

Start/End DatesMeeting DaysMeeting TimesLocationInstructorCourse Topic (if applicable)

Section II - College of Arts and Communication

MUSIC

Music

MUSC 247 MUSIC HISTORY III ... A continuation of MUSC 246. A survey of the history of Western music, from 1800 to the present. The course emphasizes music listening and style analysis of Romantic and Contemporary music, including popular styles.

PREREQ: GENED 110 AND MUSC 151 AND 152 OR CONSENT OF INSTRUCTOR

#1756 Section 01 [units: 3] Gen Ed Arts (GA)

05/29-07/06 MTWR 08:25 AM - 10:05 AM CA0006 Jane R Ferencz

Section III - College of Business and Economics

THE FOLLOWING REQUIREMENTS APPLY TO STUDENTS ENROLLED IN THE BBA CURRICULUM:

Students in the BBA curriculum and all MCS majors are not eligible to enroll in the College of Business and Economics 300 and 400 level courses (except Accounting 341 and 342) unless they have 60.0 or more credits to degree, at least a 2.50 cum GPA and have been admitted to a College of Business and Economics major. Transfer students must maintain a combined GPA (transfer and UW-W) of 2.50 to continue eligibility. S/NC grading may not be used in any business course or any BBA degree requirement unless offered on an S/NC basis only. Courses in the College of Business and Economics may not be taken on an audit basis.

A course cannot be used to satisfy both a BBA degree and a major requirement. Students pursuing a Bachelor of Business Administration degree and all MCS majors must achieve 24 credits and maintain a 2.50 GPA or better in order to take lower division business courses (including MCS courses) except Concepts of American Business ITBE 141, ITBE 200, ECON 201 and ECON 202. Grades received for all appropriate college courses taken at other institutions will be included in determining the student's grade point average eligibility for enrolling in business courses.

When a student is projected to complete at least 54 credits and has satisfactorily completed or is enrolled in ENGLISH 101, ENGLISH 102, SPEECH 110, ACCOUNT 244, ACCOUNT 249, or ACCOUNT 341/342; ECON 201; ECON 202; MATH 143; ECON 245 and has passed the Computer Applications Test, the student may apply for admission to a College of Business and Economics major. All students with at least a 2.80 combined GPA will be admitted to a business major. Application forms for admission to the business major are completed at a Pre-Business registration information meeting.

Enrollment preference in all business courses will be given to the following officially declared majors and minors:

All BBA Majors; Management Computer Systems Majors; Business Education Majors; Public Policy & Administration Majors; Occupational Safety Majors; Public Administration Minors; Business Minors; Individually Designed Majors and Minors; Arts Management Minors; Integrated Science and Business.

Business minors and non-business minors required to take business courses must have at least a 2.00 gpa and 24 credits completed to enroll in lower division (200-level) business courses required in the minor and must have a 2.00 gpa and 60 credits completed to enroll in upper division (300 or 400-level) business courses. In order to graduate with a business minor, the student must have a 2.25 gpa in the minor.

Non-business majors who are required or who may elect to take business courses in the major must have the gpa required in the major, must have completed 24 credits to take lower division (200-level) business courses, and must have completed 60 credits to take upper division (300 and 400-level) business courses.

Non-business majors who are not required to take business courses in the major may register for business courses during the first week of classes if all course prerequisites and credits completed (24 for lower division or 60 for upper division) are met, and the student has a 2.50 combined grade point average.

SPECIAL STUDENTS:

Students admitted with full/complete credentials of all previous post-secondary work (SPFC) and special students without full credentials (SPNC) can register on a space available basis with the approval of the Assistant Dean, Carlson 4035, (262) 472-4900.

COMMON EXAMINATIONS:

Certain courses have common exams during the semester when all sections will be tested at the same time. Students should not schedule other classes at those times.

GRADUATE STUDENTS:

Graduate students must be admitted to the M.B.A. or M.P.A. or M.S. CIS program to enroll in 500-700 level courses offered in the College of Business and Economics (except Business Education and School Business Management). Non-Candidate for Degree students cannot register for College of Business and Economics courses. Exceptions to this policy must be approved in advance by the Associate Dean, College of Business and Economics (262-472-1945).

The charge for on-line (web) graduate business credits is \$550 per credit for resident and non-resident students. Resident students who started their MBA before Spring 2002 and have not been inactive will continue paying the current UW-Whitewater resident graduate business tuition rate as set by the UW Board of Regents. Resident students who started their MBA in Spring 2002 or later will pay \$550 per credit for on-line (web) graduate credits. Non-resident students will pay \$550 per credit.

