

LOWER DIVISION (200-LEVEL) ELIGIBILITY:

Students pursuing a Bachelor of Business Administration degree must achieve 24 credits and maintain a 2.50 GPA or better in order to take lower division business courses except BEINDP 101, ECON 201 and ECON 202. Grades received for all appropriate college courses taken at other institutions will be included in determining the student's grade point average eligibility for enrolling in business courses.

Business minors and non-business minors required to take business courses must have at least a 2.00 UW-Whitewater gpa and 24 credits completed to enroll in lower division (200-level) business courses required in the minor.

Non-business majors who are required or who may elect to take business courses in the major must have a 2.00 UW-Whitewater grade point average and must have completed 24 credits to take lower division (200-level) business courses.

UPPER DIVISION (300/400-LEVEL) ELIGIBILITY:

Students in the BBA curriculum are not eligible to enroll in the College of Business and Economics 300- and 400-level courses unless they have 60.0 or more credits to degree, at least a 2.50 cum GPA and have been admitted to the upper division business courses. Transfer students must maintain a combined GPA (transfer and UW-W) of 2.50 to continue eligibility.

Business minors must have a 2.00 UW-Whitewater gpa and 60 credits completed to enroll in upper division (300- or 400-level) business courses. In order to graduate with a business minor, the student must have a 2.25 gpa in the minor.

S/NC grading may not be used in any business course or any BBA degree requirement unless offered on an S/NC basis only. Courses in the College of Business and Economics may not be taken on an audit basis. A course cannot be used to satisfy both a BBA degree and a major requirement.

Non-business majors who are required or who may elect to take 300/400-level business courses must have completed 60 credits and have a 2.00 UW-Whitewater gpa to take upper division (300- and 400-level) business courses.

Non-business majors who are not required to take business courses in the major may register for business courses during the first week of classes if all course prerequisites and credits completed (24 for lower division or 60 for upper division) are met, and the student has a 2.50 combined grade point average.

ADMISSION TO UPPER DIVISION BUSINESS COURSES:

When a student is projected to complete at least 54 credits and has satisfactorily completed or is enrolled in ENGLISH 101, ENGLISH 102, COMM 110, ACCOUNT 244, ACCOUNT 249 or ACCOUNT 261; BEINDP 290; ECON 201; ECON 202; ITSCM 280; MATH 143; and ECON 245, the student may apply for admission to the upper division business courses. All students with at least a 2.80 combined GPA will be admitted. Application forms for admission to the upper division business courses are completed at a registration information meeting or online after completion of an online advising exercise.

ENROLLMENT PREFERENCE in all business courses will be given to the following officially declared majors and minors:

- All BBA Majors; integrated science and business; business education; other non-business majors with business course requirements
- Minors; business minors; arts management minors; other minors with business course requirements.

SPECIAL STUDENTS Students admitted with full/complete credentials of all previous post-secondary work (SPFC) may register with the approval of the SPFC advisor (assistant dean of the College of Business and Economics) and special students without full credentials (SPNC) can register on a space available basis with the approval of the assistant dean of the College of Business and Economics, undergradbus@uw.edu, 262-472-4900.

COMMON EXAMINATIONS Certain courses have common exams during the semester when all sections will be tested at the same time. Students should not schedule other classes at those times.

GRADUATE STUDENTS Graduate students must be admitted to the MBA, or MPA degree program, or to the Graduate Business Foundations, Human Resources Management, or Project Management certificate program to enroll in 500-700 level courses offered in the College of Business and Economics. Only DBA students can enroll in 800-900 level courses. Non-Candidate for Degree (NCFD) students cannot register for College of Business and Economics courses. Exceptions to this policy may be granted to a student enrolled in a graduate business degree program at another accredited institution that wants to transfer the UW-Whitewater course work to their non-UW-Whitewater business degree program. Exceptions must be approved in advance by the associate dean, College of Business and Economics (262-472-1945).

ONLINE BUSINESS COURSES Charges for online business courses are stated with the course listings. The charge is the same for both in-state and out-of-state students.

