

**LOWER DIVISION (200-LEVEL) ELIGIBILITY:**

Students pursuing a Bachelor of Business Administration degree must achieve 24 credits and maintain a 2.50 GPA or better in order to take lower division business courses except BEINDP 101, ECON 201 and ECON 202. Grades received for all appropriate college courses taken at other institutions will be included in determining the student's grade point average eligibility for enrolling in business courses.

Business minors and non-business minors required to take business courses must have at least a 2.00 UW-Whitewater gpa and 24 credits completed to enroll in lower division (200-level) business courses required in the minor.

Non-business majors who are required or who may elect to take business courses in the major must have a 2.00 UW-Whitewater grade point average and must have completed 24 credits to take lower division (200-level) business courses.

**UPPER DIVISION (300/400-LEVEL) ELIGIBILITY:**

Students in the BBA curriculum are not eligible to enroll in the College of Business and Economics 300- and 400-level courses unless they have 60.0 or more credits to degree, at least a 2.50 cum GPA and have been admitted to the upper division business courses. Transfer students must maintain a combined GPA (transfer and UW-W) of 2.50 to continue eligibility.

Business minors must have a 2.00 UW-Whitewater gpa and 60 credits completed to enroll in upper division (300- or 400-level) business courses. In order to graduate with a business minor, the student must have a 2.25 gpa in the minor.

S/NC grading may not be used in any business course or any BBA degree requirement unless offered on an S/NC basis only. Courses in the College of Business and Economics may not be taken on an audit basis. A course cannot be used to satisfy both a BBA degree and a major requirement.

Non-business majors who are required or who may elect to take 300/400-level business courses must have completed 60 credits and have a 2.00 UW-Whitewater gpa to take upper division (300- and 400-level) business courses.

Non-business majors who are not required to take business courses in the major may register for business courses during the first week of classes if all course prerequisites and credits completed (24 for lower division or 60 for upper division) are met, and the student has a 2.50 combined grade point average.

**ADMISSION TO UPPER DIVISION BUSINESS COURSES:**

When a student is projected to complete at least 54 credits and has satisfactorily completed or is enrolled in ENGLISH 101, ENGLISH 102, COMM 110, ACCOUNT 244, ACCOUNT 249 or ACCOUNT 261; BEINDP 290; ECON 201; ECON 202; ITSCM 280; MATH 143; and ECON 245, the student may apply for admission to the upper division business courses. All students with at least a 2.80 combined GPA will be admitted. Application forms for admission to the upper division business courses are completed at a registration information meeting or online after completion of an online advising exercise.

ENROLLMENT PREFERENCE in all business courses will be given to the following officially declared majors and minors:

- All BBA Majors; integrated science and business; business education; other non-business majors with business course requirements
- Minors; business minors; arts management minors; other minors with business course requirements.

SPECIAL STUDENTS ..... Students admitted with full/complete credentials of all previous post-secondary work (SPFC) may register with the approval of the SPFC advisor (assistant dean of the College of Business and Economics) and special students without full credentials (SPNC) can register on a space available basis with the approval of the assistant dean of the College of Business and Economics, [undergradbus@uw.edu](mailto:undergradbus@uw.edu), 262-472-4900.

COMMON EXAMINATIONS ..... Certain courses have common exams during the semester when all sections will be tested at the same time. Students should not schedule other classes at those times.

GRADUATE STUDENTS ..... Graduate students must be admitted to the MBA, or MPA degree program, or to the Graduate Business Foundations, Human Resources Management, or Project Management certificate program to enroll in 500-700 level courses offered in the College of Business and Economics. Only DBA students can enroll in 800-900 level courses. Non-Candidate for Degree (NCFD) students cannot register for College of Business and Economics courses. Exceptions to this policy may be granted to a student enrolled in a graduate business degree program at another accredited institution that wants to transfer the UW-Whitewater course work to their non-UW-Whitewater business degree program. Exceptions must be approved in advance by the associate dean, College of Business and Economics (262-472-1945).

ONLINE BUSINESS COURSES ..... Charges for online business courses are stated with the course listings. The charge is the same for both in-state and out-of-state students.