ACCOUNTING

Accounting

ACCOUNT 244 INTRODUCTION TO FINANCIAL ACCOUNTING ... *This course introduces students to the principles of financial accounting. Topics include the basic accounting cycle (i.e., double entry accounting), financial statements (i.e., income statement and statement of financial position), and specific discussions of cash, trade receivables, merchandise inventories, plant assets, current and long-term liabilities, and stockholders equity.*

PREREQ: SOPHOMORE STATUS

#1433 Section 01 [units: 3]

05/29-07/06 MTWR 10:45 AM - 12:25 PM C2011

David A Remmele

Start/End Dates Meeting Days Meeting Times Location Instructor Course Topic (if applicable)

ACCOUNT 341 INTERMEDIATE ACCOUNTING I ... This course focuses on accounting for assets (except investments) such as cash, receivables, inventories, plant assets, and intangible assets. This course also presents a detailed discussion of the standard-setting process, conceptual framework, accounting cycle, income statement, statement of financial position, and theoretical and practical aspects of the time-value of money in accounting.

PREREQ: ACCOUNTING 244, ACCOUNTING 701 OR CONSENT OF DEPARTMENT

#1436 Section 01 [units: 3]

05/29-07/06 MTWR 10:45 AM - 12:25 PM C2001 Linda E Holmes

ACCOUNT 342 COST MANAGEMENT I ... This course introduces the student to the interpretation and relevancy of accounting information as used by decision-makers. Topics include cost terminology and concepts, product costing (job order, process, absorption, activity-based), cost behaviors and short-term decision-making, operational budgets, performance evaluation techniques, and financial statement analysis. Students who have already received credit for ACCOUNT 249 may not receive credit for this course.

PREREQ: ACCOUNTING 244

#1437 Section 01 [units: 3]

05/29-07/06 MTWR 08:25 AM - 10:05 AM C2011 David A Remmele

ACCOUNT 343 INTERMEDIATE ACCOUNTING II ... This course continues the coverage of financial accounting topics started in ACCOUNT 341/541. Specific topics include accounting of investments, current liabilities, long-term liabilities (bonds, notes, leases, pensions), stockholders' equity, deferred income taxes, accounting changes, and other specialized financial accounting topics. This course emphasizes the application, interpretation, and analysis of accounting principles and procedures for complex accounting and reporting topics.

PREREQ: ACCOUNTING 341

#1438 Section 01 [units: 3]

05/29-07/06 MTWR 08:25 AM - 10:05 AM C2015 Lynn M Hafemeister

ACCOUNT 451 TAX I ... A study of federal income tax laws with emphasis on the individual taxpayer, particularly of employees and sole proprietors. The study includes a review of current proposals, discussion of practical problems in tax planning and practice in the preparation of tax returns.

PREREQ: ACCOUNT 244, ACCOUNT 701 OR CONSENT OF DEPARTMENT

#1439 Section 01 [units: 3]

05/29-07/06 MW 06:00 PM - 09:20 PM C2015 Michael J MacDonald

ACCOUNT 463 ACCOUNTING FOR NONPROFIT ORGANIZATIONS ... This course is designed to provide students with an in-depth study of accounting for state and local governments, colleges and universities, health-care entities, and voluntary health and welfare organizations. Special topics include auditing non-profit entities, analysis of governmental financial statements, and accounting for special-purpose entities. Finally, students will examine the differences between private and public sector accounting, including ethical considerations in the public sector.

PREREQ: A 2.50 GPA IN ACCOUNT 341, ACCOUNT 342 AND ACCOUNT 343

#1440 Section 01 [units: 3]

05/29-07/06 MTWR 08:25 AM - 10:05 AM C2001 Linda E Holmes

ACCOUNT 483 INTERNATIONAL ACCOUNTING ... This course examines the international dimension of accounting and financial reporting. It provides an in-depth look at multinational enterprises (MNE), including a detailed comparison of financial reporting issues in different countries. Topics include (a) international standard-setting process, (b) attempts towards harmonization, (c) foreign currency translations and accounting for changing prices, (d) international financial statement analysis, (e) managerial planning and control, and (f) international taxation and transfer pricing.

PREREQ: ACCOUNT 343 OR CONSENT OF INSTRUCTOR

#1441 Section 01 [units: 3]

05/29-07/06 TR 06:00 PM - 09:20 PM C2011 Robert A Gruber

***** GRADUATE LEVEL COURSES *****

ACCOUNT 651 TAX I ... A study of federal income tax laws with emphasis on the individual taxpayer, particularly of employees and sole proprietors. The study includes a review of current proposals, discussion of practical problems in tax planning and practice in the preparation of tax returns.

PREREQ: ACCOUNT 244, ACCOUNT 701 OR CONSENT OF DEPARTMENT

#1451 Section 01 [units: 3]

05/29-07/06 MW 06:00 PM - 09:20 PM C2015 Michael J MacDonald

ACCOUNT 683 INTERNATIONAL ACCOUNTING ... This course examines the international dimension of accounting and financial reporting. It provides an in-depth look at multinational enterprises (MNE), including a detailed comparison of financial reporting issues in different countries. Topics include (a) international standard-setting process, (b) attempts towards harmonization, (c) foreign currency translations and accounting for changing prices, (d) international financial statement analysis, (e) managerial planning and control, and (f) international taxation and transfer pricing.

