

**LOWER DIVISION (200-LEVEL) ELIGIBILITY:**

Students pursuing a Bachelor of Business Administration degree must achieve 24 credits and maintain a 2.50 GPA or better in order to take lower division business courses except BEINDP 101, ECON 201 and ECON 202. Grades received for all appropriate college courses taken at other institutions will be included in determining the student's grade point average eligibility for enrolling in business courses.

Business minors and non-business minors required to take business courses must have at least a 2.00 UW-Whitewater gpa and 24 credits completed to enroll in lower division (200-level) business courses required in the minor.

Non-business majors who are required or who may elect to take business courses in the major must have a 2.00 UW-Whitewater grade point average and must have completed 24 credits to take lower division (200-level) business courses.

**UPPER DIVISION (300/400-LEVEL) ELIGIBILITY:**

Students in the BBA curriculum are not eligible to enroll in the College of Business and Economics 300- and 400-level courses unless they have 60.0 or more credits to degree, at least a 2.50 cum GPA and have been admitted to the upper division business courses. Transfer students must maintain a combined GPA (transfer and UW-W) of 2.50 to continue eligibility.

Business minors must have a 2.00 UW-Whitewater gpa and 60 credits completed to enroll in upper division (300- or 400-level) business courses. In order to graduate with a business minor, the student must have a 2.25 gpa in the minor.

S/NC grading may not be used in any business course or any BBA degree requirement unless offered on an S/NC basis only. Courses in the College of Business and Economics may not be taken on an audit basis. A course cannot be used to satisfy both a BBA degree and a major requirement.

Non-business majors who are required or who may elect to take 300/400-level business courses must have completed 60 credits and have a 2.00 UW-Whitewater gpa to take upper division (300- and 400-level) business courses.

Non-business majors who are not required to take business courses in the major may register for business courses during the first week of classes if all course prerequisites and credits completed (24 for lower division or 60 for upper division) are met, and the student has a 2.50 combined grade point average.

**ADMISSION TO UPPER DIVISION BUSINESS COURSES:**

When a student is projected to complete at least 54 credits and has satisfactorily completed or is enrolled in ENGLISH 101, ENGLISH 102, COMM 110, ACCOUNT 244, ACCOUNT 249 or ACCOUNT 261; BEINDP 290; ECON 201; ECON 202; ITSCM 280; MATH 143; and ECON 245, the student may apply for admission to the upper division business courses. All students with at least a 2.80 combined GPA will be admitted. Application forms for admission to the upper division business courses are completed at a registration information meeting or online after completion of an online advising exercise.

ENROLLMENT PREFERENCE in all business courses will be given to the following officially declared majors and minors:

- All BBA Majors; integrated science and business; business education; other non-business majors with business course requirements
- Minors; business minors; arts management minors; other minors with business course requirements.

SPECIAL STUDENTS ..... Students admitted with full/complete credentials of all previous post-secondary work (SPFC) may register with the approval of the SPFC advisor (assistant dean of the College of Business and Economics) and special students without full credentials (SPNC) can register on a space available basis with the approval of the assistant dean of the College of Business and Economics, [undergradbus@uw.edu](mailto:undergradbus@uw.edu), 262-472-4900.

COMMON EXAMINATIONS ..... Certain courses have common exams during the semester when all sections will be tested at the same time. Students should not schedule other classes at those times.

GRADUATE STUDENTS ..... Graduate students must be admitted to the MBA, or MPA degree program, or to the Graduate Business Foundations, Human Resources Management, or Project Management certificate program to enroll in 500-700 level courses offered in the College of Business and Economics. Only DBA students can enroll in 800-900 level courses. Non-Candidate for Degree (NCFD) students cannot register for College of Business and Economics courses. Exceptions to this policy may be granted to a student enrolled in a graduate business degree program at another accredited institution that wants to transfer the UW-Whitewater course work to their non-UW-Whitewater business degree program. Exceptions must be approved in advance by the associate dean, College of Business and Economics (262-472-1945).

ONLINE BUSINESS COURSES ..... Charges for online business courses are stated with the course listings. The charge is the same for both in-state and out-of-state students.