**INTERDEPARTMENTAL****Business & Economics Interdepartmental**

*Start/End Dates Meeting Days Meeting Times Location Instructor Course Topic (if applicable)*

**BEINDP 101 BUSINESS AND SOCIETY ... An introductory business course intended to introduce all business majors to the business professions and the global societal issues that surround business. Curriculum focuses on the College's mission statement of building professional leadership through cultural and diversity awareness, ethical responsiveness, innovative problem solving, and critical thinking.**

**PREREQ: BUSINESS MAJOR (STUDENTS IN BBA DEGREE) OR OTHER MAJOR OR MINOR FOR WHICH THIS COURSE IS AN OPTION**

#3358	Section 01	[units: 3]	09/06-12/22	MW	08:00 AM - 09:15 AM	HH2100	Julie Woletz
#3359	Section 02	[units: 3]	09/06-12/22	TR	08:00 AM - 09:15 AM	HH2302	Michele Peetz
#3360	Section 03	[units: 3]	09/06-12/22	MW	09:30 AM - 10:45 AM	HH2308	Lynn Dupree
#3361	Section 04X	[units: 3]	09/06-12/22	MW	09:30 AM - 10:45 AM	HH2100	Julie Woletz
#3362	Section 05	[units: 3]	09/06-12/22	MW	11:00 AM - 12:15 PM	HH2100	Megan Matthews
#3363	Section 06X	[units: 3]	09/06-12/22	MW	11:00 AM - 12:15 PM	HH2308	Lynn Dupree
#3364	Section 07	[units: 3]	09/06-12/22	TR	11:00 AM - 12:15 PM	HH2100	Daryl Parker
#3365	Section 08X	[units: 3]	09/06-12/22	MW	12:30 PM - 01:45 PM	HH2100	Megan Matthews
#3366	Section 09	[units: 3]	09/06-12/22	TR	12:30 PM - 01:45 PM	HH2100	Daryl Parker
#3367	Section 10	[units: 3]	09/06-12/22	MW	02:00 PM - 03:15 PM	HH2100	Donald Dantzler
#3368	Section 11X	[units: 3]	09/06-12/22	TR	02:00 PM - 03:15 PM	HH2100	Daryl Parker
#3369	Section 12	[units: 3]	09/06-12/22	MW	03:30 PM - 04:45 PM	HH2100	Donald Dantzler
#3370	Section 13	[units: 3]	09/06-12/22	TR	04:00 PM - 05:15 PM	HH2305	Eric Roche
#3371	Section 14	[units: 3]	09/06-12/22	TR	09:30 AM - 10:45 AM	HH2100	Daryl Parker
#3372	Section 15	[units: 3]	09/06-12/22	TR	09:30 AM - 10:45 AM	HH2302	Michele Peetz
#3373	Section 16	[units: 3]	09/06-12/22	M	06:30 PM - 09:00 PM	HH2100	Emily Iverson
#3374	Section 17	[units: 3]	09/06-12/22	W	06:30 PM - 09:00 PM	HH2100	Ronald Buchholz
#3375	Section 22	[units: 3]	09/06-12/22	Arranged	Arranged	WEB BASED	Margaret Kuchan

**BEINDP 201 INTRODUCTION TO ENTREPRENEURSHIP ... The course focuses on introducing students to the world of entrepreneurship. Students will apply general business concepts to the wide range of challenges facing entrepreneurs. Through experiential learning opportunities, students will apply what they learned to develop a basic plan for a startup business and our new product opportunity.**

**PREREQ: SOPHOMORE STATUS AND 2.50 COMBINED CUMULATIVE GPA**

#4513	Section 01	[units: 3]	09/06-12/22	MW	03:30 PM - 04:45 PM	HH1303	David Gee
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**BEINDP 288 CAREER INFORMATION ... Offered on a satisfactory/no credit basis only. A presentation of techniques of self-analysis in preparation for the job search. The job search includes resume, cover letter, and interview preparation.**

**PREREQ: ENGLISH 102 OR ENGLISH 162 OR ENGLISH 105; AND LOWER DIVISION BUSINESS ENROLLMENT REQUIREMENTS**

#2882	Section 01	[units: 1]	09/06-10/27	M	04:00 PM - 05:40 PM	HH2101	Frank Lanko
			S/NC Grading Basis Only				
#2883	Section 02	[units: 1]	09/06-10/27	T	04:00 PM - 05:40 PM	HH2101	Rachel Malak
			S/NC Grading Basis Only				
#2884	Section 03	[units: 1]	10/30-12/22	M	04:00 PM - 05:40 PM	HH2101	Frank Lanko
			S/NC Grading Basis Only				
#4679	Section 04	[units: 1]	10/30-12/22	T	04:00 PM - 05:40 PM	HH2203	Emily Iverson
			S/NC Grading Basis Only				

