

**LOWER DIVISION (200-LEVEL) ELIGIBILITY:**

Students pursuing a Bachelor of Business Administration degree must achieve 24 credits and maintain a 2.50 GPA or better in order to take lower division business courses except BEINDP 101, ECON 201 and ECON 202. Grades received for all appropriate college courses taken at other institutions will be included in determining the student's grade point average eligibility for enrolling in business courses.

Business minors and non-business minors required to take business courses must have at least a 2.00 UW-Whitewater gpa and 24 credits completed to enroll in lower division (200-level) business courses required in the minor.

Non-business majors who are required or who may elect to take business courses in the major must have a 2.00 UW-Whitewater grade point average and must have completed 24 credits to take lower division (200-level) business courses.

**UPPER DIVISION (300/400-LEVEL) ELIGIBILITY:**

Students in the BBA curriculum are not eligible to enroll in the College of Business and Economics 300- and 400-level courses unless they have 60.0 or more credits to degree, at least a 2.50 cum GPA and have been admitted to the upper division business courses. Transfer students must maintain a combined GPA (transfer and UW-W) of 2.50 to continue eligibility.

Business minors must have a 2.00 UW-Whitewater gpa and 60 credits completed to enroll in upper division (300- or 400-level) business courses. In order to graduate with a business minor, the student must have a 2.25 gpa in the minor.

S/NC grading may not be used in any business course or any BBA degree requirement unless offered on an S/NC basis only. Courses in the College of Business and Economics may not be taken on an audit basis. A course cannot be used to satisfy both a BBA degree and a major requirement.

Non-business majors who are required or who may elect to take 300/400-level business courses must have completed 60 credits and have a 2.00 UW-Whitewater gpa to take upper division (300- and 400-level) business courses.

Non-business majors who are not required to take business courses in the major may register for business courses during the first week of classes if all course prerequisites and credits completed (24 for lower division or 60 for upper division) are met, and the student has a 2.50 combined grade point average.

**ADMISSION TO UPPER DIVISION BUSINESS COURSES:**

When a student is projected to complete at least 54 credits and has satisfactorily completed or is enrolled in ENGLISH 101, ENGLISH 102, COMM 110, ACCOUNT 244, ACCOUNT 249 or ACCOUNT 261; BEINDP 290; ECON 201; ECON 202; ITSCM 280; MATH 143; and ECON 245, the student may apply for admission to the upper division business courses. All students with at least a 2.80 combined GPA will be admitted. Application forms for admission to the upper division business courses are completed at a registration information meeting or online after completion of an online advising exercise.

ENROLLMENT PREFERENCE in all business courses will be given to the following officially declared majors and minors:

- All BBA Majors; integrated science and business; business education; other non-business majors with business course requirements
- Minors; business minors; arts management minors; other minors with business course requirements.

SPECIAL STUDENTS ..... Students admitted with full/complete credentials of all previous post-secondary work (SPFC) may register with the approval of the SPFC advisor (assistant dean of the College of Business and Economics) and special students without full credentials (SPNC) can register on a space available basis with the approval of the assistant dean of the College of Business and Economics, [undergradbus@uw.edu](mailto:undergradbus@uw.edu), 262-472-4900.

COMMON EXAMINATIONS ..... Certain courses have common exams during the semester when all sections will be tested at the same time. Students should not schedule other classes at those times.

GRADUATE STUDENTS ..... Graduate students must be admitted to the MBA, or MPA degree program, or to the Graduate Business Foundations, Human Resources Management, or Project Management certificate program to enroll in 500-700 level courses offered in the College of Business and Economics. Only DBA students can enroll in 800-900 level courses. Non-Candidate for Degree (NCFD) students cannot register for College of Business and Economics courses. Exceptions to this policy may be granted to a student enrolled in a graduate business degree program at another accredited institution that wants to transfer the UW-Whitewater course work to their non-UW-Whitewater business degree program. Exceptions must be approved in advance by the associate dean, College of Business and Economics (262-472-1945).