FINANCE AND BUSINESS LAW**Finance & Business Law**

Start/End Dates Meeting Days Meeting Times Location Instructor Course Topic (if applicable)

FNBSLW 341 BUSINESS AND COMMERCIAL LAW ... An introduction to business and the law. Includes topics such as legal systems, court procedure, business torts and crimes, contracts and related areas of the Uniform Commercial Code, government regulation of business, and the ethical and legal rights and duties of individuals and businesses in our society.

PREREQ: ADMISSION TO THE UPPER DIVISION BUSINESS COURSES AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

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| #4056 | Section 01 | [units: 3] | | | | | | |
| | 09/06-12/22 | MW | 03:30 PM - 04:45 PM | HH2317 | Jeffrey Hahn | | | |
| #4057 | Section 02 | [units: 3] | | | | | | |
| | 09/06-12/22 | TR | 09:30 AM - 10:45 AM | HH2317 | Amy Verbos | | | |
| #4058 | Section 03 | [units: 3] | | | | | | |
| | 09/06-12/22 | MW | 09:30 AM - 10:45 AM | HH1311 | Curt Weber | | | |
| #4059 | Section 04 | [units: 3] | | | | | | |
| | 09/06-12/22 | TR | 11:00 AM - 12:15 PM | HH2317 | Amy Verbos | | | |
| #4060 | Section 05 | [units: 3] | | | | | | |
| | 09/06-12/22 | TR | 12:30 PM - 01:45 PM | HH2317 | Dennis Elverman | | | |
| #4061 | Section 06 | [units: 3] | | | | | | |
| | 09/06-12/22 | W | 05:00 PM - 07:30 PM | HH1302 | Jeffrey Hahn | | | |
| #4062 | Section 07 | [units: 3] | | | | | | |
| | 09/06-12/22 | TR | 03:30 PM - 04:45 PM | HH2317 | Dennis Elverman | | | |
| #4063 | Section 08 | [units: 3] | | | | | | |
| | 09/06-12/22 | R | 05:00 PM - 07:30 PM | HH2317 | Dennis Elverman | | | |
| #4064 | Section 09 | [units: 3] | | | | | | |
| | 09/06-12/22 | W | 06:30 PM - 09:00 PM | HH2317 | Levi Citrin | | | |
| #4065 | Section 22 | [units: 3] | NOTE: The cost per credit for COBE online undergraduate courses for 2017-2018 is \$389. Students must have access to the Internet and an Internet browser. | | | | | |
| | 09/06-12/22 | Arranged | Arranged | WEB BASED | Gene Toboyek | | | |

FNBSLW 342 ADVANCED BUSINESS AND COMMERCIAL LAW ... This course provides an advanced study of the law for business or pre-law students, including an examination of the Uniform Commercial Code and the Law of Sales, Negotiable Instruments, Secured Transactions and Documents of Title. This course also includes a study of the Law of Business Entities and Creditor and Debtor Relations.

PREREQ: FNBSLW 341 AND ADMISSION TO THE UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

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| #4066 | Section 01 | [units: 3] | | | | | |
| | 09/06-12/22 | M | 05:00 PM - 07:30 PM | HH1311 | Curt Weber | | |

FNBSLW 344 BUSINESS FINANCE ... Problems of financing long-run funds requirements of the business enterprise to include reserve and dividend policies, promotion, expansion, combination of business, planning, planning of capital structure, legal forms of business enterprise.