## Class# Section (Units) General Education Designation (if any)

<i>Start/End Dates</i>	<i>Meeting Days</i>	<i>Meeting Times</i>	<i>Location</i>	<i>Instructor</i>	<i>Course Topic (if applicable)</i>
#4692 Section 05 [units: 1] 09/06-10/28 M		03:30 PM - 05:10 PM	HH2305	Emily Iverson	
S/NC Grading Basis Only					
#3376 Section 22 [units: 1]					NOTE: Students must have access to the internet and an Internet browser. The tuition for online courses in the College of Business and Economics is \$389 per credit for both resident and non-resident students. A Webcam may be required for remote exam monitoring.
09/06-10/27	Arranged	Arranged	WEB BASED	John Smith	
S/NC Grading Basis Only					
#3377 Section 23 [units: 1]					NOTE: Students must have access to the internet and an Internet browser. The tuition for online courses in the College of Business and Economics is \$389 per credit for both resident and non-resident students. A Webcam may be required for remote exam monitoring.
09/06-10/27	Arranged	Arranged	WEB BASED	John Smith	
S/NC Grading Basis Only					
#3378 Section 24 [units: 1]					NOTE: Students must have access to the internet and an Internet browser. The tuition for online courses in the College of Business and Economics is \$389 per credit for both resident and non-resident students. A Webcam may be required for remote exam monitoring.
10/30-12/22	Arranged	Arranged	WEB BASED	Emily Iverson	
S/NC Grading Basis Only					

**BEINDP 290 BUSINESS WRITING ... This course will assist students in transitioning from academic writing to business writing. The course will teach students to effectively analyze communication situations and write business documents that are clear, complete, concise, and courteous. Business grammar, writing mechanics, and document format will be covered.**

**PREREQ: ENGLISH 102 OR ENGLISH 105 OR ENGLISH 162 AND STUDENTS MUST ACHIEVE 24 CREDITS AND MAINTAIN A 2.50 GPA OR BETTER IN ORDER TO TAKE LOWER DIVISION BUSINESS COURSES.**

#3379 Section 01 [units: 2] 09/06-12/22 MW		08:00 AM - 08:50 AM	HH2307	Sana Ahmed	
S/NC Grading Basis Only					
#3380 Section 02 [units: 2] 09/06-12/22 MW		09:00 AM - 09:50 AM	HH2307	Sana Ahmed	
S/NC Grading Basis Only					
#3381 Section 03 [units: 2] 09/06-12/22 MW		10:00 AM - 10:50 AM	HH2307	Ann Roe	
S/NC Grading Basis Only					
#3382 Section 04 [units: 2] 09/06-12/22 MW		11:00 AM - 11:50 AM	HH2307	Sana Ahmed	
S/NC Grading Basis Only					
#3383 Section 05 [units: 2] 09/06-12/22 MW		12:00 PM - 12:50 PM	HH2307	Sana Ahmed	
S/NC Grading Basis Only					
#3384 Section 06 [units: 2] 09/06-12/22 MW		01:00 PM - 01:50 PM	HH2200	Jo Ann Oravec	
S/NC Grading Basis Only					
#3385 Section 07 [units: 2] 09/06-12/22 MW		01:00 PM - 01:50 PM	HH2307	Lynn Dupree	
S/NC Grading Basis Only					
#3386 Section 08 [units: 2] 09/06-12/22 MW		02:00 PM - 02:50 PM	HH2307	Emily Iverson	
S/NC Grading Basis Only					
#3387 Section 09 [units: 2] 09/06-12/22 MW		03:00 PM - 03:50 PM	HH2307	Jo Ann Oravec	
S/NC Grading Basis Only					
#3388 Section 10 [units: 2] 09/06-12/22 MW		04:00 PM - 04:50 PM	HH2307	Jo Ann Oravec	
S/NC Grading Basis Only					
#3389 Section 11 [units: 2] 09/06-12/22 MW		05:00 PM - 05:50 PM	HH2307	To Be Arranged	
S/NC Grading Basis Only					
#3390 Section 12 [units: 2] 09/06-12/22 M		06:30 PM - 08:10 PM	HH2307	Sana Ahmed	
S/NC Grading Basis Only					
#3391 Section 13 [units: 2] 09/06-12/22 TR		08:00 AM - 08:50 AM	HH2307	Julie Woletz	
S/NC Grading Basis Only					