**INTERDEPARTMENTAL****Business & Economics Interdepartmental**

*Start/End Dates Meeting Days Meeting Times Location Instructor Course Topic (if applicable)*

**BEINDP 101 BUSINESS AND SOCIETY ... An introductory business course intended to introduce all business majors to the business professions and the global societal issues that surround business. Curriculum focuses on the College's mission statement of building professional leadership through cultural and diversity awareness, ethical responsiveness, innovative problem solving, and critical thinking.**

**PREREQ: BUSINESS MAJOR (STUDENTS IN BBA DEGREE) OR OTHER MAJOR OR MINOR FOR WHICH THIS COURSE IS AN OPTION**

#3349	Section 01	[units: 3]	01/17-05/19	MW	08:00 AM - 09:15 AM	HH1314	Julie Woletz
#3350	Section 02	[units: 3]	01/17-05/19	MW	09:30 AM - 10:45 AM	HH1314	Lynn Dupree
#3351	Section 03	[units: 3]	01/17-05/19	MW	11:00 AM - 12:15 PM	HH2200	Megan Matthews
#3352	Section 04	[units: 3]	01/17-05/19	MW	12:30 PM - 01:45 PM	HH1314	Lynn Dupree
#3353	Section 05	[units: 3]	01/17-05/19	MW	02:00 PM - 03:15 PM	HH1314	Megan Matthews
#3354	Section 06	[units: 3]	01/17-05/19	MW	03:30 PM - 04:45 PM	HH1314	Ruth Hansen
#3355	Section 07	[units: 3]	01/17-05/19	TR	08:00 AM - 09:15 AM	HH2200	Kenyatta Barber
#3356	Section 08	[units: 3]	01/17-05/19	TR	09:30 AM - 10:45 AM	HH1314	Daryl Parker
#3357	Section 09	[units: 3]	01/17-05/19	TR	11:00 AM - 12:15 PM	HH1314	Daryl Parker
#3358	Section 10	[units: 3]	01/17-05/19	TR	12:30 PM - 01:45 PM	HH1314	Daryl Parker
#3359	Section 11	[units: 3]	01/17-05/19	TR	02:00 PM - 03:15 PM	HH1314	Daryl Parker
#3360	Section 12	[units: 3]	01/17-05/19	TR	03:30 PM - 04:45 PM	HH1314	Donald Dantzler
#3361	Section 13	[units: 3]	01/17-05/19	T	06:30 PM - 09:00 PM	HH1314	Charles Quince
#3362	Section 14	[units: 3]	01/17-05/19	W	06:30 PM - 09:00 PM	HH1314	Ron Buchholz
#4412	Section 15	[units: 3]	01/17-05/19	TR	11:00 AM - 12:15 PM	HH2302	Kenyatta Barber
#4413	Section 16	[units: 3]	01/17-05/19	TR	12:30 PM - 01:45 PM	HH1317	Kenyatta Barber
#4414	Section 17	[units: 3]	01/17-05/19	TR	02:00 PM - 03:15 PM	HH1307	Kenyatta Barber
#3363	Section 22W	[units: 3]	NOTE: Students must have access to the internet and an Internet browser. The tuition for online courses in the College of Business and Economics is \$389 per credit for both resident and non-resident students.				
			PREREQ: RESTRICTED TO ONLINE MAJORS IN THE COLLEGE OF BUSINESS AND ECONOMICS				
			01/17-05/19	Arranged	Arranged	WEB BASED	Margaret Kuchan

**BEINDP 200 INTRODUCTION TO INTERNATIONAL BUSINESS ... This interdisciplinary course addresses current theory and practice on conducting business in international markets. Topics in culture and communication and the business functions in an international environment will be addressed at an introductory level. This course meets the College of Business & Economics' international requirement.**

#4201	Section 01	[units: 3]	01/17-05/19	TR	08:00 AM - 09:15 AM	HH2306	Andrew Ciganek
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**BEINDP 201 INTRODUCTION TO ENTREPRENEURSHIP ... The course focuses on introducing students to the world of entrepreneurship. Students will apply general business concepts to the wide range of challenges facing entrepreneurs. Through experiential learning opportunities, students will apply what they learned to develop a basic plan for a startup business and our new product opportunity.**