ONLINE BUSINESS COURSES ..... Charges for online business courses are stated with the course listings. The charge is the same for both in-state and out-of-state students.

**ECONOMICS****Economics**

*Start/End Dates Meeting Days Meeting Times Location Instructor Course Topic (if applicable)*

**ECON 201 PRINCIPLES OF MICROECONOMICS (GS) ... Consumer and firm behavior. Market supply and demand and the price system. Monopoly and imperfectly competitive market structures. The pricing of factors of production and the distribution of income. Additional topics may include: poverty, growth and development; international trade. Conventional grade basis only if course is required in the College of Business for major.**

**PREREQ: MATH 141 WITH A GRADE OF C OR BETTER OR WAIVER.**

#3532	Section 01	[units: 3]	Gen Ed Social Science (GS)					
	01/17-05/19	MW	09:30 AM - 10:45 AM	HH2312	James Feigenbaum			
	01/17-05/19	F	09:30 AM - 10:45 AM	HH2312	James Feigenbaum	RECITATION		
#3533	Section 02	[units: 3]	Gen Ed Social Science (GS)					
	01/17-05/19	MW	11:00 AM - 12:15 PM	HH2312	Daniel Teferra			
	01/17-05/19	F	11:00 AM - 12:15 PM	HH1000	Daniel Teferra	RECITATION		
#3534	Section 03	[units: 3]	Gen Ed Social Science (GS)					
	01/17-05/19	MW	11:00 AM - 12:15 PM	HH2101	Linh Pham			
	01/17-05/19	F	11:00 AM - 12:15 PM	ARRANGED	Linh Pham	RECITATION		
#3535	Section 04	[units: 3]	Gen Ed Social Science (GS)					
	01/17-05/19	MW	12:30 PM - 01:45 PM	HH2312	James Feigenbaum			
	01/17-05/19	F	12:30 PM - 01:45 PM	HH2312	James Feigenbaum	RECITATION		
#3536	Section 05	[units: 3]	Gen Ed Social Science (GS)					
	01/17-05/19	TR	12:30 PM - 01:45 PM	HH2101	Nicholas Lovett			
	01/17-05/19	F	12:30 PM - 01:45 PM	HH2101	Nicholas Lovett	RECITATION		
#3537	Section 06	[units: 3]	Gen Ed Social Science (GS)					
	01/17-05/19	MW	02:00 PM - 03:15 PM	HH2312	Daniel Teferra			
	01/17-05/19	F	02:00 PM - 03:15 PM	HH1000	Daniel Teferra	RECITATION		
#3538	Section 07	[units: 3]	Gen Ed Social Science (GS)					
	01/17-05/19	TR	02:00 PM - 03:15 PM	HH2312	Shreyasee Das			
	01/17-05/19	F	02:00 PM - 03:15 PM	ARRANGED	Shreyasee Das	RECITATION		
#3539	Section 08	[units: 3]	Gen Ed Social Science (GS)					
	01/17-05/19	MW	03:30 PM - 04:45 PM	HH2312	Linh Pham			
	01/17-05/19	F	03:30 PM - 04:45 PM	HH2312	Linh Pham	RECITATION		
#3540	Section 09	[units: 3]	Gen Ed Social Science (GS)					
	01/17-05/19	W	06:30 PM - 09:00 PM	HH2312	L Marks			
	01/17-05/19	F	03:30 PM - 04:45 PM	ARRANGED	L Marks	RECITATION		
#3934	Section 10	[units: 3]	Gen Ed Social Science (GS)					
	01/17-05/19	MW	03:30 PM - 04:45 PM	HH1301	L Marks			
	01/17-05/19	F	03:00 PM - 04:45 PM	HH2101	L Marks			

**ECON 202 PRINCIPLES OF MACROECONOMICS (GS) ... The economic problem: allocating scarce resources among alternative uses. The role of the market: supply and demand. The aggregate economy: output, income, employment and inflation. The nature and role of money. The effect of government expenditure and taxation on the economy. Conventional grade basis only if course is required in the College of Business for major.**

