

MULTICULTURAL CAREER DAY (Wednesday, March 7, 2007) 12:00 - 4:00 PM Williams Center/Volleyball Gym

<http://www.uww.edu/cobe/mbp/companyoverview.pdf>

AS OF 01/31/07

ORGANIZATION	NATURE OF ORGANIZATION	JOB OPPORTUNITIES	QUALIFICATIONS SOUGHT IN COLLEGE STUDENT	INTERNSHIPS OR CO-OPS OFFERED
Acuity www.acuity.com	Insurance	Claims, Underwriting, & Programming	Programmer: bachelor's degree with a major in <u>MIS, Computer Science</u> or <u>Math</u> . Claims: bachelor's degree in <u>any major</u> ...academic excellence, leadership & initiative. Commercial Lines Underwriter: bachelor's degree (<u>preferably in business</u>)...excellent verbal and written communication skills a must. See online company booklet for more details on each position	Yes , summer in Programming and Business Consulting
AEROTEK www.aerotek.com	Contract services, consulting, staffing. (Recruiting for this event...not a 3 rd party)	Recruiter & Sales positions (also some internships)	Involvement in activities/ organizations...summer intern work experience... <u>business majors</u>	Yes , summer recruiter based internships
American Family Insurance www.amfam.com/company/careers/	Insurance	Claims, Marketing, HR, Education, IS	Depends on position	Yes , in many areas
American General Financial Services www.AGFinance.com	Consumer finance	Management Trainee	Outgoing personality, sales and interpersonal skills	No
American TV & Appliance www.americantv.com	Retailer of furniture, electronics, & appliances	Sales Professionals, Sales in Manager Training, & Customer Assistance Manager in Training	Goal oriented, driven and bilingual (Spanish) is a plus	Yes , summer in sales and marketing
Ameriprise Financial Services, Inc. www.ameriprise.com/careers	Financial services	Full-time Financial Advisor	Solid communication skills, common sense, an empathetic ear, the motivation to learn, sell and grow, and the ability to build strong relationships.	No
Arrow Financial Services www.arrow-financial.com	Debt collection agency	Account Representative & Account Representative Assistant	Customer service experience a plus	No
Associated Banc-Corp www.associatedbank.com	A diversified bank holding company with total assets of \$21 billion. Offers full range traditional banking services & a variety of other financial products & services	Retail Banking, Commercial Banking, Credit, Audit, IT, Operations, Wealth Management, Marketing, & Real Estate Lending	Individuals with background in areas of business, finance, accounting, marketing, sales, and IT	Yes , summer, semester or combination. Formal internship focuses on Retail Banking & Credit, however, we are looking for students in all areas of the bank.
Auto-Owners Insurance Co www.Auto-Owners.com	Insurance	Associate Underwriter, Associate Claim Representative	Provides a <u>wide range of career opportunities</u> and welcomes <u>candidates from all majors</u>	Yes
Bethesda Lutheran Homes & Services Inc. www.blhs.org	Health care	Direct Care Workers & Special Education	Ethics, compassion, dedication, and creative	No
Blains Farm & Fleet www.farmandfleet.com	Specialty retail discount store	Entry level Asst. Manager Trainees	<u>All majors</u> with a bachelor's degree	Yes , summer retail management (9 wks. Pd. Hourly)