PREREQ: ACCOUNT 249 OR ACCOUNT 261; ADMISSION TO UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS, OR 60 UNITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

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| #4067 | Section 01 | [units: 3] | | | | | |
| | 09/06-12/22 | MW | 02:00 PM - 03:15 PM | HH2317 | He Li | | |
| #4068 | Section 02 | [units: 3] | | | | | |
| | 09/06-12/22 | TR | 03:30 PM - 04:45 PM | HH1302 | Arjan Premfi | | |
| #4069 | Section 03 | [units: 3] | | | | | |
| | 09/06-12/22 | MW | 03:30 PM - 04:45 PM | HH1302 | Timothy Carr | | |
| #4070 | Section 04 | [units: 3] | | | | | |
| | 09/06-12/22 | MW | 12:30 PM - 01:45 PM | HH2317 | He Li | | |
| #4071 | Section 05H | [units: 3] | | | | | |
| | PREREQ: ELIGIBILITY FOR THE UNIVERSITY HONORS PROGRAM AND AN ACT SUBSCORE OF AT LEAST 24, OR CONSENT OF UNIVERSITY HONORS PROGRAM DIRECTOR | | | | | | |
| | 09/06-12/22 | TR | 11:00 AM - 12:15 PM | HH1305 | Qiu Yu | HONORS | |
| #4072 | Section 06 | [units: 3] | | | | | |
| | 09/06-12/22 | MW | 03:30 PM - 04:45 PM | HH1305 | Muhammad Bakhtear Talukdar | | |
| #4073 | Section 07 | [units: 3] | | | | | |
| | 09/06-12/22 | W | 06:30 PM - 09:00 PM | HH1311 | Joel Schleusner | | |
| #4074 | Section 08 | [units: 3] | | | | | |
| | 09/06-12/22 | TR | 02:00 PM - 03:15 PM | HH1311 | Robert New | | |
| #4075 | Section 09 | [units: 3] | | | | | |
| | 09/06-12/22 | M | 06:30 PM - 09:00 PM | HH2317 | To Be Arranged | | |
| #4076 | Section 10 | [units: 3] | | | | | |
| | 09/06-12/22 | MW | 02:00 PM - 03:15 PM | HH1302 | To Be Arranged | | |
| #4077 | Section 11 | [units: 3] | | | | | |
| | 09/06-12/22 | M | 06:30 PM - 09:00 PM | HH1302 | Joel Schleusner | | |

Start/End Dates Meeting Days Meeting Times Location Instructor Course Topic (if applicable)

FNBSLW 345 INVESTMENTS ... *A study of the various types of investments available, the markets in which they are traded, the techniques used to make sound investment decisions, and the factors which affect those decisions for various types of investors.*

PREREQ: FNBSLW 344, ADMISSION TO UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS, 60 CREDITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

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| #4078 | Section 01 | [units: 3] | | | | |
| | 09/06-12/22 | TR | 02:00 PM - 03:15 PM | HH1302 | Mohammad Jafarinejad | |
| #4079 | Section 02 | [units: 3] | | | | |
| | 09/06-12/22 | MW | 02:00 PM - 03:15 PM | HH1311 | Pascal Letourneau | |
| #4080 | Section 03 | [units: 3] | | | | |
| | 09/06-12/22 | MW | 03:30 PM - 04:45 PM | HH1311 | Pascal Letourneau | |

FNBSLW 348 REAL ESTATE ... *Designed to integrate the theory and practice of real estate operations through a discussion of the following areas: Urban structure and urban growth, the urban economy, appraisal analysis, property development and real estate investments analysis.*

PREREQ: ADMISSION TO THE UPPER DIVISION BUSINESS COURSES AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

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| #4081 | Section 01 | [units: 3] | | | | |
| | 09/06-12/22 | TR | 12:30 PM - 01:45 PM | HH1311 | Timothy Carr | |

FNBSLW 360 FINANCIAL INSTITUTIONS ... *Survey of institutional arrangements through which funds are accumulated and made available to consumers, farmers, business and government. An understanding of the behavior of the non-monetary as well as the money and capital markets is developed.*

PREREQ: FNBSLW 344, ADMISSION TO UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS, 60 CREDITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

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| #4082 | Section 01 | [units: 3] | | | | |
| | 09/06-12/22 | TR | 11:00 AM - 12:15 PM | HH1311 | Arjan Premfi | |
| #4083 | Section 02 | [units: 3] | | | | |
| | 09/06-12/22 | MW | 09:30 AM - 10:45 AM | HH2317 | Rashiqa Kamal | |
| #4084 | Section 03 | [units: 3] | | | | |
| | 09/06-12/22 | MW | 11:00 AM - 12:15 PM | HH2317 | Rashiqa Kamal | |