PREREQ: ACCOUNT 343/543 OR CONSENT OF INSTRUCTOR

#1452 Section 01 [units: 3]

05/29-07/06 TR 06:00 PM - 09:20 PM C2011 Robert A Gruber

ACCOUNT 793 PRACTICUM IN PROFESSIONAL ACCOUNTANCY ... This course provides students, under the direction of a faculty advisor, the opportunity to apply their theoretical backgrounds in settings ranging from internships in accounting organizations to other approved activities related to the practice of professional accountancy. A learning contract will be developed by the faculty advisor, professional supervisor (if applicable), and student that clearly delineates the expectations and responsibilities of each party involved in the practicum.

#1866 Section 01 [units: 1-3]

05/29-07/06 Arranged Arranged Richard G Cummings

Dept. Consent

Start/End Dates

Meeting Days

Meeting Times

Location

Instructor

Course Topic (if applicable)

ECONOMICS**Economics**

ECON 201 PRINCIPLES OF MICROECONOMICS ... Consumer and firm behavior. Market supply and demand and the price system. Monopoly and imperfectly competitive market structures. The pricing of factors of production and the distribution of income. Additional topics may include: poverty, growth and development; international trade. Conventional grade basis only if course is required in the College of Business for major.

PREREQ: MATH 141 WITH A GRADE OF C OR BETTER OR WAIVER.

#1664 Section 01 [units: 3] Gen Ed Social Science (GS)
05/29-07/06 TWR 02:00 PM - 04:15 PM C1007 David J Bashaw

ECON 202 PRINCIPLES OF MACROECONOMICS ... The economic problem: allocating scarce resources among alternative uses. The role of the market: supply and demand. The aggregate economy: output, income, employment and inflation. The nature and role of money. The effect of government expenditure and taxation on the economy. Conventional grade basis only if course is required in the College of Business for major.

PREREQ: ECON 201

#1665 Section 01 [units: 3] Gen Ed Social Science (GS)
05/29-07/06 TWR 10:45 AM - 01:00 PM C1009 Yamin S Ahmad

ECON 245 BUSINESS STATISTICS I ... An introduction to descriptive statistics, probability theory and statistical inference. Graphical and numerical methods of summarizing data. Probability concepts and theoretical probability distributions. Sampling and sampling distributions. Estimation, confidence intervals and hypothesis testing. Correlation and regression analysis. The course emphasizes the application and interpretation of statistical techniques.

PREREQ: MATH 143

#1666 Section 01 [units: 3]
05/29-07/06 TWR 10:45 AM - 01:00 PM C1007 Stuart M Glosser

ECON 498 INDEPENDENT STUDY ... Study of a selected topic or topics under the direction of a faculty member. Repeatable. Department Consent required.

PREREQ: JUNIOR STATUS

#1671 Section 01 [units: 1-3] Dept. Consent
05/29-07/06 Arranged Arranged David J Bashaw

#1909 Section 02 [units: 1-3] Dept. Consent
05/29-07/06 Arranged Arranged David J Bashaw

*** GRADUATE LEVEL COURSES ***

ECON 798 INDIVIDUAL STUDIES ... Study of a selected topic or topics under the direction of a faculty member.

PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.

#1877 Section 22 [units: 1-6]
PREREQ: OPEN ONLY TO STUDENTS ADMITTED TO MBA ON-LINE PROGRAM SPRING 2002 OR LATER.
05/29-07/06 Arranged Arranged Russell D Kashian

FINANCE AND BUSINESS LAW**Finance and Business Law**

FNBSLW 341 BUSINESS AND COMMERCIAL LAW ... A beginning business-oriented approach to the law for business students, secondary teachers who intend to teach business law and pre-law students. The course includes a brief history of the United States system, torts, contracts and governmental regulations of business with a focus on antitrust law.

PREREQ: STUDENTS MUST ACHIEVE 60 CREDITS, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR IN ORDER TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#1473 Section 01 [units: 3]
05/29-07/06 TR 06:30 PM - 09:50 PM C3015 Curt M Weber

FNBSLW 344 BUSINESS FINANCE ... Problems of financing long-run funds requirements of the business enterprise to include reserve and dividend policies, promotion, expansion, combination of business, planning, planning of capital structure, legal forms of business enterprise.

PREREQ: ACCOUNTING 249 OR ACCOUNTING 341 OR ACCOUNTING 342

#1476 Section 01 [units: 3]
05/29-07/06 MW 06:30 PM - 09:50 PM C1021 Bhaskar Singh

*** GRADUATE LEVEL COURSES ***

FNBSLW 721 LEGAL ENVIRONMENT OF BUSINESS ... Macro Law (the nature, formation, and application of law in general) stressed in the environmental approach. The course includes the study of legislation relating to consumer protection, product liability, labor law, securities regulation, and antitrust legislation.

PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.

#1481 Section 01 [units: 2] NOTE: Section 01: Students must have access to the Internet and an Internet browser. All WI resident MBA, MPA, MS-MCS, MS-BUS ED, and MS-SBM students admitted before Spring 2002 (2021) should add this section

PREREQ: OPEN ONLY TO STUDENTS ADMITTED TO ON-LINE MBA PROGRAM PRIOR TO SPRING 2002
05/29-07/06 Arranged Arranged WEB BASED Joseph W Holland

Start/End Dates	Meeting Days	Meeting Times	Location	Instructor	Course Topic (if applicable)
#1482	Section 02	[units: 2]	NOTE: Section 02: Students must have access to the Internet and an Internet browser. All WI resident MBA, MPA, MS-MCS, MS-BUS ED, and MS-SBM students admitted for Spring 2002 (2021) or after and all non-resident students should add this section.		
PREREQ: OPEN ONLY TO STUDENTS ADMITTED TO MBA ON-LINE PROGRAM SPRING 2002 OR LATER.					
05/29-07/06	Arranged	Arranged	WEB BASED	Joseph W Holland	

FNBSLW 760 FINANCIAL MARKETS ... Structure and operation of the markets for corporate debt and equity securities, municipal obligations, and mortgages. Detailed examination of stock markets and their use by investors. Prereq: FNBSLW 718

PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.

#1483	Section 01	[units: 3]	NOTE: Section 01: Students must have access to the Internet and an Internet browser. All WI resident MBA, MPA, MS-MCS, MS-BUS ED, and MS-SBM students admitted before Spring 2002 (2021) should add this section		
PREREQ: OPEN ONLY TO STUDENTS ADMITTED TO ON-LINE MBA PROGRAM PRIOR TO SPRING 2002					
05/29-07/06	Arranged	Arranged	WEB BASED	Hamid Moini	

#1484	Section 02	[units: 3]	NOTE: Section 02: Students must have access to the Internet and an Internet browser. All WI resident MBA, MPA, MS-MCS, MS-BUS ED, and MS-SBM students admitted for Spring 2002 (2021) or after and all non-resident students should add this section.		
PREREQ: OPEN ONLY TO STUDENTS ADMITTED TO MBA ON-LINE PROGRAM SPRING 2002 OR LATER.					
05/29-07/06	Arranged	Arranged	WEB BASED	Hamid Moini	

#1485	Section 03	[units: 3]	NOTE: UW-WAUKESHA		
05/29-07/06	MW	06:30 PM - 09:50 PM	OFF CAMPUS	Hamid Moini	

INFORMATION TECHNOLOGY AND BUSINESS EDUCATION

Information Technology and Business Education

*** GRADUATE LEVEL COURSES ***

ITBE 740 BUSINESS AND PROFESSIONAL COMMUNICATION ... This course is designed to introduce students to communication theories and leadership strategies that, if applied in business settings, can improve personal and organizational goal setting, planning and evaluation. In addition, emphasis will be placed on fostering positive day-to-day human interactions as well as the continuous growth of both individuals and organizations. Emphasis will be placed on the application of concepts explored in class to management roles in a variety of business enterprises. As a result, extensive analysis of actual business communication is a major part of this course.

#1562	Section 01	[units: 2]	NOTE: Section 01: Students must have access to the internet and an internet browser. All WI resident MBA, MPA, MS-MCS, MS-BUS ED, and MS-SBM students admitted before spring 2002 (2021) should add this section:		
PREREQ: OPEN ONLY TO STUDENTS ADMITTED TO ON-LINE MBA PROGRAM PRIOR TO SPRING 2002					
05/29-07/06	Arranged	Arranged	WEB BASED	Bambi L Statz	

#1577	Section 02	[units: 2]	NOTE: Section 02: Students must have access to the internet and an internet browser. All WI resident MBA, MPA, MS-MCS, MS-BUS ED, and MS-SBM students admitted for spring 2002 (2021) or after and all non-resident students should add this section:		
PREREQ: OPEN ONLY TO STUDENTS ADMITTED TO MBA ON-LINE PROGRAM SPRING 2002 OR LATER.					
05/29-07/06	Arranged	Arranged	WEB BASED	Bambi L Statz	

ITBE 762 CURRICULUM ISSUES AND DESIGN FOR BUSINESS AND MARKETING EDUCATION ... A study of the issues currently confronting the supervisor, teacher, and students of business and marketing education on the middle, secondary and post-secondary levels. Includes a study of curriculum development and objectives of business and marketing education. Meets No. 50 curriculum requirements for WTCS certification. Also, culminating experiences (research projects) initiated in BSEDCNA 500 Introduction to Business and Marketing Education are presented in written and oral form.