<i>Start/End Dates</i>	<i>Meeting Days</i>	<i>Meeting Times</i>	<i>Location</i>	<i>Instructor</i>	<i>Course Topic (if applicable)</i>
#3392 Section 14H [units: 2]					
PREREQ: STUDENTS IN THE HONORS PROGRAM OR BUSINESS MAJORS AND MINORS WHO HAVE A 3.40 COMBINED CUMULATIVE GPA OR HIGHER					
09/06-12/22	TR	09:00 AM - 09:50 AM	HH2307	Julie Woletz	HONORS
S/NC Grading Basis Only					
#3393 Section 15 [units: 2]					
09/06-12/22	TR	10:00 AM - 10:50 AM	HH2307	Denise Schulz	
S/NC Grading Basis Only					
#3394 Section 16 [units: 2]					
09/06-12/22	TR	11:00 AM - 11:50 AM	HH2307	Denise Schulz	
S/NC Grading Basis Only					
#3395 Section 17 [units: 2]					
09/06-12/22	TR	12:00 PM - 12:50 PM	HH2307	Denise Schulz	
S/NC Grading Basis Only					
#3396 Section 18 [units: 2]					
09/06-12/22	TR	01:00 PM - 01:50 PM	HH2307	Denise Schulz	
S/NC Grading Basis Only					
#3397 Section 19 [units: 2]					
09/06-12/22	TR	02:00 PM - 02:50 PM	HH2307	Michele Peetz	
S/NC Grading Basis Only					
#3398 Section 20 [units: 2]					
09/06-12/22	TR	03:00 PM - 03:50 PM	HH2307	Michele Peetz	
S/NC Grading Basis Only					
#3400 Section 22 [units: 2]					
NOTE: Students must have access to the internet and an Internet browser. The tuition for online courses in the College of Business and Economics is \$389 per credit for both resident and non-resident students. A Webcam may be required for remote exam monitoring.					
09/06-12/22	Arranged	Arranged	WEB BASED	Lynn Dupree	
S/NC Grading Basis Only					
#3401 Section 23 [units: 2]					
NOTE: Students must have access to the internet and an Internet browser. The tuition for online courses in the College of Business and Economics is \$389 per credit for both resident and non-resident students. A Webcam may be required for remote exam monitoring.					
09/06-12/22	Arranged	Arranged	WEB BASED	Emily Iverson	
S/NC Grading Basis Only					

**BEINDP 293 APPLIED BUSINESS BASICS ...** *The purpose of this course is to acquire skills and knowledge relating personal values to customer service, personal empowerment, problem-solving, effective communication, teamwork, time management, cultural sensitivity, and career planning. The Disney Theme Parks and Resorts offer students a learning laboratory where they can live, learn and earn while taking courses and completing assignments related to their work experience.*

**PREREQ: COMPLETION OF 15 UNITS, 2.0 GPA, ACCEPTANCE INTO THE DISNEY COLLEGE PROGRAM, AND INSTRUCTOR CONSENT**

#4559 Section 01 [units: 3-12]						Dept. Consent
09/06-12/22	Arranged	Arranged	OFF CAMPUS	William Lowell	DISNEY COLLEGE PROGRAM	

**BEINDP 321 GROWING ENTREPRENEURIAL AND FAMILY BUSINESSES ...** *This course investigates key issues and competencies needed for starting, growing, managing, and retooling small and family businesses. Attention is given to a wide range of functional competencies, including marketing, management and human resources, accounting, finance, business law, and technology required for developing strategic and tactical plans. Students taking the course will develop a complete strategic plan for operating a small and/or family business.*

**PREREQ: ADMISSION TO THE UPPER DIVISION BUSINESS COURSES AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION**

#3402 Section 01 [units: 3]					
09/06-12/22	MW	02:00 PM - 03:15 PM	HH2302	David Gee	