FNBSLW 370 ENTREPRENEURIAL FINANCIAL MANAGEMENT ... *A detailed study of the financial management problems confronting small business. This course includes topics such as development of financial plans and controls, financing a business, and working capital management.*

PREREQ: FNBSLW 344, ADMISSION TO UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS, 60 CREDITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

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| #4085 | Section 01 | [units: 3] | | | | |
| | 09/06-12/22 | MW | 12:30 PM - 01:45 PM | HH1302 | Timothy Carr | |

FNBSLW 401 ESSENTIALS OF FINANCIAL PLANNING ... *This course serves as an introduction to the occupational area of Financial Planning and surveys the following topics: determining financial objectives, formulating investment objectives, tax planning, insurance planning, and retirement and estate planning.*

PREREQ: FNBSLW 345 CAN BE TAKEN AS EITHER A PREREQ OR COREQ. ADMISSION TO UPPER DIVISION AND A 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

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| #4086 | Section 01 | [units: 3] | | | | |
| | 09/06-12/22 | MW | 08:00 AM - 09:15 AM | HH1305 | Gene Toboyek | |
| #4087 | Section 02 | [units: 3] | | | | |
| | 09/06-12/22 | MW | 09:30 AM - 10:45 AM | HH1305 | Gene Toboyek | |

FNBSLW 420 BANK ADMINISTRATION ... *Commercial banking, principles and practices, comprehensively treated with emphasis on operations and administration, bank services, credit analysis, loan and investment policies, profit planning and control. This course cannot be used to satisfy the MBA degree requirement.*

PREREQ: FNBSLW 344 AND FNBSLW 360, AND ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

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| #4088 | Section 01 | [units: 3] | | | | |
| | 09/06-12/22 | TR | 03:30 PM - 04:45 PM | HH1311 | Mohammad Jafarinejad | |

FNBSLW 430 FINANCIAL FUTURES AND OPTIONS ... *A study of financial futures and options. Course topics will include: characteristics of futures and options contracts, how the markets function, the ways in which the instruments are used and why, option valuation models, the cash-futures basis, and regulation.*

PREREQ: FNBSLW 345, ADMISSION TO UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

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| #4089 | Section 01 | [units: 3] | | | | |
| | 09/06-12/22 | MW | 11:00 AM - 12:15 PM | HH3101 | Pascal Letourneau | |

FNBSLW 433 CREDITORS' RIGHTS AND BANKRUPTCY ... *This course introduces the concepts of debtor and creditor rights, secured transactions, debt collection, and bankruptcy. It explores the methods by which creditors can seek satisfaction of debt through judicial process or in a debtor's bankruptcy and the methods by which debtors can seek relief from or discharge of debt.*

PREREQ: FNBSLW 341 AND ADMISSION TO THE UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

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| #4090 | Section 01 | [units: 3] | | | | |
| | 09/06-12/22 | T | 05:00 PM - 07:30 PM | HH2317 | Dennis Elverman | |

Start/End Dates Meeting Days Meeting Times Location Instructor Course Topic (if applicable)

FNBSLW 442 ESTATES AND TRUSTS ... *A study of the substantive and procedural laws relating to wills, estates, trusts, guardianships, fiduciaries, estate taxation, retirement, and end-of-life planning.*

PREREQ: FNBSLW 341 AND ADMISSION TO THE UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

#4091 Section 01 [units: 3]

09/06-12/22 MW 12:30 PM - 01:45 PM HH1305 Gene Toboyek

FNBSLW 443 LABOR LAW ... *A legalistic introduction to labor law through a study of cases and related statutes of those general principles important to both workers and management. The study of these materials will aid management and labor in understanding the position of the law in determining and providing a solution to labor law problems.*

PREREQ: FNBSLW 341 AND ADMISSION TO THE UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

#4092 Section 01 [units: 3]