PREREQ: 15 CREDITS COMPLETED IN BUSINESS EDUCATION M.S. PROGRAM

#1563	Section 01	[units: 3]			
05/29-06/29	Arranged	Arranged	WEB BASED	Lila Waldman	

ITBE 772 BUSINESS TECHNOLOGIES ... An overview of office systems-technology, people, and procedures. The course is designed to assist the student in understanding the technologies involved in an office system with emphasis on the role of the End-User System Analyst.

#1564	Section 01	[units: 3]	NOTE: Students must have access to the internet and an internet browser. All WI residents MBA, MPA, MS-CIS, MS-BUS ED and MS-SBM students admitted before Spring 2002 (2021) should add this section.		
PREREQ: OPEN ONLY TO STUDENTS ADMITTED TO ON-LINE MBA PROGRAM PRIOR TO SPRING 2002					
05/29-07/06	Arranged	Arranged	WEB BASED	Li-Chung Roger Yin	

#1565	Section 02	[units: 3]	NOTE: Students must have access to the internet and an internet browser. All WI residents MBA, MPA, MS-CIS, MS-BUS ED and MS-SBM students admitted for Spring 2002 (2021) or after and all non-resident students should add this section.		
PREREQ: OPEN ONLY TO STUDENTS ADMITTED TO MBA ON-LINE PROGRAM SPRING 2002 OR LATER.					
05/29-07/06	Arranged	Arranged	WEB BASED	Li-Chung Roger Yin	

MANAGEMENT

Management

MANGEMNT 320 HUMAN RESOURCE MANAGEMENT ... A study of employee relations from the standpoint of the business firm, including recruitment, selection, placement, training, promotion, discipline, compensation, records, and employee services.

PREREQ: STUDENTS MUST ACHIEVE 60 CREDITS, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR IN ORDER TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#1535	Section 01	[units: 3]	NOTE: The tuition for online undergraduate classes in the College of Business and Economics is \$360 per credit for both resident and non-resident students.		
05/29-07/06	Arranged	Arranged	WEB BASED	Richard J Wagner	

*** GRADUATE LEVEL COURSES ***

Start/End Dates Meeting Days Meeting Times Location Instructor Course Topic (if applicable)

MANGEMNT 752 CURRENT ISSUES IN COMPENSATION AND BENEFITS ... An examination of compensation programs in profit/ nonprofit organizations. It is concerned with a detailed study of job structures, job evaluation, performance appraisal, wage surveys, basic systems/plans of compensation, and fringe benefits. Attention is focused on a limited number of topics from these areas so more crucial concepts/methods may be dealt with in-depth.

PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.

#1549 Section 01 [units: 3] NOTE: Section 01: Students must have access to the internet and an internet browser. All WI resident MBA, MPA, MS-MCS, MS-BUS ED, and MS-SBM students admitted before spring 2002 (2021) should add this section:

PREREQ: OPEN ONLY TO STUDENTS ADMITTED TO ON-LINE MBA PROGRAM PRIOR TO SPRING 2002

05/29-07/06 Arranged Arranged WEB BASED Richard J Wagner

#1550 Section 02 [units: 3] NOTE: Section 02: Students must have access to the internet and an internet browser. All WI resident MBA, MPA, MS-MCS, MS-BUS ED, and MS-SBM students admitted for spring 2002 (2021) or after and all non-resident students should add this section:

PREREQ: OPEN ONLY TO STUDENTS ADMITTED TO MBA ON-LINE PROGRAM SPRING 2002 OR LATER.

05/29-07/06 Arranged Arranged WEB BASED Richard J Wagner

MANGEMNT 771 STRATEGIC MANAGEMENT ... The course surveys the theoretical backgrounds of strategic management. It also covers practical methods and applications of strategic management models based upon existing theory, research, and practice. Comparative analysis of emerging strategic management frameworks are examined with implications for management practice.

PREREQ: MANGEMNT 745 OR MANGEMNT 721

#1512 Section 01 [units: 3] NOTE: AMERICAN FAMILY MADISON A2141

05/29-07/06 TR 05:15 PM - 08:35 PM OFF CAMPUS Yezdi H Godiwalla

MARKETING

Marketing

MARKETING 311 PRINCIPLES OF MARKETING ... A study of the activities involved in the distribution of goods and services in a system-analysis framework. Examines consumer buying behavior and marketing functions within the firm. Investigates constraints imposed on decision makers and evaluates the performance of marketing in terms of social and economic efficiency.

PREREQ: STUDENTS MUST ACHIEVE 60 CREDITS, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR IN ORDER TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#1456 Section 01 [units: 3] NOTE: Section 01: Students must have access to the internet and an internet provider. The tuition for online undergraduate classes in the College of Business and Economics is \$360 per credit for both resident and non-resident students.