**PREREQ: SOPHOMORE STATUS AND 2.50 COMBINED CUMULATIVE GPA**

#3905	Section 01	[units: 3]	01/17-05/19	M	05:00 PM - 07:30 PM	HH1301	Choton Basu
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**BEINDP 288 CAREER INFORMATION ... Offered on a satisfactory/no credit basis only. A presentation of techniques of self-analysis in preparation for the job search. The job search includes resume, cover letter, and interview preparation.**

**PREREQ: ENGLISH 102 OR ENGLISH 162 OR ENGLISH 105; AND LOWER DIVISION BUSINESS ENROLLMENT REQUIREMENTS**

#3364	Section 01	[units: 1]	01/17-03/11	M	04:00 PM - 05:40 PM	HH2101	Frank Lanko
			S/NC Grading Basis Only				
#3365	Section 02	[units: 1]	01/17-03/11	T	09:00 AM - 10:40 AM	HH2101	Frank Lanko
			S/NC Grading Basis Only				

## Class# Section (Units) General Education Designation (if any)

<i>Start/End Dates</i>	<i>Meeting Days</i>	<i>Meeting Times</i>	<i>Location</i>	<i>Instructor</i>	<i>Course Topic (if applicable)</i>
#3366 Section 03 [units: 1] 03/13-05/19 M S/NC Grading Basis Only		04:00 PM - 05:40 PM	HH2101	Frank Lanko	
#4403 Section 04 [units: 1] 01/17-03/11 R S/NC Grading Basis Only		05:00 PM - 06:40 PM	HH2101	Emily Iverson	
#4404 Section 05 [units: 1] 03/13-05/19 R S/NC Grading Basis Only		05:00 PM - 06:40 PM	HH2101	Emily Iverson	
#3367 Section 22 [units: 1] 01/17-03/11 Arranged S/NC Grading Basis Only		Arranged	WEB BASED	John Smith	NOTE: Students must have access to the internet and an Internet browser. The tuition for online courses in the College of Business and Economics is \$389 per credit for both resident and non-resident students.
#3368 Section 23 [units: 1] 01/17-03/11 Arranged S/NC Grading Basis Only		Arranged	WEB BASED	John Smith	NOTE: Students must have access to the internet and an Internet browser. The tuition for online courses in the College of Business and Economics is \$389 per credit for both resident and non-resident students.
#3369 Section 24 [units: 1] 03/13-05/19 Arranged S/NC Grading Basis Only		Arranged	WEB BASED	John Smith	NOTE: Students must have access to the internet and an Internet browser. The tuition for online courses in the College of Business and Economics is \$389 per credit for both resident and non-resident students.

**BEINDP 290 BUSINESS WRITING ... This course will assist students in transitioning from academic writing to business writing. The course will teach students to effectively analyze communication situations and write business documents that are clear, complete, concise, and courteous. Business grammar, writing mechanics, and document format will be covered.**

**PREREQ: ENGLISH 102 OR ENGLISH 105 OR ENGLISH 162 AND STUDENTS MUST ACHIEVE 24 CREDITS AND MAINTAIN A 2.50 GPA OR BETTER IN ORDER TO TAKE LOWER DIVISION BUSINESS COURSES.**