09/06-12/22 TR 02:00 PM - 03:15 PM HH2317 Amy Verbos

FNBSLW 444 CORPORATE FINANCIAL MANAGEMENT DECISIONS ... *An advanced study of the requirements for and sources of funds in the business organizations. The course deals with both long and short-term aspects of finance with emphasis placed on analysis and decision making.*

PREREQ: B- OR BETTER IN FNBSLW 344, FNBSLW 345, 84 UNITS, RESTRICTED TO STUDENTS WITH MAJOR: FINANCE: WITH AN EMPHASIS IN FINANCE, FINANCIAL PLANNING, INSURANCE, OR REAL ESTATE. ADMISSION TO UPPER DIVISION AND 2.5 COMBINED CUMULATIVE GPA REQUIRED.

#4093 Section 01 [units: 3]

09/06-12/22 TR 12:30 PM - 01:45 PM HH1305 Zaifeng Fan

#4094 Section 02 [units: 3]

09/06-12/22 TR 02:00 PM - 03:15 PM HH1305 Zaifeng Fan

#4095 Section 03 [units: 3]

09/06-12/22 MW 09:30 AM - 10:45 AM HH1302 Muhammad Bakhtear Talukdar

FNBSLW 446 INSURANCE ... *Principles of risk and insurance and their applications to business management and personal affairs. Analysis of concepts and methods of handling risks; insurance carriers and contracts; survey of policies for fire insurance, business interruption, liability, automobile, life and health.*

PREREQ: ADMISSION TO THE UPPER DIVISION BUSINESS COURSES AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

#4096 Section 01 [units: 3]

09/06-12/22 MW 11:00 AM - 12:15 PM HH1305 Yuan Yuan

#4097 Section 22 [units: 3] NOTE: The cost per credit for COBE online undergraduate courses for 2017-2018 is \$389. Students must have access to the Internet and an Internet browser.

09/06-12/22 Arranged Arranged WEB BASED Yuan Yuan

FNBSLW 456 SECURITY ANALYSIS ... *A detailed examination of the various classes of securities available for investors, and the development of techniques used to reach dependable conclusions as to the safety and attractiveness of a given security at the current market price or at some assumed price.*

PREREQ: B- OR BETTER IN FNBSLW 344, FNBSLW 345, 84 UNITS, RESTRICTED TO STUDENTS WITH MAJOR: FINANCE: WITH AN EMPHASIS IN FINANCE, FINANCIAL PLANNING, INSURANCE, OR REAL ESTATE. ADMISSION TO UPPER DIVISION AND 2.5 COMBINED CUMULATIVE GPA REQUIRED.

#4098 Section 01 [units: 3]

09/06-12/22 TR 11:00 AM - 12:15 PM HH1302 Garrett Smith

#4099 Section 02 [units: 3]

09/06-12/22 MW 12:30 PM - 01:45 PM HH1306 Muhammad Bakhtear Talukdar

#4100 Section 03 [units: 3]

09/06-12/22 TR 12:30 PM - 01:45 PM HH1302 Garrett Smith

FNBSLW 458 REAL ESTATE INVESTMENTS ... *Examination of investment principles and tax considerations as they apply to real estate, specifically apartment houses, shopping centers, office buildings, urban development and vacant land.*

PREREQ: FNBSLW 348, ADMISSION TO UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION.

#4101 Section 01 [units: 3]

09/06-12/22 TR 03:30 PM - 04:45 PM HH1305 Timothy Carr

FNBSLW 460 ADVANCED PROPERTY AND CASUALTY INSURANCE ... *Consideration of advanced topics in property and casualty insurance. Among items covered are direct and indirect property coverages, inland marine insurance, liability coverage including its legal foundations, workmen's compensation, the general liability contract, crime coverages, surety and fidelity bonding and insurance regulation.*

COREQ: FNBSLW 446; PREREQ: ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

#4102 Section 01 [units: 3]