05/29-07/06 Arranged Arranged WEB BASED Marilyn A Lavin

*** GRADUATE LEVEL COURSES ***

MARKETING 731 ADVANCED STATISTICAL METHODS ... Applications of advanced statistical methods to managerial problems of prediction, inference, parametric and nonparametric, and decision making under uncertainty. Topics emphasized are multiple regression and time series. Prereq: Graduate status and demonstrated proficiency in Mathematics and Statistics or MARKETING 702 and ECON 703

PREREQ: GRADUATE STATUS AND DEMONSTRATED PROFICIENCY IN MATHEMATICS AND STATISTICS OR ECON 703, OR MATH 143 AND ECON 245

#1460 Section 01 [units: 2]

05/29-07/06 TR 06:30 PM - 08:45 PM C2003 Mete B Sirvanci

MARKETING 733 SEMINAR IN METHODOLOGY OF BUSINESS RESEARCH ... Designed to acquaint graduate students with the research process, its tools and techniques, as well as the methods which form a basis for business planning, decision making, and problem solving.

PREREQ: MARKETING 731 □

#1461 Section 01 [units: 3]

05/29-07/06 MW 06:30 PM - 09:50 PM C2003 Mete B Sirvanci

MARKETING 765 ADVERTISING AND PROMOTION MANAGEMENT ... The course focuses on the identification and utilization of key marketing communication components in the development and implementation of promotional strategies and tactics. Attention will be devoted to understanding effective and efficient ways to integrate various marketing promotion techniques. Specific topics include sales promotion, Internet marketing, advertising, direct marketing, database marketing and personal selling.

PREREQ: GRADUATE STANDING OR CONSENT OF THE INSTRUCTOR

#1462 Section 01 [units: 3] NOTE: AMERICAN FAMILY MADISON A2141

05/29-07/06 MW 05:15 PM - 08:35 PM OFF CAMPUS Amanda Helm

MARKETING 770 PRODUCT INNOVATION AND PRICING ... An in-depth examination of the theoretical framework and empirical findings as they relate to the development and pricing of new products. The marketing tasks of new product development and existing product management will be examined in an innovation context. Current methods of setting prices will also be discussed. Prereq: MARKETING 716 or consent of instructor

PREREQ: MARKETING 716 OR EQUIVALENT

#1463 Section 01 [units: 3] NOTE: Section 01: Students must have access to the internet and an internet browser. All WI resident MBA, MPA, MS-MCS, MS-BUS ED, and MS-SBM students admitted before spring 2002 (2021) should add this section:

PREREQ: OPEN ONLY TO STUDENTS ADMITTED TO ON-LINE MBA PROGRAM PRIOR TO SPRING 2002

05/29-07/06 Arranged Arranged WEB BASED Yushan Zhao

#1804 Section 02 [units: 3] NOTE: Section 02: Students must have access to the internet and an internet browser. All WI resident MBA, MPA, MS-MCS, MS-BUS ED, and MS-SBM students admitted for spring 2002 (2021) or after and all non-resident students should add this section:

PREREQ: OPEN ONLY TO STUDENTS ADMITTED TO MBA ON-LINE PROGRAM SPRING 2002 OR LATER.

05/29-07/06 Arranged Arranged WEB BASED Yushan Zhao

Start/End Dates Meeting Days Meeting Times Location Instructor Course Topic (if applicable)

MARKETNG 798 INDIVIDUAL STUDIES ... Study of a selected topic or topics under the direction of a faculty member.

PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.

#1836	Section 01	[units: 1-3]				
	05/29-07/06	Arranged	Arranged		To Be Arranged	
#1837	Section 22	[units: 1-3]				
	05/29-07/06	Arranged	Arranged	WEB BASED	Marilyn A Lavin	

SCHOOL BUSINESS MANAGEMENT

School Business Management

*** GRADUATE LEVEL COURSES ***

SCHBUSMG 782 COLLECTIVE NEGOTIATION IN EDUCATION ... Designed for school administrators and other educators who desire to learn the principles and concepts and acquire the skills needed in collective negotiations and contract management in the public schools.

PREREQ: SCHBUSMG 772

#1571 Section 01 [units: 3] NOTE: Schedule to include some weeknight and weekend meeting times, TBA. Contact Dr. Bambi Statz, SBM Program Coordinator, with questions (262-472-1350 or statzb@uww.edu).

05/29-07/06	TR	06:00 PM - 09:15 PM	L1 230A	Richard Peterson
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#1572 Section 02 [units: 3] NOTE: Schedule to include some weeknight and weekend meeting times, TBA. Contact Dr. Bambi Statz, SBM Program Coordinator, with questions (262-472-1350 or statzb@uww.edu).

05/29-07/06	TR	06:00 PM - 09:15 PM	OFF CAMPUS	Richard Peterson
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Section IV - College of Education

1. All students entering the pre-professional education pre-block courses, including undergraduates, transfer students, and baccalaureate degree holding students, must meet the following criteria:

[a] Passing scores on at least two subtests of the Pre-Professional Skills Test PPST;

[b] A 2.75 grade point average on a minimum of 12 credits.