**BEINDP 491 TRAVEL STUDY ...** *Variable topics. Faculty-led courses abroad.*

#4436 Section 01 [units: 3]						Dept. Consent
09/11	M	04:00 PM - 06:00 PM	HH2200	Stephanie Douglas	DOING BUSINESS IN COSTA RICA	
09/11	M	04:00 PM - 06:00 PM	HH2200	Han Ngo	DOING BUSINESS IN COSTA RICA	
09/25	M	04:00 PM - 06:00 PM	HH2200	Stephanie Douglas	DOING BUSINESS IN COSTA RICA	
09/25	M	04:00 PM - 06:00 PM	HH2200	Han Ngo	DOING BUSINESS IN COSTA RICA	
10/09	M	04:00 PM - 06:00 PM	HH2200	Stephanie Douglas	DOING BUSINESS IN COSTA RICA	
10/09	M	04:00 PM - 06:00 PM	HH2200	Han Ngo	DOING BUSINESS IN COSTA RICA	
10/23	M	04:00 PM - 06:00 PM	HH2200	Stephanie Douglas	DOING BUSINESS IN COSTA RICA	
10/23	M	04:00 PM - 06:00 PM	HH2200	Han Ngo	DOING BUSINESS IN COSTA RICA	
11/06	M	04:00 PM - 06:00 PM	HH2200	Stephanie Douglas	DOING BUSINESS IN COSTA RICA	
11/06	M	04:00 PM - 06:00 PM	HH2200	Han Ngo	DOING BUSINESS IN COSTA RICA	
11/20	M	04:00 PM - 06:00 PM	HH2200	Stephanie Douglas	DOING BUSINESS IN COSTA RICA	
11/20	M	04:00 PM - 06:00 PM	HH2200	Han Ngo	DOING BUSINESS IN COSTA RICA	
12/04	M	04:00 PM - 06:00 PM	HH2200	Stephanie Douglas	DOING BUSINESS IN COSTA RICA	
12/04	M	04:00 PM - 06:00 PM	HH2200	Han Ngo	DOING BUSINESS IN COSTA RICA	

\*\*\* GRADUATE LEVEL COURSES \*\*\*

*Start/End Dates Meeting Days Meeting Times Location Instructor Course Topic (if applicable)*

**BEINDP 740 PERSUASION AND NEGOTIATION STRATEGIES ...** This course will emphasize persuasive communication strategies and applied negotiation techniques. The course also contains a strong written communication component. The course will apply a case-based methodology to teaching and learning in the class.

#3403 Section 01 [units: 2] NOTE: There are 7 behavioral simulations (exercises) included in the required material for this class. Some of these exercises are copyright protected and the students must pay for the royalties in the beginning of the semester. The total cost is \$27.

10/30-12/22 R 06:30 PM - 09:50 PM HH1314 Abbas Aslani Mahmoudi

#3404 Section 22 [units: 2] NOTE: Online classes will be billed at \$637.43 per credit for all students. Students must have access to the internet and an internet browser.

09/06-10/28 Arranged Arranged WEB BASED Rimi Zakaria

### Business Administration

#### \*\*\* GRADUATE LEVEL COURSES \*\*\*

**DBA 800 SEMINAR IN CONTEMPORARY BUSINESS ISSUES ...** The seminar in contemporary business issues allows program participants to explore current issues facing business professionals and consider ways to apply DBA activities and ideas to their current and future professions.

#### PREREQ: ADMISSION TO DBA PROGRAM

#4345 Section 01 [units: 1-2]

09/08 F 03:00 PM - 07:00 PM HH2200 Kaviraj Parboteeah

09/22 F 03:00 PM - 07:00 PM HH2200 Kaviraj Parboteeah

10/13 F 03:00 PM - 07:00 PM HH2200 Kaviraj Parboteeah

11/10 F 03:00 PM - 07:00 PM HH2200 Kaviraj Parboteeah

12/08 F 03:00 PM - 07:00 PM HH2200 Kaviraj Parboteeah

09/06-12/22 Arranged Arranged WEB BASED Kaviraj Parboteeah

#4346 Section 02 [units: 1-2]

09/08 F 03:00 PM - 07:00 PM HH2100 Jon Werner

09/22 F 03:00 PM - 07:00 PM HH2100 Jon Werner

10/13 F 03:00 PM - 07:00 PM HH2100 Jon Werner

11/10 F 03:00 PM - 07:00 PM HH2100 Jon Werner

12/08 F 03:00 PM - 07:00 PM HH2100 Jon Werner

09/06-12/22 Arranged Arranged WEB BASED Jon Werner

#4347 Section 03 [units: 1-2]