**PREREQ: ECON 201**

#3541	Section 01	[units: 3]	Gen Ed Social Science (GS)					
	01/17-05/19	MW	09:30 AM - 10:45 AM	HH2101	Daniel Teferra			
#3542	Section 02	[units: 3]	Gen Ed Social Science (GS)					
	01/17-05/19	TR	09:30 AM - 10:45 AM	HH2312	Sujata Saha			
#3543	Section 03	[units: 3]	Gen Ed Social Science (GS)					
	01/17-05/19	MW	11:00 AM - 12:15 PM	HH1308	Eylem Ersal Kiziler			
#3544	Section 04	[units: 3]	Gen Ed Social Science (GS)					
	01/17-05/19	MW	12:30 PM - 01:45 PM	HH1308	Eylem Ersal Kiziler			
#3545	Section 05	[units: 3]	Gen Ed Social Science (GS)					
	03/13-05/19	TR	05:30 PM - 08:00 PM	HH1308	Stuart Glosser			
#3546	Section 06	[units: 3]	Gen Ed Social Science (GS)					
	01/17-05/19	TR	12:30 PM - 01:45 PM	HH2312	Sujata Saha			
#3547	Section 07	[units: 3]	Gen Ed Social Science (GS)					
	01/17-05/19	MW	02:00 PM - 03:15 PM	HH1308	Lei Guo			
#3548	Section 22	[units: 3]	Gen Ed Social Science (GS)					
	01/17-05/19	Arranged	Arranged	WEB BASED	Russell Kashian			

**ECON 213 ECONOMIC PRINCIPLES FOR TEACHERS (GS) ... Price-determination, income-distribution, and resource allocation in the market economy, including profit-making and cooperative business organizations. International trade, economic growth, and the role of government are examined. Satisfies the state teacher certification requirements of instruction in cooperatives.**

**PREREQ: SOPHOMORE STATUS**

#3549	Section 01	[units: 3]	Gen Ed Social Science (GS)					
	01/17-05/19	TR	02:00 PM - 03:15 PM	HH1300	David Bashaw			

*Start/End Dates Meeting Days Meeting Times Location Instructor Course Topic (if applicable)*

**ECON 245 BUSINESS STATISTICS ... An introduction to descriptive statistics, probability theory and statistical inference. Graphical and numerical methods of summarizing data. Probability concepts and theoretical probability distributions. Sampling and sampling distributions. Estimation, confidence intervals and hypothesis testing. Correlation and regression analysis. The course emphasizes the application and interpretation of statistical techniques.**

**PREREQ: MATH 143 OR MATH 243 OR MATH 250 OR MATH 253 AND LOWER LEVEL BUSINESS REQUIREMENT**

#3550	Section 01	[units: 3]				
	01/17-05/19	MW	09:30 AM - 10:45 AM	HH1300	Matthew Winden	
#3551	Section 02	[units: 3]				
	01/17-05/19	TR	09:30 AM - 10:45 AM	HH1300	David Bashaw	
#3552	Section 03	[units: 3]				
	01/17-05/19	TR	09:30 AM - 10:45 AM	HH1308	Nicholas Lovett	
#3553	Section 04	[units: 3]				
	01/17-05/19	TR	11:00 AM - 12:15 PM	HH1300	Thomas Schweigert	
#3554	Section 05	[units: 3]				
	01/17-05/19	TR	11:00 AM - 12:15 PM	HH1308	Yuhan Xue	
#3555	Section 06	[units: 3]				
	01/17-05/19	MW	12:30 PM - 01:45 PM	HH1300	Linh Pham	
#3556	Section 07	[units: 3]				
	01/17-05/19	TR	12:30 PM - 01:45 PM	HH1300	David Bashaw	
#3557	Section 08	[units: 3]				
	01/17-05/19	TR	02:00 PM - 03:15 PM	HH1308	Nicholas Lovett	
#3558	Section 09	[units: 3]				
	01/17-05/19	MW	03:30 PM - 04:45 PM	HH1300	Gabriel Courey	
#3559	Section 10	[units: 3]				
	01/17-05/19	TR	03:30 PM - 04:45 PM	HH1300	Thomas Schweigert	
#3560	Section 11	[units: 3]				
	01/17-05/19	MW	05:00 PM - 06:15 PM	HH1300	Linh Pham	
#3561	Section 12	[units: 3]				
	01/17-05/19	M	06:30 PM - 09:00 PM	HH1300	Gabriel Courey	

