

FINANCE MAJOR-REAL ESTATE EMPHASIS (Fall 2011 Requirements)

* Not an official document. Refer to Advising Report for full requirements.
Requirements may differ depending on date of admission.

FRESHMAN YEAR

Course	Units	Course	Units
____ ENGLISH 101 Freshman English*	3	____ ENGLISH 102 Freshman English	3
____ MATH 141 Intermediate Algebra OR MATH 143 Finite*	4/3	____ MATH 143 Finite OR MATH 243/250/253 Calculus	3/5
____ General Education Elective**	3	____ GENED 110 World of the Arts	3
____ GENED 120/140 Historical/Global Perspectives	3	____ Lab Science (GL)	4/5
____ GENED 130 Individual & Society	3	____ PEGNRL 192 Personal Health	1
Total Units	16/15	Total Units	14/18

SOPHOMORE YEAR

In order to register for the business courses listed below (**in bold**), you must have at least 24 units and a 2.50 combined cumulative gpa.

Course	Units	Course	Units
____ COMM 110 Intro to Human Communication	3	____ Diversity Course**	3
____ ECON 201 Microeconomics	3	____ ECON 202 Macroeconomics	3
____ MATH 243/250/253 Calculus OR General Education Elective**	3/5	____ ACCOUNT 249 Managerial (preferred) OR ACCOUNT 261 Intermediate I	3
____ ◆ITBE 280 Intro to Information Systems	3	____ ECON 245 Business Statistics	3
____ ACCOUNT 244 Intro to Financial Accounting	3	____ General Education Elective**	3
Total Units	15/17	Total Units	15

*You need to begin your Math and English sequences with the appropriate course. Your ACT/SAT scores determine which course is appropriate for you. Refer to your AR for this information and then adjust this schedule accordingly.

**Before you graduate, you must complete at least 32 units of general education, including GENED 390 World of Ideas, which you cannot take until you have earned at least 60 units. Your general education electives must come from the following categories: GA, GS, GH, GE, or GI. ECON 201 Microeconomics will count as a GS course here. No more than one course from a subject area may be counted.

◆One prerequisite of **ITBE 280** is the completion of computer applications requirement, either the test or the course (CompSci 162)

Admission to the College of Business and Economics Requirements

To take upper division business courses as a business major you must first be admitted to the College of Business and Economics. Admission to the College of Business and Economics requires that you meet the following criteria:

1. Have 54 or more projected units. Projected units are the number of units that will be earned at the end of the present term.
2. Have finished or be registering for the last courses in the **unique and lower division requirements**, and **communication skills** (effective fall 2006 incoming students).
3. Have passed the Computer Applications Test (CAT) or completed COMPSCI 162 Computer Applications course.
4. Have earned a combined (transfer and UW-W) gpa of at least 2.8.

FINANCE MAJOR-REAL ESTATE EMPHASIS

- In order to take any of the 300- or 400-level business courses listed below, you must first be admitted to the College of Business and Economics.
- You must maintain a 2.50 combined cumulative gpa to enroll in business courses after being admitted to the College.
- You must earn a minimum of a B- grade in FNBSLW 344 Business Finance to continue in the finance major

JUNIOR YEAR

Course	Units	Course	Units
____ FNBSLW 344 Business Finance*	3	____ FNBSLW 348 Real Estate	3
____ Upper Division Business Core*	3	____ FNBSLW 360 Financial Institutions	3
____ Upper Division Business Core*	3	____ FNBSLW 345 Investments	3
____ Upper Division Business Core*	3	____ Upper Division Business Core*	3
____ GENED 390 World of Ideas	3	____ Upper Division Business Core*	3
Total Units	15	____ ITBE 388 Career Information	1
		Total Units	16

SENIOR YEAR

Course	Units	Course	Units
____ FNBSLW 458 Real Estate Investments (F)	3	____ FNBSLW 457 Real Estate Development (S)	3
____ FNBSLW 456 Security Analysis	3	____ FNBSLW 444 Corp Financial Mgmt Decisions	3
____ FNBSLW Real Estate Elective	3	____ MANGEMNT 489 Adm. Policy**	3
____ International Requirement	3	____ Non-Business Elective	3
____ Non-Business Elective	3	____ Elective	2-3
Total Units	15	Total Units	14-15

REAL ESTATE ELECTIVES (3 units):

FNBSLW 442 Estates and Trusts **OR** ACCOUNT 451 Income Tax Accounting

(F) = Course offered in fall only

(S) = Course offered in spring only

*All business majors are required to take the **upper division** core of business courses **below**. In most cases, it is recommended that you complete these courses in your junior year. In some cases, specific core courses are recommended in specific semesters; otherwise, you may take them in either semester of your junior year. The junior-level upper division business core courses are:

ITBE 353 Business Communication

FNBSLW 341 Business Law

FNBSLW 344 Business Finance (pre-req. 2nd Accounting)

MANGEMENT 301 Organizational Behavior

MANGEMNT 306 Operations Management (pre-req. ECON 245) **MARKETNG 311 Marketing Principles**

MANGEMNT 489 Administrative Policy is a senior-level core course, and **ITBE 388 Career Information** may be taken in either year, but is recommended as a junior-level course.

**This course has six prerequisite courses: ITBE 353, FNBSLW 341, FNBSLW 344, MANGEMNT 301, MANGEMNT 306, and MARKETNG 311. These courses must be complete prior to enrolling in MANGEMENT 489.

Required for Graduation:

- 120 units
- 60 units in non-business courses, which may include up to 12 credits of Economics.
- 2.50 combined cumulative gpa, 2.50 combined gpa in the major, 2.50 combined gpa in all subjects offered by the College of Business and Economics
- 20 hours of community service