312 David M Welsch

ECON 202 PRINCIPLES OF MACROECONOMICS (GS) ... The economic problem: allocating scarce resources among alternative uses. The role of the market: supply and demand. The aggregate economy: output, income, employment and inflation. The nature and role of money. The effect of government expenditure and taxation on the economy. Conventional grade basis only if course is required in the College of Business for major.

PREREQ: ECON 201

#4421 Section 01 [units: 3] Gen Ed Soc Science (GS) NOTE: Aplia - Students must have access to the internet and an internet browser and will be required to pay a $35 fee to use Aplia, a web-based learning tool/workbook.
01/21-05/20 MWF 09:55 AM - 10:45 AM HH1308 Yamin S Ahmad

#4422 Section 02 [units: 3] Gen Ed Soc Science (GS) NOTE: Aplia - Students must have access to the internet and an internet browser and will be required to pay a $35 fee to use Aplia, a web-based learning tool/workbook.
01/21-05/20 MWF 09:55 AM - 10:45 AM HH2101 Eylem Ersal

#4423 Section 03 [units: 3] Gen Ed Soc Science (GS)
01/21-05/20 MWF 11:00 AM - 11:50 AM HH1300 Eylem Ersal

#4425 Section 04 [units: 3] Gen Ed Soc Science (GS)
01/21-05/20 MWF 11:00 AM - 11:50 AM HH2101 Eylem Ersal

#4426 Section 05 [units: 3] Gen Ed Soc Science (GS) NOTE: Aplia - Students must have access to the internet and an internet browser and will be required to pay a $35 fee to use Aplia, a web-based learning tool/workbook.
01/21-05/20 MWF 11:00 AM - 11:50 AM HH2312 Yamin S Ahmad

#4455 Section 06 [units: 3] Gen Ed Soc Science (GS)
01/21-05/20 TR 12:30 PM - 01:45 PM HH1308 Nick Guo

#4457 Section 07 [units: 3] Gen Ed Soc Science (GS)
01/21-05/20 MWF 02:15 PM - 03:05 PM HH1308 Daniel Teferra

#4458 Section 08 [units: 3] Gen Ed Soc Science (GS)
01/21-05/20 T 06:00 PM - 08:30 PM HH1308 Nick Guo

#4565 Section 22 [units: 3] Gen Ed Soc Science (GS) NOTE: The cost per credit for COBE online undergraduate courses for 2012-2013 is $389. This cost is subject to any tuition increase approved by the Board of Regents beginning fall 2013 term. Students must have access to an internet browser.
01/21-05/20 Arranged Arranged WEB BASED Russell D Kashian

ECON 213 ECONOMIC PRINCIPLES FOR TEACHERS (GS) ... Price-determination, income-distribution, and resource allocation in the market economy, including profit-making and cooperative business organizations. International trade, economic growth, and the role of government are examined. Satisfies the state teacher certification requirements of instruction in cooperatives.

PREREQ: SOPHOMORE STATUS

#4568 Section 01 [units: 3] Gen Ed Soc Science (GS)
01/21-05/20 TR 02:15 PM - 03:30 PM HH1300 David J Bashaw


PREREQ: MATH 143 OR MATH 243 OR MATH 250 OR MATH 253 AND LOWER LEVEL BUSINESS REQUIREMENT

#4569 Section 01 [units: 3]
01/21-05/20 TR 09:30 AM - 10:45 AM HH1300 David J Bashaw
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<th>Course Topic (if applicable)</th>
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All class meeting details to be arranged.

Students must have access to the internet and an internet browser and will be required to pay a $35.00 fee to use WileyPLUS, a web-based program that includes textbook, study guide and homework assignments.

ECON 302 INTERMEDIATE MACROECONOMIC ANALYSIS ... Measuring the aggregate economy: national income and product accounting, inflation and unemployment. The nature and role of money and interest rates in the macroeconomy. The effects of monetary and fiscal policies on output, employment and inflation in the short and long run. Economic fluctuations and growth.