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Brady Corporation www.bradycorp.com	An international manufacturer and marketer of complete solutions that identify and protect premises, products and people	Full time internships and co-ops	Permanent residents or U.S. citizens, good academic standing (>3.0 GPA), past internship experiences, etc.	Yes , most are year round with some summer in all areas of business (accounting, marketing, engineering, etc.). Co-op is in R&D Department
C.H. Robinson Worldwide www.chrobinson.com or www.chrwjobs.com	Transportation/Supply Chain	Entry-level Transportation Sales Representatives	4 yr. degree or one that is pending and will be completed...excellent communication and negotiation skills, ability to multi-task, problem solving (creativity), attention to detail, team work. Bilingual a plus	Yes , full-time and part-time interns
Cintas Corporation www.cintas.com	Designs, manufactures and implements corporate identity uniform programs	Management Trainee & Sales Associates	An interest in management or sales	Yes , summer management / scholar internship
Covance www.covance.com	Clinical Research	Study Technicians, Analysts, Research Assistants	Majority science degrees	No
Dane County Sheriff's Office www.danesheriff.com	Law Enforcement	Deputy Sheriff I-II, Sheriff Aide, & Jail Clerk	U.S. citizen; no felony convictions; at least 21 years of age at appointment; WI driver's license; 60 college credits or 2 yr. degree within 5 yrs. of hire date	Yes , open to program requirements. Primary focus is law enforcement...other related fields may be considered
Deloitte & Touche USA LLP www.deloitte.com	Public accounting organization	Audit (staff & interns) ERS (consultants & interns) Tax (consultants & interns)	Accounting and/or IT majors CPA/CISA/CISSP Exam eligible 3.2 + GPA	Yes , summer and winter semester (full-time for 12-14 wks...areas Audit, ERS & Tax)
Direct Supply, Inc. www.DirectSupplyCareers.com	Nation's leading supplier of healthcare equipment and eCommerce systems to the long term care profession	Account Manager (Inside Sales), Account Manager Intern, Supply Chain Service Specialist, Project Manager, Software Engineer, Market Research, Product Management and More	Brains, Character and Drive	Yes , <u>year-round</u> internships for local students and <u>summer</u> only internships for distant students
Diverse Computer Corporation/Pronto Progress www.prontoprogess.com	Database Consulting	Computer Programmers/ Developers/Consultants	Firm understanding of database and systems design	No
Enterprise Rent-A-Car www.enterprise.com/careers	The \$9 billion leader in the rental car industry. Primary focus is the insurance-replacement rental. Recently ranked #5 on Business Week's "Top 50 Places to launch a career"	Management Trainee...you'll discover that we've hired you to eventually run your own business	Preferred 4 year degree Customer service experience Experience w/sales environment Good driving record & license	Yes , summer internships across the state of Wisconsin...consider juniors & seniors who are within 4 semesters of graduation
Ernst & Young www.ey.com	Accounting Firm	(Full time & Internship) Assurance Staff Professionals Technology & Securities Risk Services Staff Professionals (Fall 2007 start date)	Professionalism & competence in client environment, strong client focus and responsive...teamwork, integrity, use technology to continually learn and enhance service delivery	Yes , summer and spring internship program in audit, tax and technology (securities risk services - summer only)