#3370 Section 01 [units: 2] 01/17-05/19 MW S/NC Grading Basis Only		08:00 AM - 08:50 AM	HH2307	Michele Peetz	
#3371 Section 02 [units: 2] 01/17-05/19 MW S/NC Grading Basis Only		01:00 PM - 01:50 PM	HH2307	Denise Schulz	
#3372 Section 03 [units: 2] 01/17-05/19 MW S/NC Grading Basis Only		09:00 AM - 09:50 AM	HH2307	Michele Peetz	
#3373 Section 04 [units: 2] 01/17-05/19 MW S/NC Grading Basis Only		10:00 AM - 10:50 AM	HH2307	Denise Schulz	
#3374 Section 05 [units: 2] 01/17-05/19 MW S/NC Grading Basis Only		11:00 AM - 11:50 AM	HH2307	Denise Schulz	
#3375 Section 06 [units: 2] 01/17-05/19 MW S/NC Grading Basis Only		12:00 PM - 12:50 PM	HH2307	Denise Schulz	
#3376 Section 07 [units: 2] 01/17-05/19 MW S/NC Grading Basis Only		02:00 PM - 02:50 PM	HH2307	Michele Peetz	
#3377 Section 08 [units: 2] 01/17-05/19 MW S/NC Grading Basis Only		03:00 PM - 03:50 PM	HH2307	Michele Peetz	
#3378 Section 09 [units: 2] 01/17-05/19 MW S/NC Grading Basis Only		04:00 PM - 04:50 PM	HH2307	Michele Peetz	
#3379 Section 10 [units: 2] 01/17-05/19 TR S/NC Grading Basis Only		08:00 AM - 08:50 AM	HH2307	Julie Woletz	
#3380 Section 11 [units: 2] 01/17-05/19 TR S/NC Grading Basis Only		09:00 AM - 09:50 AM	HH2307	Julie Woletz	
#3381 Section 12 [units: 2] 01/17-05/19 TR S/NC Grading Basis Only		10:00 AM - 10:50 AM	HH2307	Julie Woletz	

Class# Section (Units) General Education Designation (if any)

<i>Start/End Dates</i>	<i>Meeting Days</i>	<i>Meeting Times</i>	<i>Location</i>	<i>Instructor</i>	<i>Course Topic (if applicable)</i>
#3382 Section 13H [units: 2]					
PREREQ: STUDENTS IN THE HONORS PROGRAM OR BUSINESS MAJORS AND MINORS WHO HAVE A 3.40 COMBINED CUMULATIVE GPA OR HIGHER					
01/17-05/19	TR	11:00 AM - 11:50 AM	HH2307	Julie Woletz	HONORS
S/NC Grading Basis Only					
#3383 Section 14 [units: 2]					
01/17-05/19	TR	12:00 PM - 12:50 PM	HH2307	Emily Iverson	
S/NC Grading Basis Only					
#3384 Section 15 [units: 2]					
01/17-05/19	TR	01:00 PM - 01:50 PM	HH2307	Emily Iverson	
S/NC Grading Basis Only					
#3385 Section 16 [units: 2]					
01/17-05/19	TR	02:00 PM - 02:50 PM	HH2307	Emily Iverson	
S/NC Grading Basis Only					
#3386 Section 17 [units: 2]					
01/17-05/19	TR	03:00 PM - 03:50 PM	HH2307	Emily Iverson	
S/NC Grading Basis Only					
#3387 Section 18 [units: 2]					
01/17-05/19	TR	04:00 PM - 04:50 PM	HH2307	John Smith	
S/NC Grading Basis Only					
#3388 Section 19 [units: 2]					
01/17-05/19	TR	05:00 PM - 05:50 PM	HH3202	Christine Kutz	
S/NC Grading Basis Only					
#3389 Section 20 [units: 2]					
01/17-05/19	M	06:30 PM - 08:10 PM	HH2307	Jodi Galvan	
S/NC Grading Basis Only					
#4415 Section 21 [units: 2]					
01/17-05/19	TR	11:00 AM - 11:50 AM	HH2303	Ann Roe	
S/NC Grading Basis Only					
#3390 Section 22W [units: 2]					
NOTE: Students must have access to the internet and an Internet browser. The tuition for online courses in the College of Business and Economics is \$389 per credit for both resident and non-resident students.					
PREREQ: RESTRICTED TO ONLINE MAJORS IN THE COLLEGE OF BUSINESS AND ECONOMICS					
01/17-05/19	Arranged	Arranged	WEB BASED	Lynn Dupree	
S/NC Grading Basis Only					
#3391 Section 23 [units: 2]					
NOTE: Students must have access to the internet and an Internet browser. The tuition for online courses in the College of Business and Economics is \$389 per credit for both resident and non-resident students.					
01/17-05/19	Arranged	Arranged	WEB BASED	Lynn Dupree	
S/NC Grading Basis Only					

**BEINDP 293 APPLIED BUSINESS BASICS ...** *The purpose of this course is to acquire skills and knowledge relating personal values to customer service, personal empowerment, problem-solving, effective communication, teamwork, time management, cultural sensitivity, and career planning. The Disney Theme Parks and Resorts offer students a learning laboratory where they can live, learn and earn while taking courses and completing assignments related to their work experience.*