**ECON 302 INTERMEDIATE MACROECONOMIC ANALYSIS ... Measuring the aggregate economy: national income and product accounting, inflation and unemployment. The nature and role of money and interest rates in the macroeconomy. The effects of monetary and fiscal policies on output, employment and inflation in the short and long run. Economic fluctuations and growth.**

**PREREQ: ECON 202 AND MATH 243 OR MATH 250 OR MATH 253 AND ADMISSION TO UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION**

#3562	Section 01	[units: 3]				
	01/17-05/19	MW	11:00 AM - 12:15 PM	HH1301	Lei Guo	
	01/17-05/19	F	11:00 AM - 12:15 PM	HH1301	Lei Guo	RECITATION

**ECON 345 ECONOMETRICS ... The second course in statistics is a course in applied regression analysis with particular emphasis on economic analysis. It begins with a review and extension of descriptive statistics, probability and statistical inference as presented in Business Statistics before going on to a detailed treatment of simple and multiple regression.**

**PREREQ: ECON 245 AND MATH 243 OR MATH 250 OR MATH 253 AND ADMISSION TO UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION**

#3563	Section 01	[units: 3]				
	01/17-05/19	TR	03:30 PM - 04:45 PM	HH1301	Yuhan Xue	
	01/17-05/19	TR	03:30 PM - 04:45 PM	HH3202	Yuhan Xue	

**ECON 352 ECONOMICS OF DISCRIMINATION (DV) ... This course analyzes the experiences of ethnic minorities and women in the United States economy, extending traditional and nontraditional interpretations of economic issues to the unique experiences of these groups. Economic tools will be developed and applied to such topics as: Labor Force Participation; Wage Determination; Occupational Choice and Segregation; Comparable Worth; Poverty; and the Criminal Justice System. These issues will be addressed through three distinct viewpoints in the course: neoclassical economics; political economy; and stratification economics.**

**PREREQ: ADMISSION TO THE UPPER DIVISION BUSINESS COURSES AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION**

#3564	Section 01	[units: 3]	U.S. Racial/Ethnic Diversity (DV)			
	01/17-05/19	TR	09:30 AM - 10:45 AM	HH1301	Russell Kashian	

**ECON 354 MONEY AND BANKING ... The demand for and supply of money in historical perspective including the role of the banking system in the credit creation process. Financial markets, interest rates and economic activity. The Federal Reserve System, monetary policy and the macroeconomy.**

**PREREQ: ECON 201 (FORMERLY 212) AND ADMISSION TO UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.0 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION**

#3565 Section 22 [units: 3] NOTE: The cost per credit for COBE online undergraduate courses for 2016-2017 is \$389. Students must have access to the Internet and an Internet browser.

	01/17-05/19	Arranged	Arranged	WEB BASED	Stuart Glosser	
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*Start/End Dates Meeting Days Meeting Times Location Instructor Course Topic (if applicable)*

**ECON 360 GROWTH AND DEVELOPMENT IN THE WORLD ECONOMY ...** *The historical growth experience of industrialized economies; the challenge of development in Asia, Africa and Latin America; problems of transition in formerly centrally planned economies. Economic growth and structural change; income distribution and poverty; population growth and human resources; international trade, foreign investment and development assistance.*

**PREREQ: ECON 202 (FORMERLY 211) AND ADMISSION TO UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 CREDITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION**