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Federated Mutual Insurance Company www.federatedinsurance.com	Insurance - Multi Line, Commercial Products	Marketing Representative Field Services Development Trainee (Risk Consultant)	Marketing Rep.: 4 yr. degree...personable, good attitude, hardworking, intelligent etc. <u>business, marketing, finance, management, and communications</u> majors. Field Services Trainee: 4 yr. degree, <u>management</u> or <u>finance</u> typically.	No
Financial Decisions Group-LLC www.fdglc.com	Financial services, specializing in Individual & Business Planning	Sales, Sales Management, Industry Education	Motivated, on and off campus involvement, outgoing, driven	Yes , when needed
Finish Line www.finishline.com	One of the nation's leading athletic specialty retailers	Store Manager, Manager in Training, and Assistant Manager	Physically able to stand 8-10 hrs. per day, able to lift items 5-25 lbs., able to perform business related mathematics	Yes , both summer & during semesters in Milwaukee and Madison locations
Freedom Plastics, Inc. www.freedomplastics.com	Manufacturer of PVC Pipe	Shift Supervisor, Supervisor Trainee, Operations Intern, HR Interns, Management Trainee, Accounting, IT, Materials Management	Drive, sense of urgency, degree pertaining to operations, management, or business, high degree of responsibility, able to work independently, professional	Yes , Operations & HR and occasionally Accounting, IT and Sales. Other internships on an as-needed basis and could be semester, summer or combination
Frito Lay www.fritolay.com	Food Manufacturing Plant with a S&D Dept.	Frontline Managers to work in Manufacturing		No
Genencor www.genencor.com/wt/gcor/career	Biotech...industrial-grade enzyme manufacturing...global company	Process Technician, Lab Technician, Engineering: Automation, Process and Project	Technical competence and general competencies of initiative, leadership, innovation, teamwork	Engineering program under development...chemical or bio-chemical engineering
Green Bay Area Public Schools www.greenbay.k12.wi.us	Education K-12	All grades k-12 with special interest in Bilingual & ESL		
Impact Networking www.impactnetworking.com	Business solutions...both hardware & software to businesses in the Chicago area	Sales	Competitive, goal oriented, strong interpersonal skills...willingness to learn new technologies	No
INROADS/WI, INC www.inroads.org	Career development organization	Paid Summer Internships with fortune 500 companies	Business, Computer Science, Engineering & Liberal Arts majors with a 2.8 minimum GPA. At least two summers left before graduation.	Yes , for the summer in the following: Business, Computer Science, Engineering, and Liberal Arts & Sciences.
Alliant Energy www.alliantenergy.com	A public utility holding company	Various full-time opportunities as well as internships	Intern & leadership experience. Vary according to specific position	Yes , summer in multiple areas; IT, HR, Engineering, etc.
JW Speaker www.jwspeaker.com	Specializes in custom design and manufacture of vehicle lighting for Original Equipment Manufacturers	Associates in: Sales, Marketing, Research & Development, Engineering/design, Quality, Accounting, IT, HR, Operations and Production	Attitude, a team player...eager to contribute to a successful organization	Yes , numerous interns in many areas (summer, semester, combination)
Kenosha Unified School District www.kusd.edu/	K-12 Educational Institution	Teacher Positions in Bilingual K-12, K-12 ESL, Special Education and K-12	Must be certified or certifiable through the WI DPI	No

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Kerry Americas www.kerryamericas.com	Food Ingredient Technology	R&D, Quality, Accounting, Sales, IT, Production Supervisors, Market Research	B.S. or M.S. degree...be mobile as travel and relocation are expected	No
Kohler Company www.kohler.com	Manufacturer of plumbing ware and power systems, as well as, resort hotels, spa & golf courses	A wide range of opportunities... accounting, safety, and human resources	Energetic, well organized and professional	Yes, Accounting/Finance, Safety and Human Resources
Kohl's Department Stores www.kohlsoncampus.com	A family oriented, specialty department store. In 2007 we're opening over 100 new stores and entering several new markets across America.	Store Manager in Training Store Management Internship	Graduating Spring or Summer 07 Strong team leadership & motivational skills, Outstanding communication skills, desire to run your own business	Yes, a ten week, Store Management paid internship 10 Wk. program. Runs June - August
Kone Inc. www.kone.com		Sales Representative	Bachelor's degree with preferred emphasis in sales, marketing, communications or business administration. 2.50 or better GPA. Minimum 1 yrs. work experience. Be open to relocation	No
Ladish Co., Inc. www.ladishco.com	Family of advanced metal working companies that supply highly engineered products & services for aerospace & industrial manufacturers around the world	Staff Accountant Buyer positions	See our website	Yes, summer in purchasing, accounting and engineering fields
Lowes's Companies Inc. www.lowes.com/careers	Retail	Distribution Management Training Program and various positions within Stores & Corporate	Bachelor's degree, good communication skills, prior supervisor and/or management experience	Yes, Distribution, Stores, Corporate internships (100 total). All during the summer
M & I Bank www.mibank.com	Financial Services	Full time and internships (not update from 2006)	Excellent communication skills (verbal and written), ability to adapt to change, flexibility, customer service skills, desire to learn, team player, attention to detail, and more (2006 info)	Yes, throughout the school year and summer. Typical interns include: Marketing, Investments -Trading and Operations, Trust Tax, Trust Operations, Regional Credit Center (many areas), Mortgage, HR, & Treasury Mgmt (2006 info)
Madison Gas and Electric www.mge.com	An investor-owned public utility company	Accounting, Internal Auditors, IT, Office Administration, Economic Forecasters, Finance, and Budgets		Yes, Internal Audit Internship
Menard, Inc. www.menards.com	Home improvement retail	Manager Trainee: full-time Management Intern	Business related degree...will need to be able to relocate...proven leadership, computer and training skills	Yes, Winter, Spring, Summer or Fall. Open availability to work 40 hours a week. Management throughout Midwest & local stores
Milwaukee Public Schools www.milwaukee.k12.wi.us	Public School District	Teaching	Bachelor's degree Teaching certification	Yes, internships in special education...length of time depends on alternative certification program
Modern Woodmen of America www.modern-woodmen.org	Investments/Insurance	Career Advisor	Good work ethics/goal oriented, energetic, drive for good lifestyle	No