PREREQ: ECON 202 AND MATH 243 OR MATH 250 OR MATH 253 AND ADMISSION TO UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

#4587 Section 01 [units: 3]
01/21-05/20 TR 11:00 AM - 12:15 PM HH1308 Nick Guo

ECON 345 ECONOMETRICS ... The second course in statistics is a course in applied regression analysis with particular emphasis on economic analysis. It begins with a review and extension of descriptive statistics, probability and statistical inference as presented in Business Statistics before going on to a detailed treatment of simple and multiple regression.

PREREQ: ECON 245 AND MATH 243 OR MATH 250 OR MATH 253 AND ADMISSION TO UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

#4589 Section 01 [units: 3]
01/21-05/20 MW 09:30 AM - 10:45 AM HH1301 David M Welsh |
01/21-05/20 MW 09:15 AM - 11:00 AM HH3101 David M Welsh |
04/11 F 01:00 PM - 02:30 PM HH3101 David M Welsh |

ECON 352 ECONOMICS OF DISCRIMINATION ... This course analyzes the experiences of ethnic minorities and women in the United States economy, extending traditional and nontraditional interpretations of economic issues to the unique experiences of these groups. Economic tools will be developed and applied to such topics as: Labor Force Participation; Wage Determination; Occupational Choice and Segregation; Comparable Worth; Poverty; and the Criminal Justice System. These issues will be addressed through three distinct viewpoints in the course: neoclassical economics; political economy; and stratification economics.

PREREQ: ADMISSION TO THE UPPER DIVISION BUSINESS COURSES AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

#4591 Section 01 [units: 3] U.S. Racial/Ethnic Diversity (DV)
01/21-05/20 MW 02:15 PM - 03:30 PM HH1301 Richard McGregory

ECON 354 MONEY AND BANKING ... The demand for and supply of money in historical perspective including the role of the banking system in the credit creation process. Financial markets, interest rates and economic activity. The Federal Reserve System, monetary policy and the macroeconomy.

PREREQ: ECON 201 (FORMERLY 212) AND ADMISSION TO UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

#4593 Section 01 [units: 3]
01/21-05/20 MW 12:30 PM - 01:45 PM HH1301 Stuart M Glosser

All class meeting details to be arranged.
ECON 356 PUBLIC FINANCE ... Economic analysis of public sector issues in relation to the overall economy including: market failure and the role of the public sector; the effects of government expenditures, taxation and borrowing on the allocation and distribution of resources; stability of the U.S. economic system.

PREREQ: ECON 201 (FORMERLY 212) AND ADMISSION TO UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

#5364 Section 01 [units: 3]
All class meeting details to be arranged.

ECON 406 INTERNATIONAL FINANCE AND BANKING ... The monetary dimension of international economics. Balance of payments accounting; exchange rates, prices and interest rates; spot and forward foreign exchange; international financial markets and international banking; exchange rate systems and the role of central banks; open-economy macroeconomics; the international monetary system and current policy issues.

PREREQ: ECON 202 (FORMERLY 211) AND ADMISSION TO UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 CREDITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

#5305 Section 01 [units: 3]
All class meeting details to be arranged.

ECON 431 ECONOMICS OF GLOBALIZATION ... The course treats the political economy of trade, foreign investment and multinational corporations; the economic and social consequences of globalization; governments, markets, and the instruments of international economic and industrial policy; the World Trade Organization and recent issues--environmental and labor standards; intellectual property; services trade; the developing nations.

PREREQ: ECON 201 (FORMERLY 212) AND ADMISSION TO UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

#4595 Section 01 [units: 3]
01/21-05/20 TR 09:30 AM - 10:45 AM HH1301 Thomas E Schweigert

ECON 441 INDUSTRIAL ORGANIZATION AND COMPETITIVE STRATEGIES ... Application of economic theory and analysis to case studies in American industry in terms of market structure, market conduct, and industry performance. Analysis of the ways business firms and markets are organized and interact, assessment of the outcomes of various types of firm behavior and the performance of markets, and evaluation of the causes and types of market failures.