#3566 Section 01 [units: 3]

01/17-05/19 TR 11:00 AM - 12:15 PM HH1301 Shreyasee Das

**ECON 406 INTERNATIONAL FINANCE AND BANKING ...** *The monetary dimension of international economics. Balance of payments accounting; exchange rates, prices and interest rates; spot and forward foreign exchange; international financial markets and international banking; exchange rate systems and the role of central banks; open-economy macroeconomics; the international monetary system and current policy issues.*

**PREREQ: ECON 202 (FORMERLY 211) AND ADMISSION TO UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 CREDITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION**

#3567 Section 22 [units: 3] NOTE: The cost per credit for COBE online undergraduate courses for 2016-2017 is \$389. Students must have access to the Internet and an Internet browser. . A Webcam may be required for remote exam monitoring.

01/17-05/19 Arranged Arranged WEB BASED Eylem Ersal Kiziler

**ECON 431 ECONOMICS OF GLOBALIZATION ...** *The course treats the political economy of trade, foreign investment and multinational corporations; the economic and social consequences of globalization; governments, markets, and the instruments of international economic and industrial policy; the World Trade Organization and recent issues--environmental and labor standards; intellectual property; services trade; the developing nations.*

**PREREQ: ECON 201 (FORMERLY 212) AND ADMISSION TO UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.0 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION**

#3568 Section 01 [units: 3]

01/17-05/19 TR 05:00 PM - 06:15 PM HH1301 Thomas Schweigert

**ECON 437 MANAGERIAL ECONOMICS ...** *The course uses the tools and techniques of economic analysis to solve managerial problems. The emphasis is on practical applications. Topics: optimization techniques; analysis and estimation of demand and costs of production; market structures and pricing practice.*

**PREREQ: ECON 201 (FORMERLY 212) AND ECON 245, AND ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS OR 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION**

#3569 Section 01 [units: 3]

01/17-05/19 MW 12:30 PM - 01:45 PM HH1301 L Marks

**ECON 445 ECONOMICS OF HEALTH CARE ...** *Economics of Health Care is concerned with allocation of resources within the health care sector of the U.S. economy. Major topics include production of health care and its distribution across the population. In addition, various measures will be used to establish the relationship between the health care sector and national policy concerns.*

**PREREQ: ECON 201 (FORMERLY 212) AND ADMISSION TO UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.0 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION**

#3570 Section 01 [units: 3]

01/17-05/19 TR 02:00 PM - 03:15 PM HH1301 Yuhan Xue

**ECON 446 ADVANCED ECONOMETRICS ...** *Advanced Econometrics introduces students to advanced techniques in modeling. In the course students will study applied methods for model selection, implementation, and inference for cross sectional, time series, and panel data. The major emphasis will be on understanding these models from an intuitive perspective and estimating these using computer programs.*

**PREREQ: ECON 345 WITH C+ OR BETTER; ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION**

#3571 Section 01 [units: 3]

01/17-05/19 MW 09:30 AM - 10:45 AM HH1301 David Welsch  
 01/17-05/19 MW 09:30 AM - 10:45 AM HH1301 Yamin Ahmad  
 01/17-05/19 MW 09:30 AM - 10:45 AM HH3101 David Welsch  
 01/17-05/19 MW 09:30 AM - 10:45 AM HH3101 Yamin Ahmad

**ECON 471 NATURAL RESOURCE AND ENVIRONMENTAL ECONOMICS ...** *Markets and the efficient allocation of resources over time. Market failure - property rights, externalities, public goods. Valuation of environmental benefits and costs. Economics of renewable and non-renewable natural resources - land, water, fisheries, forests, energy, minerals. Pollution abatement and environmental protection. Global issues - population, climate change, tropical deforestation, the oceans and atmosphere as global "commons".*

**PREREQ: ECON 201 (FORMERLY 212) AND ADMISSION TO UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.0 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION**

#3572 Section 01 [units: 3]