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New England Financial - Wisconsin Group www.nefwigroup.com	Financial Services	Financial Services Representative	Independent thinker, creative problem solver, team player, high income goals, strong interpersonal skills, competitive spirit, self starter and previous sales experience a plus.	No
Northwestern Mutual www.northwesternmutual.com	Financial Services	Accounting, IS, Insurance Operations, Investments, Actuarial	B.S. Degree	Yes , variable, Accounting, IS, Insurance Operation, Investments, Actuarial
Northwestern Mutual www.northwesternmutual.com	A company in financial services industry with a long history	Programmer Analyst within an IS department	MCS degree & 3.00 GPA or higher	Yes , semester long in IS (8 month)
Northwestern Mutual Financial Network www.nmfn.com	Manage financial risk and achieve financial security through our insurance and investment products	Financial Representative Financial Representative Intern	Bachelor's degree, strong interpersonal skills, self-motivated, and have a history of personal success	Yes , year round internship program in financial representative area
Northwestern Mutual Financial Network - Schwertfeger Agency www.nmfn.com/jas	Full service financial firm	Financial Representative (full time or part-time during school)	Leadership, honesty, passion, independence, and integrity	Yes , College Financial Representative internship (full-time in summer/part-time during school)
Plexus Corporation www.plexus.com	A contract designer and manufacturer of complex printed circuit boards in the electronic industry	Accounting, Finance, IT, Human Resources, Supply Chain Management, Production/Operations Management	Good communication skills, professionalism, confidence, ability to learn and develop oneself professionally, able to be productive in a consistently evolving high tech environment	Not a set program...Done department by department basis, based on need, but not a set program
PricewaterhouseCoopers www.pwc.com/lookhere	Professional Services Organization/Public Accounting	Tax, Audit & Systems Process Assurance Associate Positions and tax and audit internships	Client service orientation, creative problem solving, strong written & oral communication skills, etc.	Yes, summer or spring in tax, audit, or systems process assurance
REM Wisconsin www.thementornetwork.com	Provide housing for developmentally disabled adults	Personal Care Workers (full and part-time)		Can work and earn money and receive community credit hour for programs that require community service hours
Robert W. Baird & Co., Inc. www.bairdcareers.com	Financial Services	Finance, Accounting, & IT	Office experience and/or related industry experience	Yes , summer program in Finance, HR, IT and Marketing
Rockford Public Schools www.rps205.com	District Public School	All teaching areas PreK-Adult, School Psychologists, Social Workers, Speech/Language Clinicians & Administrators	Specific to position	Yes , Some run for semester or school year...up to the university - areas Social Work & Psych
Runzheimer International www.runzheimer.com	Provides a full suite of employee mobility products and services which can be tailored to specific customer needs	Management Computer Systems (MCS): Computer developers Technology services Infrastructures	Bachelors in MCS & one year experience in either an internship or projects	Yes , periodically we offer internships...they are not set up at specific times
School District of Janesville janesville.k12.wi.us/hr/index.html	Public school system	Teachers & potentially principal candidates	All areas of education for teaching positions	No response
Sherwin-Williams Company www.sherwin-williams.com	America's largest manufacturer and marketer of paint, industrial and commercial coatings	Management/Sales Training Program	Business, Marketing & Management degrees or Liberal Arts with business related experience	Yes , the Paint Stores Group (Summer Business Management Internship) See website

