

**University of Wisconsin-Whitewater: College of Business and Economics**  
**Long Range Undergraduate Night Course Schedule**

REQUIRED COURSES	PREREQUISITES	SP 09	SU 09	FA 09	SP 10	SU 10	FA 10	SP 11	SU 11	FA 11	SP 12	SU 12	FA 12	SP 13
<b>Lower Division Business</b>														
Account 244 Intro. Financial Actg.	24 cr. & 2.5 gpa			X		X	X			X		X	X	
Account 249 Intro. Managerial Actg.	Account 244, 24 cr. & 2.50 gpa	X			X			X	X		X			X
Econ 201 Microeconomics	Math 141			X			X			X		X	X	
Econ 202 Macroeconomics	Econ 201 Microeconomics	X	X		X			X			X			X
Econ 245 Business Statistics	Math 143, 24 cr. & 2.50 gpa	X			X	X		X			X			X
ITBE 280 Intro Info Systems	24cr. & 2.50 gpa			X			X		X	X			X	
<b>Upper Division Business</b>	<b>Admission to Major*</b>													
Fnbslw 341 Bus. & Comm. Law	Junior Standing	X	X	O	X	O	O	X		O	X	O	O	X
Fnbslw 344 Business Finance	Account 249/341/342 & Jr. Standing	O		X	O	X	X	O	O	X	O		X	O
ITBE 353 Bus. Communication	Junior Standing	O		X	O		X	O	O	X	O		X	O
Mangemnt 301 Org. Behavior	Junior Standing	O	O	X	O	O	X	O	X	X	O		X	O
Mangemnt 306 Operations Mgnt.	Math 143, Econ 245 & Jr. Standing			O	X		O	X		O	X	X	O	X
Marketng 311 Marketing Principles	Junior Standing		O	O	X		O	X		O	X	O	O	X
Mangemnt 489 Administrative Policy	Upper Division Courses	O	OX	O	OX	O	O	OX	O	O	OX	O	O	OX

ELECTIVE BUSINESS COURSES	PREREQUISITES*	SP 09	SU 09	FA 09	SP 10	SU 10	FA 10	SP 11	SU 11	FA 11	SP 12	SU 12	FA 12	SP 13
Account 341 Intermed. Actg. I -- can be used as lower div. or as elective in some majors	Account 244			X			X			X			X	
<b>Upper Division Electives</b>	<b>Admission to Major</b>													
Account 451 Tax I	Account 244 & Junior Standing	X			X			X			X			X
Econ 353 Econ Labor Markets/Policies	Econ 201 & Junior Standing				X						X			
Econ 354 Money & Banking	Econ 201 & Junior Standing			X			X			X			X	
Econ TBA	Econ 201 & Junior Standing			O						O				
Fnbslw 348 Real Estate	Junior Standing				X						X			
Fnbslw 360 Financial Institutions	Fnbslw 344 & Junior Standing			X			X						X	
Fnbslw 401 Financial Planning	Fnbslw 344 & Junior Standing									X				
Fnbslw TBA	Fnbslw 344 & Junior Standing	O						O						
ITBE 344 Consumer Education	Junior Standing	X			X			X			X			X
Mangemnt 310 Organization & Mgnt.	Junior Standing			X						X			X	
Mangemnt 320 Human Resource Mgnt.	Junior Standing	O	X		O			O				X		
Mangemnt 366 Social Responsibility	Junior Standing						O				O			
Mangemnt 387 Entrepreneurship	Account 244 & Junior Standing	X								X				X
Mangemnt 410 International Mgnt.	Mangemnt 301 & Jr. Standing	O				X		O					O	
Mangemnt 430 Labor-Mgnt Relations	Junior Standing	X									X			
Mangemnt 486 Supervisory Mgnt.	Mangemnt 301 & 85 cr.						X						X	
Marketng 337 Retail Management	Marketng 311 & Junior Standing	X						X			X			
Marketng 351 Direct Marketing	Marketng 311 & Junior Standing	O					O						O	
Marketng 429 Personal Selling/Sales Mgnt.	Marketng 311 & Junior Standing			X									X	
Marketng 444 Direct Marketing	Marketng 311 & Junior Standing				O						O			
Marketng TBA	Marketng 311 & Junior Standing			O					X	O				

\*Admission to the College of Business and Economics is a prerequisite to all 300- and 400-level business courses, except Account 341 and Account 342. Call the Assistant Dean at 262-472-4900 or consult your UW-Whitewater Catalog for College admission requirements. The College intends to offer the courses as scheduled above; however, staffing or funding concerns may impact some course offerings. Summer course offerings are especially prone to changes or elimination.

**X=Night In-class**

**O=On-line class**