2. Students seeking teacher licensure must be admitted to Professional Education in order to enroll in selected upper divisions courses (300-400) in Education. For information pertaining to admission to Professional Education, check at Winther Hall Information Desk.

3. The Wisconsin Department of Public Instruction licensure code requires all new graduates in Early Childhood and Elementary Education to complete the Environmental Education requirement. Either Biology 214, Ecology and Society, or Geography 252, Human Environmental Problems, will partially satisfy the requirement. Students should check with their advisers about the requirement.

PROFESSIONAL EDUCATION ADMISSION

For courses Restricted to Professional Education Admission: Practicing Teachers must have a copy of their teaching certificate and the application to Professional Education for Licensed Teachers on file with the College of Education (send to Winther Hall 2033, UW-W, Whitewater, WI 53190) prior to registering. Teachers seeking their first license must be admitted to Professional Education at UW-W. This is in addition to being admitted to, and enrolled in, a graduate program.

COMMUNICATION SCIENCES AND DISORDERS

Communicative Disorders

*** GRADUATE LEVEL COURSES ***

COMDIS 712 RESEARCH METHODS IN COMMUNICATIVE DISORDERS ... A course in the methods of research in communicative disorders including the need for scientific research, the nature of scientific research, methods underlying the research process, the planning of a research paper, and considerations in interpreting research results.

#1651	Section 01	[units: 3]			
	05/30-06/11	MW	01:00 PM - 04:15 PM	R1040A	Scott Bradley
	07/02-07/06	MF	01:00 PM - 04:15 PM	R1040A	Scott Bradley
	05/30-07/06	Arranged	Arranged	WEB BASED	Scott Bradley

CURRICULUM AND INSTRUCTION

Curriculum & Instruction General

CIGENRL 498 INDEPENDENT STUDY ... Study of a selected topic or topics under the direction of a faculty member. Repeatable.

PREREQ: JUNIOR/SENIOR STATUS OR CONSENT OF INSTRUCTOR

#1903	Section 04	[units: 1-4]			
	05/29-07/06	Arranged	Arranged	Steve Kruse	INSURING HEALTH FUTURES

*** GRADUATE LEVEL COURSES ***

CIGENRL 798 INDIVIDUAL STUDIES ... Variable topics.

#1883	Section 01	[units: 1-3]				Dept. Consent
	05/29-07/06	Arranged	Arranged	Steve Kruse	INSURING HEALTHY FUTURES	

Start/End Dates

Meeting Days

Meeting Times

Location

Instructor

Course Topic (if applicable)

EDUCATIONAL FOUNDATIONS**Educational Foundations**

EDFOUND 212 EDUCATIONAL PSYCHOLOGY ... This course is designed primarily for secondary school teachers. Among the areas considered are the psychology of teaching, learning theories, memory, development, intelligence, creativity, individual differences, motivation, and classroom management.

COREQ: EDFOUND 243 AND EDFNDPRC 210, PASS TWO PORTIONS OF PPST AND 2.75 GPA

#1730 Section 01 [units: 3]

Dept. Consent

05/29-07/06 MWF 02:00 PM - 04:30 PM WH3012 Gregory A Valde

EDFOUND 423 MEASUREMENT AND EVALUATION IN PHYSICAL EDUCATION ... A study of principles and techniques used to evaluate pupil progress in physical education through a survey of available testing instruments and the use of elementary statistics.

PREREQ: JUNIOR STATUS AND ADMISSION TO PROFESSIONAL ED

#1823 Section 01 [units: 3]

05/29-07/06 Arranged Arranged WEB BASED Guoli Liang

#1824 Section 02 [units: 3]

05/29-07/06 Arranged Arranged WEB BASED Guoli Liang

HEALTH, PHYSICAL EDUCATION, RECREATION AND COACHING**Health Education**

HEALTHED 391 NUTRITION FOR HEALTH ... The course helps students plan, evaluate, and analyze dietary intake based on sound nutritional guidelines, principles, and knowledge for the purpose of health enhancement, improved mental and physical performance, and decreasing risk of disease.

PREREQ: SOPHOMORE STATUS

#1649 Section 01 [units: 3]

06/14-06/15 RF 08:00 AM - 04:00 PM WC0144 Ann W Garvin

06/18 M 08:00 AM - 04:00 PM WC0144 Ann W Garvin

06/29 F 08:00 AM - 04:00 PM WC0144 Ann W Garvin

*** GRADUATE LEVEL COURSES ***

HEALTHED 591 NUTRITION FOR HEALTH ... The course helps students plan, evaluate, and analyze dietary intake based on sound nutritional guidelines, principles, and knowledge for the purpose of health enhancement, improved mental and physical performance, and decreasing risk of disease.