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Social Security Administration www.socialsecurity.gov	We administer all programs of the Social Security Act	Claim Representatives	B.A. degree in any field	No
Space Saver Corporation www.spacesaver.com	Manufacturing	Engineering, Customer Service, Accounting		Yes , possible Accounting and engineering interns
St. Coletta of Wisconsin www.stcolettawi.org	Serves individuals who are developmentally disabled	Residential Skills Trainers	Open to all majors...valid driver's license, vehicle insurance & responsible driving record	Yes , summer/semester in HR, Marketing/PR, others...
State of WI, Office of Employment Relations www.wiscjobs.state.wi.us	Internships within State agencies and on new campuses	Internships -- paid and unpaid	WI resident, at least Jr. status by May 07 and a full time student	Yes , Top Jobs internships
Steinhafels, Inc. www.steinhafels.com	Furniture Retailer	Sales Retail Management Training	Leadership, flexibility, and creativity	No
Target Distribution Center www.target.com/careers	Retail stores, distribution centers, and corporate offices	Operations Team Leaders & Operations Interns	4 yr. degree or equivalent management experience, ability to communicate clearly and effectively, great communication skills, etc.	Yes
The Bon-Ton Stores, Inc. Formerly Carson Pirie Scott & Co. www.bonton.com	Traditional Department Store Retailer	Executive Training Program for: Assistant Buyer Assistant Planner	GPA 3.0 or higher, analytical/ Creative, initiative, leadership, excellent problem-solving skills, attention to detail, etc.	No
The Colman Group, Inc. www.thecolmangroup.com	Manufacturer of Kitchen safety products and washroom dispensers	Accounting, HR, IT, Marketing Research, Marketing Communication, Customer Care Specialists, Network Administrator, Marketing Assistant		Yes , (summer & semester) in Accounting, IT, HR, Marketing Research, and Marketing Communication
The Hertz Corporation www.hertz.com	A leader in the car rental industry	Management Trainees	Leadership experience, customer service, sales experience	Yes , summer - Milwaukee, Madison, Minnesota and Chicago
The Swiss Colony, Inc. www.theswisscolony.net	Direct marketing catalog company	HR, Safety, Production/Operations Management, Marketing, Business	PC skills, excellent communication skills, ability to prioritize multiple projects	Yes , summer & summer - fall, in HR, Safety, Operations Mgmt, Marketing and Business
Thrivent Financial for Lutherans www.thrivent.com	A fortune 500 financial services organization	Financial Representatives	Integrity, entrepreneurial, good communication skills, high self-esteem	Yes, Financial Internships
Tyme Out Youth Center (Summertime Camp) www.tymeout.org	An organization that focuses on the growth of youth.	Summer Camp Counselors	Experience working with youth, able to facilitate group activities, a role model, ability to relate in multi-racial setting, friendly, team player	Yes , during the school year, assist in retreat process
U.S. Dept. of Veterans Affairs www.va.gov	Administer benefits to veterans and their families	Claims Assistants VA Service Representatives	Undergrad overall GPA 3.0 for all coursework	Limited
University Directories www.universitydirectories.com	Publishing - College Media	Local Sales Manager Sales Representative	Motivated, personable, enthusiastic, charismatic	Yes , summer, Whitewater, WI
US Air Force ROTC www.wisc.edu/afrotc/	Recruits and retains quality men and women to become officers and leaders of the U.S. Air Force	Over 50 different careers offered	Confidence, strong leadership and organizational skills	Yes , paid engineering internship for certain engineering fields