09/06-12/22 MW 02:00 PM - 03:15 PM HH1305 Yuan Yuan

FNBSLW 472 FINANCIAL ANALYSIS WITH BLOOMBERG, MORNINGSTAR AND EXCEL ... *The purpose of this course is to provide students with hands-on experience using Bloomberg and Morningstar data services, financial analysis and modeling in Excel. Course material will include training on Bloomberg and Morningstar tools and functions, and downloading electronic databases into Excel models to perform financial analysis.*

PREREQ: FNBSLW 345, ADMISSION TO UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

#4103 Section 01 [units: 3]

09/06-12/22 TR 09:30 AM - 10:45 AM HH2202 Robert New

Dept. Consent

| Start/End Dates | Meeting Days | Meeting Times | Location | Instructor | Course Topic (if applicable) |
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| #4104 | Section 02 | [units: 3] | | | | Dept. Consent |
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| 09/06-12/22 | TR | 11:00 AM - 12:15 PM | HH2202 | Robert New | |
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FNBSLW 484 APPLIED INVESTMENTS ... Students will gain hands-on experience by managing a real portfolio of securities. After developing a group investment philosophy, they will analyze the current holdings, investigate other alternatives, and make buy and sell decisions as a group. Presentations of the students' research will be made to an advisory board made up of faculty and investment professionals.

COREQ: FNBSLW 456. PREREQ: ADMISSION TO UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

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| #4105 | Section 01 | [units: 3] | | | | Dept. Consent |
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| 09/06-12/22 | W | 05:00 PM - 07:30 PM | HH2202 | Robert New | |
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FNBSLW 493 INTERNSHIP ... This is an opportunity for a finance student to gain practical experience in a business before graduation. The experience will supplement the students' academic work in preparation for a career in business. Repeatable for a maximum of 3 credits in the major. Department Consent required.

PREREQ: JR STATUS & FINANCE, FINANCIAL PLANNING, INSURANCE, OR REAL ESTATE MAJOR, ADMISSION TO UPPER DIVISION BUSINESS COURSES & 2.50 FOR BUSINESS MAJORS OR 60 CREDITS & 2.00 FOR MINORS/NON-BUSINESS MAJORS WHICH THIS COURSE IS AN OPTION.

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| #4106 | Section 01 | [units: 1-3] | | | | Dept. Consent |
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| 09/06-12/22 | Arranged | Arranged | | Garrett Smith | |
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FNBSLW 498 INDEPENDENT STUDY ... Study of a selected topic or topics under the direction of a faculty member. Repeatable.

PREREQ: JUNIOR STATUS, ADMISSION TO THE UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 CREDITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION

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| #4107 | Section 01 | [units: 1-3] | | | | Dept. Consent |
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| 09/06-12/22 | Arranged | Arranged | | Qiu Yu | |
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| #4552 | Section 02 | [units: 1-3] | | | | Dept. Consent |
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| 09/06-12/22 | Arranged | Arranged | | Gene Toboyek | |
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*** GRADUATE LEVEL COURSES ***

FNBSLW 542 ADVANCED BUSINESS AND COMMERCIAL LAW ... This course provides an advanced study of the law for business or pre-law students, including an examination of the Uniform Commercial Code and the Law of Sales, Negotiable Instruments, Secured Transactions and Documents of Title. This course also includes a study of the Law of Business Entities and Creditor and Debtor Relations.

PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR M.P.A. ACCOUNTING.

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| #4108 | Section 01 | [units: 3] | | | |
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| 09/06-12/22 | MW | 11:00 AM - 12:15 PM | HH1311 | Curt Weber | |
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FNBSLW 718 FINANCIAL MANAGEMENT ... Consideration of the finance function as it relates to other organizational roles, the use of capital budgeting techniques, other quantitative methods, and model building in decision making. Not open to students with an undergraduate finance degree.

PREREQ: ACCOUNT 701

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| #4109 | Section 01 | [units: 2] | | | |
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| 09/06-10/27 | T | 06:30 PM - 09:50 PM | HH1302 | Mohammad Jafarnejad | |
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FNBSLW 735 BUSINESS VALUATION USING FINANCIAL STATEMENTS ... The objective of this course is to advance students understanding of how to use financial information in order to value and analyze firms. There is no major corporate investment decision that can be made without first asking and answering the question, 'what is it worth?'. The goal of this course is to build students skills and confidence in answering that question.