01/17-05/19 MW 02:00 PM - 03:15 PM HH1301 Matthew Winden

**ECON 489 ECONOMICS SENIOR CAPSTONE ...** *The Economics Capstone is a course for seniors soon to graduate with an Economics degree. Students will reflect on their previous education and demonstrate proficiency in program learning objectives. Student work will center on the production of a substantial high-quality thesis on a student-chosen topic of economic interest.*

**PREREQ: ECONOMICS BBA OR BA/BS MAJOR; COMPLETION OF OR CONCURRENT REGISTRATION IN ECON 301, 302, AND 345; SENIOR STATUS; AND CONSENT OF INSTRUCTOR**

#3573 Section 01 [units: 3]

01/17-05/19 TR 12:30 PM - 01:45 PM HH1301 Jeffery Heinrich

S/NC Grading Basis Only

*Start/End Dates Meeting Days Meeting Times Location Instructor Course Topic (if applicable)*

**ECON 498 INDEPENDENT STUDY ... Study of a selected topic or topics under the direction of a faculty member. Repeatable. Department Consent required.**

**PREREQ: JUNIOR STATUS, ADMISSION TO THE UPPER DIVISION AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 CREDITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION**

#3583	Section 01	[units: 1]								Dept. Consent
	01/17-05/19	Arranged	Arranged			David Bashaw				
#3584	Section 02	[units: 1]								
	01/17-05/19	Arranged	Arranged			David Bashaw				
#3585	Section 03	[units: 3]								Dept. Consent
	01/17-05/19	Arranged	Arranged			Lei Guo				
#3586	Section 04	[units: 1-3]								Dept. Consent
	01/17-05/19	Arranged	Arranged			David Bashaw				
#3587	Section 05	[units: 1-3]								Dept. Consent
	01/17-05/19	Arranged	Arranged			David Bashaw				

**\*\*\* GRADUATE LEVEL COURSES \*\*\***

**ECON 703 STATISTICS FOUNDATIONS ... Introduction to descriptive statistics and basic statistical methods as applied to scientific problem solving and decision making. Topics covered include: Descriptive statistics, elementary probability theory, theoretical distributions, inferences about a single population (sampling distributions, estimation, tests of hypothesis), and regression analysis.**

**PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR M.P.A. ACCOUNTING.**

#3574 Section 22 [units: 2] NOTE: The cost per credit for COBE online graduate courses for 2016-2017 is \$637.43. Students must have access to the Internet and an Internet browser.

01/17-03/11 Arranged Arranged WEB BASED Stuart Glosser

**ECON 704 ECONOMICS FOUNDATIONS ... A study of micro and macro economic tools of analysis. The functioning of a market economy in product and factor markets under alternative market structures. National income, fiscal policy, and the role of the money supply.**

**PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR M.P.A. ACCOUNTING.**

#3575 Section 01 [units: 2]  
03/13-05/19 T 06:30 PM - 09:50 PM HH2312 Matthew Winden

**ECON 736 BUSINESS CONDITIONS ANALYSIS ... A study of the macroeconomic structure and operations of the economic system. Analysis of fluctuations in national income, output, employment, prices and exchange rates and the implication of such changes for business decisions. Evaluation of the influence of monetary policy, fiscal policies, and other macroeconomic events on economic activity. Assessment of the various approaches and methodologies available for forecasting business conditions.**

**PREREQ: ECON 704 OR ECON 202 OR EQUIVALENT, GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR M.P.A. ACCOUNTING**

#3576 Section 01 [units: 2]  
03/13-05/19 M 06:30 PM - 09:50 PM HH1308 Lei Guo

**ECON 737 MANAGERIAL ECONOMICS ... Applications of microeconomic theory to problems of formulating managerial decisions. Emphasis on economics as a science that facilitates decision making. Topics considered include optimization techniques, risk analysis and estimation of demand and costs of production, market structures and pricing practice, and antitrust economics. Integrates theory and practice.**

**PREREQ: ECON 703 OR ECON 245 OR EQUIVALENT AND ECON 704 OR ECON 201 OR EQUIVALENT**

#3577 Section 22 [units: 2] NOTE: The cost per credit for COBE online graduate courses for 2016-2017 is \$637.43. Students must have access to the Internet and an Internet browser.