**PREREQ: COMPLETION OF 15 UNITS, 2.0 GPA, ACCEPTANCE INTO THE DISNEY COLLEGE PROGRAM, AND INSTRUCTOR CONSENT**

#4507 Section 01 [units: 3-12]					Dept. Consent
01/17-05/19	Arranged	Arranged		William Lowell	DISNEY COLLEGE PROGRAM

**BEINDP 321 GROWING ENTREPRENEURIAL AND FAMILY BUSINESSES ...** *This course investigates key issues and competencies needed for starting, growing, managing, and transitioning small and family businesses. Attention is given to a wide range of functional competencies, including marketing, management and human resources, accounting, finance, business law, and technology required for developing strategic and tactical plans. Students taking the course will develop a complete strategic plan for operating a small and/or family business.*

**PREREQ: ADMISSION TO THE UPPER DIVISION BUSINESS COURSES AND 2.50 COMBINED CUMULATIVE GPA FOR BUSINESS MAJORS OR 60 UNITS AND 2.00 COMBINED CUMULATIVE GPA FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION**

#3392 Section 01 [units: 3]					
01/17-05/19	MW	12:30 PM - 01:45 PM	HH2305	David Gee	

**BEINDP 493 INTERNATIONAL BUSINESS INTERNSHIP ...** *An opportunity for international exchange students to gain work experience in the United States during a semester or summer. Course includes an appropriate written report on the work experience. Repeatable for a maximum of 12 units. Offered on a satisfactory/no credit basis only. Prereq: Consent of the Assistant Dean, College of Business and Economics.*

**PREREQ: RESTRICTED TO INTERNATIONAL EXCHANGE STUDENTS; ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS OR 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION**

#4511 Section 01 [units: 1-12]					Dept. Consent
01/17-05/19	Arranged	Arranged		Andrew Ciganek	
S/NC Grading Basis Only					

\*\*\* GRADUATE LEVEL COURSES \*\*\*

*Start/End Dates Meeting Days Meeting Times Location Instructor Course Topic (if applicable)*

**BEINDP 740 PERSUASION AND NEGOTIATION STRATEGIES ...** This course will emphasize persuasive communication strategies and applied negotiation techniques. The course also contains a strong written communication component. The course will apply a case-based methodology to teaching and learning in the class.

#3393 Section 01 [units: 2]

03/13-05/19 R 06:30 PM - 09:50 PM HH2102 Dennis Kopf

#3394 Section 22 [units: 2] NOTE: Online classes will be billed at \$637.43 per credit for all students. Students must have access to the Internet and an Internet browser.

03/13-05/19 Arranged Arranged WEB BASED Dennis Kopf

### Business Administration

#### \*\*\* GRADUATE LEVEL COURSES \*\*\*

**DBA 800 SEMINAR IN CONTEMPORARY BUSINESS ISSUES ...** The seminar in contemporary business issues allows program participants to explore current issues facing business professionals and consider ways to apply DBA activities and ideas to their current and future professions.

**PREREQ: ADMISSION TO DBA PROGRAM**

#4228 Section 01 [units: 1-2]

01/06 F 03:00 PM - 07:30 PM HH2100 Jon Werner

02/03 F 03:00 PM - 07:30 PM HH2100 Jon Werner

03/03 F 03:00 PM - 07:30 PM HH2100 Jon Werner

03/31 F 03:00 PM - 07:30 PM HH2100 Jon Werner

04/28 F 03:00 PM - 07:30 PM HH2100 Jon Werner

#4230 Section 02 [units: 1-2]

01/06 F 03:00 PM - 07:30 PM HH2200 Kaviraj Parboteeah

02/03 F 03:00 PM - 07:30 PM HH2200 Kaviraj Parboteeah

03/03 F 03:00 PM - 07:30 PM HH2200 Kaviraj Parboteeah

03/31 F 03:00 PM - 07:30 PM HH2200 Kaviraj Parboteeah

04/28 F 03:00 PM - 07:30 PM HH2200 Kaviraj Parboteeah

**DBA 820 APPLIED REGRESSION ANALYSIS ...** Applied Regression Analysis will focus on the estimation of various regression models. It introduces student to the regression methodology, assumptions of the framework and corrections for violations of the assumptions. Sample articles are used to highlight the applications in academic research. Applications in consulting projects are also discussed.