The focus of firm valuation is on making investment decisions in real - as apposed to financial - assets. Firm valuation will acquaint students with the widely-used, yet rigorous, ideas that have revolutionized the practice of valuation of projects, divisions, and companies during the past few decades.

PREREQ: FNBSLW 718

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| #4110 | Section 01 | [units: 3] | | | |
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| 09/06-12/22 | W | 06:30 PM - 09:00 PM | HH1305 | He Li | |
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| #4111 | Section 22 | [units: 3] | NOTE: The cost per credit for COBE online graduate courses for 2016-2017 is \$637.43. Students must have access to the Internet and an Internet browser. | | |
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| 09/06-12/22 | Arranged | Arranged | WEB BASED | Qiu Yu | |
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FNBSLW 755 MULTINATIONAL BUSINESS FINANCE ... An advanced course of international financial principles covering major macroeconomic factors affecting international corporate decisions, foreign exchange transactions, hedging strategies, international capital structure decisions, capital budgeting, international financial markets, and taxation.

PREREQ: FNBSLW 718

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| #4112 | Section 22 | [units: 3] | NOTE: The cost per credit for COBE online graduate courses for 2016-2017 is \$637.43. Students must have access to the Internet and an Internet browser. | | |
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| 09/06-12/22 | Arranged | Arranged | WEB BASED | Garrett Smith | |
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FNBSLW 760 FINANCIAL MARKETS ... Structure and operation of the markets for corporate debt and equity securities, municipal obligations, and mortgages. Detailed examination of stock markets and their use by investors. Prereq: FNBSLW 718

PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR M.P.A. ACCOUNTING.

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| #4113 | Section 22 | [units: 3] | NOTE: The cost per credit for COBE online graduate courses for 2016-2017 is \$637.43. Students must have access to the Internet and an Internet browser. | | |
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| 09/06-12/22 | Arranged | Arranged | WEB BASED | Rashiqa Kamal | |
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Start/End Dates Meeting Days Meeting Times Location Instructor Course Topic (if applicable)

FNBSLW 770 CAPITAL BUDGETING ... *Financial planning for working capital management and long range investment projects. Emphasis on capital budgeting problem solving. Readings on capital budgeting and related topics, cost of capital structure, and dividend policy.*

PREREQ: FNBSLW 718 OR FNBSLW 344, GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR M.P.A. ACCOUNTING.

#4114 Section 01 [units: 3]

09/06-12/22 R 06:30 PM - 09:00 PM HH3202 Arjan Premti

FNBSLW 780 PORTFOLIO THEORY AND PRACTICE ... *Formulation of objectives and the development of portfolios to meet these objectives for individuals and institutions. Special attention will be focused on statistical and analytical techniques for portfolio selection and management.*

PREREQ: FNBSLW 344 OR FNBSLW 718 AND MARKETNG 731 OR CONSENT OF INSTRUCTOR

#4115 Section 01 [units: 3]

09/06-12/22 T 06:30 PM - 09:00 PM HH1305 Zaifeng Fan

FNBSLW 798 INDIVIDUAL STUDIES ... *A student may satisfy up to 3 credits of the 9 credit emphasis by pursuing this course with one or more members of the graduate faculty. A copy of the proposal must be on file in the chairman's office prior to registration.*

PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR M.P.A. ACCOUNTING.

#4116 Section 01 [units: 1-3]

09/06-12/22 Arranged Arranged Qiu Yu

Dept. Consent

#4117 Section 02 [units: 1-3]

09/06-12/22 Arranged Arranged Qiu Yu

Dept. Consent

#4118 Section 22 [units: 1-3] NOTE: The cost per credit for COBE online graduate courses for 2016-2017 is \$637.43. Students must have access to the Internet and an Internet browser.

09/06-12/22 Arranged Arranged WEB BASED Qiu Yu

Dept. Consent