PREREQ: ECON 201 (FORMERLY 212) AND ADMISSION TO UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

#4600 Section 01 [units: 3]
01/21-05/20 TR 12:30 PM - 01:45 PM HH1301 Ran Tao

ECON 471 NATURAL RESOURCE AND ENVIRONMENTAL ECONOMICS ... Markets and the efficient allocation of resources over time. Market failure - property rights, externalities, public goods. Valuation of environmental benefits and costs. Economics of renewable and non-renewable natural resources - land, water, fisheries, forests, energy, minerals. Pollution abatement and environmental protection. Global issues - population, climate change, tropical deforestation, the oceans and atmosphere as global "commons".

PREREQ: ECON 201 (FORMERLY 212) AND ADMISSION TO UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

#4601 Section 01 [units: 3]
01/21-05/20 MW 11:00 AM - 11:50 AM HH1301 Matthew W Winde

ECON 494 SEMINAR IN ECONOMICS ... Variable topics. Group activity. An advanced course of study in a defined subject matter area emphasizing a small group in intense study with a faculty member. Repeatable. Instructor Consent required.

PREREQ: JUNIOR STATUS AND AN ECON MAJOR OR MINOR, ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS AND 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

#5042 Section 01 [units: 3]
NOTE: Students must be Economics majors with senior status and completion of at least 24 credits of Economics coursework. Completion of or concurrent enrollment in ECON 301, 302, and 345 also required.
01/21-05/20 TR 02:15 PM - 03:30 PM HH2310 Jeffery S Heinrich SENIOR ECONOMICS CAPSTONE
S/NC Grading Basis Only

ECON 497 EXCHANGE STUDY ... Variable topics.

PREREQ: ADMISSION TO THE UPPER DIVISION BUSINESS COURSES AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

#5270 Section 01 [units: 1-12] Dept. Consent
01/21-05/20 Arranged Arranged QUANTITATIVE METHODS BUSINESS

#5288 Section 02 [units: 1-12] Dept. Consent
01/21-05/20 Arranged Arranged OLYMPIC IMPACT & LEGACIES

#5296 Section 03 [units: 1-12] Dept. Consent
01/21-05/20 Arranged Arranged QUANTITATIVE METHODS MANAGMNT

#5306 Section 04 [units: 1-12] Dept. Consent
01/21-05/20 Arranged Arranged INTL MACROECON & FINANCE

#5337 Section 05 [units: 1-12] Dept. Consent
01/21-05/20 Arranged Arranged COMPARATIVE CORP GOVERNANCE

ECON 498 INDEPENDENT STUDY ... Study of a selected topic or topics under the direction of a faculty member. Repeatable. Department Consent required.

PREREQ: JUNIOR STATUS, ADMISSION TO THE UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 CREDITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

#4607 Section 01 [units: 1] Dept. Consent
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*** GRADUATE LEVEL COURSES ***

ECON 703  STATISTICS FOUNDATIONS ... Introduction to descriptive statistics and basic statistical methods as applied to scientific problem solving and decision making. Topics covered include: Descriptive statistics, elementary probability theory, theoretical distributions, inferences about a single population (sampling distributions, estimation, tests of hypothesis), and regression analysis.

PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.

ECON 704  ECONOMICS FOUNDATIONS ... A study of micro and macro economic tools of analysis. The functioning of a market economy in product and factor markets under alternative market structures. National income, fiscal policy, and the role of the money supply.

PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.

ECON 736  BUSINESS CONDITIONS ANALYSIS ... A study of the macroeconomic structure and operations of the economic system. Analysis of fluctuations in national income, output, employment, prices and exchange rates and the implication of such changes for business decisions. Evaluation of the influence of monetary policy, fiscal policies, and other macroeconomic events on economic activity. Assessment of the various approaches and methodologies available for forecasting business conditions.

PREREQ: ECON 704 OR ECON 211 OR ECON 202 OR EQUIVALENT, GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.

ECON 737  MANAGERIAL ECONOMICS ... Applications of microeconomic theory to problems of formulating managerial decisions. Emphasis on economics as a science that facilitates decision making. Topics considered include optimization techniques, risk analysis and estimation of demand and costs of production, market structures and pricing practice, and antitrust economics. Integrates theory and practice.

PREREQ: ECON 703 OR ECON 245 OR EQUIVALENT AND ECON 704 OR ECON 201 OR EQUIVALENT

ECON 798  INDIVIDUAL STUDIES ... Study of a selected topic or topics under the direction of a faculty member.

PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.