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US Bancorp Fund Services, LLC www.usbfs.com	A leader in the financial services industry	Accounting, Finance	Bachelor's degree in accounting or finance. CPA or CFA candidate a plus	Yes , summer & semester on a very limited basis for Accounting and Finance majors
Verona Area School District www.verona.k12.wi.us	Wisconsin K-12 education	Administrators, teachers, support staff and subs	A variety of positions	N/A
Walgreens www.walgreens.com/about/careers/corporate/internship.ihtml & www.walgreens.com/about/careers/retail/internship.ihtml	Retail/Pharmacy	Retail Management Trainee & Internships	Team player, ability to solve problems, motivator, desire to progress while working with company	Yes , 12 week summer Distribution HR Internship and Distribution Operations Internship
Walgreens - Distribution Division www.walgreens.jobs	Retail/Pharmacy	Many entry level positions for new graduates & Interns - HR, Operations & Management development	3.0 GPA or higher, excellent communication skills, ability to work independently & in teams.	Yes , Distribution Operation/HR
Wells Fargo Business Credit www.wellsfargo.com	A leading provider of innovative asset based lending, factoring, and debtor-in-possession financing to companies that are unable to obtain sufficient financing through conventional bank sources	Auditor (collateral examiner) internships	Preferably an accounting degree, but we also have hired individuals with a concentration of accounting credits	Yes , typically over the summer, but we are flexible with start and end dates
Wells Fargo Financial	Sales & Finance	Credit Manager	Leadership, sales experience, drive and enthusiasm	No response
West Bend Mutual Insurance www.wbmi.com	A regional property and casualty insurance company, located in West Bend, WI	Claims	Enthusiasm for learning and strong teamwork and interpersonal skills	Yes , summer/a large number of positions are in the IT department. Also Claims & Finance
WIFR TV Channel 23 www.wifr.com	Television Station	Various	Varies with each position	Year round , internships by semester & summer
Wipfli LLP www.wipfli.com	Accounting & Consulting Firm	Staff Accountants Accounting Internships	Ability to sit for the CPA exam	Yes , semester in Accounting (Spring / January-April)
WI Dept. of Administration www.doa.state.wi.us	Supports other state agencies in the areas of centralized purchasing, financial management, and enterprise-wide information technology	Wide range of occupational areas that include: accounting, auditors, budget analyst, IT, financial managers, HR, housing specialists, procurement specialists, real estate property managers, etc.	Occupational-specific knowledge and skills, communicator, team player, innovator, learner, role model and work ethic	Yes , through the Top Jobs Summer Internship Program
WisconsinJobs.com www.wisconsinjobs.com	On-line job board that provides thousands of searchable, free job postings to local job seekers	Sales Representatives	Proactive, positive attitude, with genuine interest in sales	Yes , combination programs in sales and marketing
WPS Health Insurance www.wpsic.com	Top ten health insurance carrier in WI	IT, IS Sales, Customer Service		Yes , summers...department varies

Waiting List, as of January 31, 2007

American Appraisal Associates City Financial City of Madison Police Department CUNA Mutual Group Custom Concept Financial Group Dirt Devil Federal Bureau of Investigation Gannett, Inc Lakeview Rehabilitation Center Land's End Inc. Madison Metropolitan School District Simmons Bedding Company The Charlton Group US Dept. of Health & Human Services Waddell & Reed, Inc. Well Fargo Bank Tek Systems The City of Madison Police Dept.	www.american-appraisal.com (Positions: Financial Valuation) www.ccfinancialgroup.net (Positions: Sales Representatives) www.fbijobs.gov (Positions: Special Agent & Special Support Staff) (Internships: Yes, in Washington DC) www.lakeviewssystem.com (Positions: RN, CAN, Therapy, Resident Assistants) (Internships: Psychology, Social Work, HR) www.landsend.com (Internships: Yes) www.mmsd.org (Positions: Teaching) www.simmons.com (Positions: Retail Specialist) (Internships: Engineers, summer & semester) www.tcgcorp.net (Positions: TSR, Assistant Performance Manager, Performance Manager, Quality Assurance Assistants) www.oig.hhs.gov www.waddell.com (Positions: Financial Advisor) www.teksystems.com (Positions: Recruiter & Sales)
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