01/17-03/11 Arranged Arranged WEB BASED Russell Kashian

**ECON 740 RESEARCH METHODS AND DATA HANDLING ... This course provides a introduction for students on how to conduct empirical and applied economic research. It focuses on the basic approaches of research design and methodology within the Economics discipline. It introduces student to data handling and management, and to a variety of software packages used in economic research.**

**PREREQ: ECON 738 AND ECON 733**

#3578 Section 01 [units: 3]  
01/17-05/19 MW 02:00 PM - 03:15 PM HH1300 David Welsch  
01/17-05/19 MW 02:00 PM - 03:15 PM HH1300 Yamin Ahmad  
01/17-05/19 MW 02:15 PM - 03:30 PM HH3101 David Welsch  
01/17-05/19 MW 02:15 PM - 03:30 PM HH3101 Yamin Ahmad

**ECON 741 ADVANCED TOPICS IN MICROECONOMICS ... This is the second course in the graduate microeconomics sequence. It extends the theories and techniques introduced in ECON 731. Specifically, the many different fields of study in microeconomics are introduced and explored such as: industrial organization, game theory and managerial, international, public, environmental, development, labor, health and urban economics.**

**PREREQ: ECON 738 AND ECON 731**

#3579 Section 01 [units: 3]  
01/17-05/19 MW 05:00 PM - 06:00 PM HH3202 Matthew Winden

**ECON 743 ECONOMETRICS II ... Econometrics II introduces students to advanced techniques in modeling. In the course, students will study applied methods for model selection, implementation, and inference for cross sectional, time series, and panel data. The major emphasis will be on understanding these models from an intuitive perspective and estimating these using computer programs.**

**PREREQ: ECON 733 AND ECON 738**

#3580 Section 01 [units: 3]  
01/17-05/19 MW 08:00 AM - 09:15 AM HH1300 David Welsch

*Start/End Dates Meeting Days Meeting Times Location Instructor Course Topic (if applicable)*

**ECON 761 BUSINESS AND ECONOMIC FORECASTING ...** *Techniques for operational business forecasting with emphasis on time-series methods. Topics covered include single and multiequation regression models; trend analysis; smoothing techniques, decomposition methods; Box-Jenkins time series methods; evaluation of forecasts; and the integration of forecasting in the decision making process.*

**PREREQ: ECON 733 OR WITH CONSENT OF THE INSTRUCTOR.**

#3581 Section 01 [units: 3]

Dept. Consent

01/17-05/19 MW 11:00 AM - 12:15 PM HH3101 Yamin Ahmad

**ECON 784 SEMINAR TOPICS IN ECONOMICS ...** *This course is a graduate-level seminar which introduces students to current research at the frontier of economics. By bringing in guest speakers in the fields of micro- and macroeconomics, the seminar exposes students to different types of research questions in the field of economics, as well as the different techniques researchers use to approach answering those questions. Understanding the current frontier of research and ways to ask and answer questions at this frontier will prepare you to work on your own original research in the field. Certain seminars will also be used to emphasize the importance of and best practices in good written and oral communication.*

**PREREQ: ENTRY INTO MS APPLIED ECONOMICS PROGRAM**

#3582 Section 01 [units: 1] NOTE: Pass/Fail. Class meets Monday of every month, except first Monday of the month

01/17-05/19 M 03:30 PM - 05:00 PM HH1308 Yamin Ahmad

P/F Grading Basis Only

**ECON 798 INDIVIDUAL STUDIES ...** *Study of a selected topic or topics under the direction of a faculty member.*

**PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR M.P.A. ACCOUNTING.**

#4681 Section 01 [units: 1-3]

03/13-05/19 Arranged Arranged

Russell Kashian