09/08 F 03:00 PM - 07:00 PM HH2100 Jon Werner

09/22 F 03:00 PM - 07:00 PM HH2100 Jon Werner

10/13 F 03:00 PM - 07:00 PM HH2100 Jon Werner

11/10 F 03:00 PM - 07:00 PM HH2100 Jon Werner

12/08 F 03:00 PM - 07:00 PM HH2100 Jon Werner

09/06-12/22 Arranged Arranged WEB BASED Jon Werner

#4348 Section 04 [units: 1-2]

09/08 F 03:00 PM - 07:00 PM HH2100 Jon Werner

09/22 F 03:00 PM - 07:00 PM HH2100 Jon Werner

10/13 F 03:00 PM - 07:00 PM HH2100 Jon Werner

11/10 F 03:00 PM - 07:00 PM HH2100 Jon Werner

12/08 F 03:00 PM - 07:00 PM HH2100 Jon Werner

09/06-12/22 Arranged Arranged WEB BASED Jon Werner

#4349 Section 05 [units: 1-2]

09/08 F 03:00 PM - 07:00 PM HH2100 Jon Werner

09/22 F 03:00 PM - 07:00 PM HH2100 Jon Werner

10/13 F 03:00 PM - 07:00 PM HH2100 Jon Werner

11/10 F 03:00 PM - 07:00 PM HH2100 Jon Werner

12/08 F 03:00 PM - 07:00 PM HH2100 Jon Werner

09/06-12/22 Arranged Arranged WEB BASED Jon Werner

#4350 Section 06 [units: 1-2]

09/08 F 03:00 PM - 07:00 PM HH2100 Jon Werner

09/22 F 03:00 PM - 07:00 PM HH2100 Jon Werner

10/13 F 03:00 PM - 07:00 PM HH2100 Jon Werner

11/10 F 03:00 PM - 07:00 PM HH2100 Jon Werner

12/08 F 03:00 PM - 07:00 PM HH2100 Jon Werner

09/06-12/22 Arranged Arranged WEB BASED Jon Werner

*Start/End Dates Meeting Days Meeting Times Location Instructor Course Topic (if applicable)*

**DBA 810 MEASUREMENT AND RESEARCH DESIGN IN BUSINESS ...** This course main goal is to provide students with the necessary skills to conduct original research. The course will provide an overview of key concepts relevant to the design and conduct of organizational research and to help them develop critical thinking skills to evaluate the study designs of other researchers.

**PREREQ: ADMISSION TO DBA PROGRAM**

#4351 Section 01 [units: 4]

09/09	S	08:00 AM - 05:00 PM	HH2200	Andy Yu
09/23	S	08:00 AM - 05:00 PM	HH2200	Andy Yu
10/14	S	08:00 AM - 05:00 PM	HH2200	Andy Yu
11/11	S	08:00 AM - 05:00 PM	HH2200	Andy Yu
12/09	S	08:00 AM - 05:00 PM	HH2200	Andy Yu
09/06-12/22	Arranged	Arranged	WEB BASED	Andy Yu

**DBA 840 APPLIED MULTIVARIATE METHODS ...** This course covers multivariate data analysis with an emphasis on applications for business and market research. The course compares and contrasts many different multivariate techniques. The course emphasizes applications of multivariate analysis from a conceptual viewpoint as well as research design.

**PREREQ: DBA 820**

#4352 Section 01 [units: 4]

09/09	S	08:00 AM - 05:00 PM	HH2100	James Peltier
09/23	S	08:00 AM - 05:00 PM	HH2100	James Peltier
10/14	S	08:00 AM - 05:00 PM	HH2100	James Peltier
11/11	S	08:00 AM - 05:00 PM	HH2100	James Peltier
12/09	S	08:00 AM - 05:00 PM	HH2100	James Peltier
09/06-12/22	Arranged	Arranged	WEB BASED	James Peltier

**DBA 860 SCIENTIFIC INQUIRY IN BUSINESS ...** This course provides students with an understanding of principles of scientific research pertinent to business research. A scientific approach implies the recognition of gaps in the literature that is addressed through specific approaches. The course will help students understand the approach to enable them to identify a personal research interest.