**PREREQ: DBA 810**

#4239 Section 01 [units: 4]

01/08 U 08:00 AM - 05:00 PM HH2200 Pavan Chennamaneni

02/05 U 08:00 AM - 05:00 PM HH2200 Pavan Chennamaneni

03/05 U 08:00 AM - 05:00 PM HH2200 Pavan Chennamaneni

04/02 U 08:00 AM - 05:00 PM HH2200 Pavan Chennamaneni

04/30 U 08:00 AM - 05:00 PM HH2200 Pavan Chennamaneni

**DBA 850 CONTEMPORARY RESEARCH METHODS AND DISSERTATION DESIGN ...** This course will consider the research interests of the student cohort, discuss their dissertation proposals and identify the research methods needed to successfully execute their dissertation. The identified methods and other contemporary research methods will be discussed in this class.

**PREREQ: DBA 840**

#4240 Section 01 [units: 4]

01/07 S 08:00 AM - 05:00 PM HH2100 Kaviraj Parboteeah

01/07 S 08:00 AM - 05:00 PM HH2100 Aditya Simha

01/07 S 08:00 AM - 05:00 PM HH2100 Garrett Smith

01/07 S 08:00 AM - 05:00 PM HH2100 Abbas Aslani Mahmoudi

02/04 S 08:00 AM - 05:00 PM HH2100 Kaviraj Parboteeah

02/04 S 08:00 AM - 05:00 PM HH2100 Aditya Simha

02/04 S 08:00 AM - 05:00 PM HH2100 Garrett Smith

02/04 S 08:00 AM - 05:00 PM HH2100 Abbas Aslani Mahmoudi

03/04 S 08:00 AM - 05:00 PM HH2100 Kaviraj Parboteeah

03/04 S 08:00 AM - 05:00 PM HH2100 Aditya Simha

03/04 S 08:00 AM - 05:00 PM HH2100 Garrett Smith

03/04 S 08:00 AM - 05:00 PM HH2100 Abbas Aslani Mahmoudi

04/01 S 08:00 AM - 05:00 PM HH2100 Kaviraj Parboteeah

04/01 S 08:00 AM - 05:00 PM HH2100 Aditya Simha

04/01 S 08:00 AM - 05:00 PM HH2100 Garrett Smith

04/01 S 08:00 AM - 05:00 PM HH2100 Abbas Aslani Mahmoudi

04/29 S 08:00 AM - 05:00 PM HH2100 Kaviraj Parboteeah

04/29 S 08:00 AM - 05:00 PM HH2100 Aditya Simha

04/29 S 08:00 AM - 05:00 PM HH2100 Garrett Smith

04/29 S 08:00 AM - 05:00 PM HH2100 Abbas Aslani Mahmoudi

*Start/End Dates Meeting Days Meeting Times Location Instructor Course Topic (if applicable)*

**DBA 870 MICRO ISSUES IN BUSINESS ... This course provides an overview of topics in behavioral fields from different business domains. The focus is on explaining individual behaviors across a number of business functions such as consumer behavior in marketing, organizational behavior in management, and behavioral research in finance. The phenomena of interest deal with individual behavior.**

**PREREQ: ADMISSION TO DBA PROGRAM**

#4241 Section 01 [units: 4]

01/07	S	08:00 AM - 05:00 PM	HH2200	Balaji Sankaranarayanan	ACCOUNTING
02/04	S	08:00 AM - 05:00 PM	HH2200	Balaji Sankaranarayanan	
03/04	S	08:00 AM - 05:00 PM	HH2200	Balaji Sankaranarayanan	
04/01	S	08:00 AM - 05:00 PM	HH2200	Balaji Sankaranarayanan	
04/29	S	08:00 AM - 05:00 PM	HH2200	Balaji Sankaranarayanan	

#4405 Section 02 [units: 4]