**PREREQ: ADMISSION TO DBA PROGRAM**

#4353 Section 01 [units: 4]

09/10	U	08:00 AM - 05:00 PM	HH2200	Balaji Sankaranarayanan
09/24	U	08:00 AM - 05:00 PM	HH2200	Balaji Sankaranarayanan
10/15	U	08:00 AM - 05:00 PM	HH2200	Balaji Sankaranarayanan
11/12	U	08:00 AM - 05:00 PM	HH2200	Balaji Sankaranarayanan
12/10	U	08:00 AM - 05:00 PM	HH2200	Balaji Sankaranarayanan
09/06-12/22	Arranged	Arranged	WEB BASED	Balaji Sankaranarayanan

**DBA 880 MACRO ISSUES IN BUSINESS ...** The primary purpose of the course is to expose students to key macro level areas in finance, management and marketing as they apply to business research. This course should help students understand this perspective and determine whether they want to pursue personal areas of research interests in this domain.

**PREREQ: ADMISSION TO DBA PROGRAM**

#4354 Section 01 [units: 4]

09/10	U	08:00 AM - 05:00 PM	HH2100	Arjan Premti
09/10	U	08:00 AM - 05:00 PM	HH2100	Andrew Ciganek
09/10	U	08:00 AM - 05:00 PM	HH2100	Maxwell Hsu
09/10	U	08:00 AM - 05:00 PM	HH2100	Kaviraj Parboteeah
09/24	U	08:00 AM - 05:00 PM	HH2100	Arjan Premti
09/24	U	08:00 AM - 05:00 PM	HH2100	Andrew Ciganek
09/24	U	08:00 AM - 05:00 PM	HH2100	Maxwell Hsu
09/24	U	08:00 AM - 05:00 PM	HH2100	Kaviraj Parboteeah
10/15	U	08:00 AM - 05:00 PM	HH2100	Arjan Premti
10/15	U	08:00 AM - 05:00 PM	HH2100	Andrew Ciganek
10/15	U	08:00 AM - 05:00 PM	HH2100	Maxwell Hsu
10/15	U	08:00 AM - 05:00 PM	HH2100	Kaviraj Parboteeah
11/12	U	08:00 AM - 05:00 PM	HH2100	Arjan Premti
11/12	U	08:00 AM - 05:00 PM	HH2100	Andrew Ciganek
11/12	U	08:00 AM - 05:00 PM	HH2100	Maxwell Hsu
11/12	U	08:00 AM - 05:00 PM	HH2100	Kaviraj Parboteeah
12/10	U	08:00 AM - 05:00 PM	HH2100	Arjan Premti
12/10	U	08:00 AM - 05:00 PM	HH2100	Andrew Ciganek
12/10	U	08:00 AM - 05:00 PM	HH2100	Maxwell Hsu
12/10	U	08:00 AM - 05:00 PM	HH2100	Kaviraj Parboteeah
09/06-12/22	Arranged	Arranged	WEB BASED	Arjan Premti
09/06-12/22	Arranged	Arranged	WEB BASED	Andrew Ciganek
09/06-12/22	Arranged	Arranged	WEB BASED	Maxwell Hsu
09/06-12/22	Arranged	Arranged	WEB BASED	Kaviraj Parboteeah

*Start/End Dates Meeting Days Meeting Times Location Instructor Course Topic (if applicable)*

**DBA 988 DBA DISSERTATION ... Students develop essays to investigate business problems that are of strategic importance to a firm/organization. A dissertation proposal must be completed and approved by the student's dissertation committee before the student moves on to collect data in the area of research. A final defense before the dissertation committee is required.**

**PREREQ: 45 DBA CREDITS, RESTRICTED TO STUDENTS IN THE DBA PROGRAM**

#4355	Section 01	[units: 1-6]				
	09/06-12/22	Arranged	Arranged	OFF CAMPUS	Kaviraj Parboteeah	
	P/F Grading Basis Only					
#4356	Section 02	[units: 1-6]				
	09/06-12/22	Arranged	Arranged	OFF CAMPUS	Kaviraj Parboteeah	
	P/F Grading Basis Only					
#4357	Section 03	[units: 1-6]				
	09/06-12/22	Arranged	Arranged	OFF CAMPUS	Kaviraj Parboteeah	
	P/F Grading Basis Only					
#4358	Section 04	[units: 1-6]				
	09/06-12/22	Arranged	Arranged	OFF CAMPUS	Kaviraj Parboteeah	
	P/F Grading Basis Only					
#4359	Section 05	[units: 1-6]				
	09/06-12/22	Arranged	Arranged	OFF CAMPUS	Kaviraj Parboteeah	
	P/F Grading Basis Only					