01/07	S	08:00 AM - 05:00 PM		Pascal Letourneau	FINANCE
01/07	S	08:00 AM - 05:00 PM		Rashiqa Kamal	FINANCE
01/07	S	08:00 AM - 05:00 PM		Balaji Sankaranarayanan	FINANCE
02/04	S	08:00 AM - 05:00 PM		Pascal Letourneau	
02/04	S	08:00 AM - 05:00 PM		Rashiqa Kamal	
03/04	S	08:00 AM - 05:00 PM		Pascal Letourneau	
03/04	S	08:00 AM - 05:00 PM		Rashiqa Kamal	
04/01	S	08:00 AM - 05:00 PM		Pascal Letourneau	
04/01	S	08:00 AM - 05:00 PM		Rashiqa Kamal	
04/29	S	08:00 AM - 05:00 PM		Pascal Letourneau	
04/29	S	08:00 AM - 05:00 PM		Rashiqa Kamal	

#4406 Section 03 [units: 4]

01/07	S	08:00 AM - 05:00 PM		Balaji Sankaranarayanan	IT
02/04	S	08:00 AM - 05:00 PM		Balaji Sankaranarayanan	
03/04	S	08:00 AM - 05:00 PM		Balaji Sankaranarayanan	
04/01	S	08:00 AM - 05:00 PM		Balaji Sankaranarayanan	
04/29	S	08:00 AM - 05:00 PM		Balaji Sankaranarayanan	

#4407 Section 04 [units: 4]

01/07	S	08:00 AM - 05:00 PM		Aditya Simha	MANAGEMENT
01/07	S	08:00 AM - 05:00 PM		Balaji Sankaranarayanan	MANAGEMENT
02/04	S	08:00 AM - 05:00 PM		Aditya Simha	
03/04	S	08:00 AM - 05:00 PM		Aditya Simha	
04/01	S	08:00 AM - 05:00 PM		Aditya Simha	
04/29	S	08:00 AM - 05:00 PM		Aditya Simha	

#4408 Section 05 [units: 4]

01/07	S	08:00 AM - 05:00 PM		Balaji Sankaranarayanan	MARKETING
02/04	S	08:00 AM - 05:00 PM		Balaji Sankaranarayanan	
03/04	S	08:00 AM - 05:00 PM		Balaji Sankaranarayanan	
04/01	S	08:00 AM - 05:00 PM		Balaji Sankaranarayanan	
04/29	S	08:00 AM - 05:00 PM		Balaji Sankaranarayanan	

**DBA 910 TECHNOLOGY, ENTREPRENEURSHIP AND GLOBAL ISSUES IN BUSINESS ... This course provides an overview of topics in multilevel fields from different business domains. The focus is on explaining how micro and macro aspects of business interact across the fields of technology, entrepreneurship and global issues. The phenomena of interest deal with multilevel areas and include multinational management, business ethics.**

**PREREQ: ADMISSION TO DBA PROGRAM**

#4242 Section 01 [units: 4]

01/08	U	08:00 AM - 05:00 PM	HH2100	Dennis Kopf	
01/08	U	08:00 AM - 05:00 PM	HH2100	Balaji Sankaranarayanan	
01/08	U	08:00 AM - 05:00 PM	HH2100	Andy Yu	
02/05	U	08:00 AM - 05:00 PM	HH2100	Dennis Kopf	
02/05	U	08:00 AM - 05:00 PM	HH2100	Balaji Sankaranarayanan	
02/05	U	08:00 AM - 05:00 PM	HH2100	Andy Yu	
03/05	U	08:00 AM - 05:00 PM	HH2100	Dennis Kopf	
03/05	U	08:00 AM - 05:00 PM	HH2100	Balaji Sankaranarayanan	
03/05	U	08:00 AM - 05:00 PM	HH2100	Andy Yu	
04/02	U	08:00 AM - 05:00 PM	HH2100	Dennis Kopf	
04/02	U	08:00 AM - 05:00 PM	HH2100	Balaji Sankaranarayanan	
04/02	U	08:00 AM - 05:00 PM	HH2100	Andy Yu	
04/30	U	08:00 AM - 05:00 PM	HH2100	Dennis Kopf	
04/30	U	08:00 AM - 05:00 PM	HH2100	Balaji Sankaranarayanan	
04/30	U	08:00 AM - 05:00 PM	HH2100	Andy Yu	

<i>Start/End Dates</i>	<i>Meeting Days</i>	<i>Meeting Times</i>	<i>Location</i>	<i>Instructor</i>	<i>Course Topic (if applicable)</i>
#4294	Section 02	[units: 4]			
01/08	U	08:00 AM - 05:00 PM		Dennis Kopf	
01/08	U	08:00 AM - 05:00 PM		Balaji Sankaranarayanan	
01/08	U	08:00 AM - 05:00 PM		Andy Yu	
02/05	U	08:00 AM - 05:00 PM		Dennis Kopf	
02/05	U	08:00 AM - 05:00 PM		Balaji Sankaranarayanan	
02/05	U	08:00 AM - 05:00 PM		Andy Yu	
03/05	U	08:00 AM - 05:00 PM		Dennis Kopf	
03/05	U	08:00 AM - 05:00 PM		Balaji Sankaranarayanan	
03/05	U	08:00 AM - 05:00 PM		Andy Yu	
04/02	U	08:00 AM - 05:00 PM		Dennis Kopf	
04/02	U	08:00 AM - 05:00 PM		Balaji Sankaranarayanan	
04/02	U	08:00 AM - 05:00 PM		Andy Yu	
04/30	U	08:00 AM - 05:00 PM		Dennis Kopf	
04/30	U	08:00 AM - 05:00 PM		Balaji Sankaranarayanan	
04/30	U	08:00 AM - 05:00 PM		Andy Yu	
#4295	Section 03	[units: 4]			
01/08	U	08:00 AM - 05:00 PM		Balaji Sankaranarayanan	
02/05	U	08:00 AM - 05:00 PM		Balaji Sankaranarayanan	
03/05	U	08:00 AM - 05:00 PM		Balaji Sankaranarayanan	
04/02	U	08:00 AM - 05:00 PM		Balaji Sankaranarayanan	
04/30	U	08:00 AM - 05:00 PM		Balaji Sankaranarayanan	
#4296	Section 04	[units: 4]			
01/08	U	08:00 AM - 05:00 PM		Andy Yu	
02/05	U	08:00 AM - 05:00 PM		Andy Yu	
03/05	U	08:00 AM - 05:00 PM		Andy Yu	
04/02	U	08:00 AM - 05:00 PM		Andy Yu	
04/30	U	08:00 AM - 05:00 PM		Andy Yu	
#4297	Section 05	[units: 4]			
01/08	U	08:00 AM - 05:00 PM		Dennis Kopf	
02/05	U	08:00 AM - 05:00 PM		Dennis Kopf	
03/05	U	08:00 AM - 05:00 PM		Dennis Kopf	
04/02	U	08:00 AM - 05:00 PM		Dennis Kopf	
04/30	U	08:00 AM - 05:00 PM		Dennis Kopf	

**DBA 988 DBA DISSERTATION ... Students develop essays to investigate business problems that are of strategic importance to a firm/organization. A dissertation proposal must be completed and approved by the student's dissertation committee before the student moves on to collect data in the area of research. A final defense before the dissertation committee is required.**

**PREREQ: 45 DBA CREDITS, RESTRICTED TO STUDENTS IN THE DBA PROGRAM**

#4243	Section 01	[units: 1-6]			
01/17-05/19	Arranged	Arranged		Kaviraj Parboteeah	ACCOUNT
	P/F Grading Basis Only				
#4244	Section 02	[units: 1-6]			
01/17-05/19	Arranged	Arranged		Kaviraj Parboteeah	FINANCE
	P/F Grading Basis Only				
#4245	Section 03	[units: 1-6]			
01/17-05/19	Arranged	Arranged		Kaviraj Parboteeah	IT
	P/F Grading Basis Only				
#4246	Section 04	[units: 1-6]			
01/17-05/19	Arranged	Arranged		Kaviraj Parboteeah	MANGEMENT
	P/F Grading Basis Only				
#4247	Section 05	[units: 1-6]			
01/17-05/19	Arranged	Arranged		Kaviraj Parboteeah	MARKETING
	P/F Grading Basis Only				