#1650 Section 01 [units: 3]

06/14-06/15 RF 08:00 AM - 04:00 PM WC0144 Ann W Garvin

06/18 M 08:00 AM - 04:00 PM WC0144 Ann W Garvin

06/29 F 08:00 AM - 04:00 PM WC0144 Ann W Garvin

Physical Education Professional

PEPROF 209 INVESTIGATING COMMUNITY PROFESSIONS IN PHYSICAL EDUCATION ... This course prepare students majoring in Physical Education, who are not pursuing a teaching license, for the required Field Study course. This course provides resources and instruction for designing a plan for professional development and field study placement. Students will visit potential field study sites, interview professionals and develop a resume. Satisfactory/No Credit grade basis only.

#1922 Section 01 [units: 1]

05/29-05/31 TR 09:00 AM - 10:15 AM WC0144 Steven J Albrechtsen

06/05-06/26 T Arranged WEB BASED Steven J Albrechtsen

06/28 R 09:00 AM - 10:10 AM WC0144 Steven J Albrechtsen

07/03 T 09:00 AM - 10:40 AM WC0144 Steven J Albrechtsen

S/NC Grading Basis Only

INTERDEPARTMENTAL**Education Interdepartmental**

EDUINDP 331 DIRECTED TEACHING A: INFANTS AND TODDLERS ... This course provides the student with the opportunity to fully develop practice and reflect upon skills acquired through coursework and previous field experience. Students are placed in both a county Birth-to-Three Program and a community infant/toddler childcare program. High quality inclusive programs are selected (when possible). Students are provided supervision by a Cooperating Teacher, and a University Supervisor. Students will plan and implement instruction for individuals and groups of children, adapt instruction for children with disabilities, conduct assessments, evaluate student performance, collaborate with parents and professionals. Prereq: Successful completion of all prior Early Childhood Education classes.

PREREQ: ADMISSION TO PROFESSIONAL ED AND EARLY CHILDHOOD EDUCATION PROGRAM

#1869 Section 01 [units: 6]

05/29-07/06 Arranged Arranged Kristen Linzmeier

Start/End Dates

Meeting Days

Meeting Times

Location

Instructor

Course Topic (if applicable)

OCCUPATIONAL AND ENVIRONMENTAL SAFETY AND HEALTH**Occupational and Environmental Safety & Health**

SAFETY 488 ERGONOMICS ... This course is intended to provide the student with basic introductory information concerning human information processing capabilities and limitations. Ergonomic strategies for preventing manual material handling, repetitive motion injury and ergonomic design and evaluation of man-machine systems will be included in the course.

Prereq: Consent of Instructor.

#1160 Section 01 [units: 3]

05/29-07/06 MW 02:00 PM - 05:20 PM HC0005 Sang D Choi

*** GRADUATE LEVEL COURSES ***

SAFETY 688 ERGONOMICS ... This course is intended to provide the student with basic introductory information concerning human information processing capabilities and limitations. Ergonomic strategies for preventing manual material handling, repetitive motion injury and ergonomic design and evaluation of man-machine systems will be included in the course. **Prereq: Consent of instructor.**

#1162 Section 01 [units: 3]

05/29-07/06 MW 02:00 PM - 05:20 PM HC0005 Sang D Choi

SPECIAL EDUCATION**Special Education**

SPECED 426 INTRODUCTION TO INDIVIDUALIZED DIAGNOSTIC ASSESSMENT OF EEN ... A core course providing an overview of educational assessment and diagnosis of those with disabilities. Emphasis is placed upon testing for IEP development, the teaching and implications of the educational evaluation for multidisciplinary team decision making.

PREREQ: SPECED 205 AND EDFNDRP 210 RESTRICTED TO STUDENTS WITH PROFESSIONAL ED ADMISSION

#1406 Section 01 [units: 3] NOTE: Required additional course fee is \$30. This course is a hybrid class involving both classroom and web based instructional components.

05/29-07/06 TR 05:00 PM - 08:20 PM WH2005 Lynn M Fletcher

SPECED 490 WORKSHOP ... Variable topics. Group activity oriented presentations emphasizing `hands on` and participatory instructional techniques.

#1813 Section 02 [units: 3] NOTE: \$95.00 additional course fee. Orientation meeting Thursday, June 7, 8:30-10:00 pm., Winther 3004.

First weekend session (Kettle Moraine) Friday, June 15 to Sunday, June 17. Second weekend session (Copper Falls State Park) Thursday, June 21 to Sunday, June 24.

06/07	R	08:30 PM - 10:00 PM	WH3004	Richard C Lombard	OUTDOOR RECREATION EDUCATION
06/15-06/17	FSU	Arranged	OFF CAMPUS	Richard C Lombard	
06/21-06/24	RFSU	Arranged	OFF CAMPUS	Richard C Lombard	

*** GRADUATE LEVEL COURSES ***

SPECED 626 INTRODUCTION TO INDIVIDUALIZED DIAGNOSTIC ASSESSMENT OF EEN ... A core course providing an overview of educational assessment and diagnosis of those with disabilities. Emphasis is placed upon testing for IEP development, the teaching and implications of the educational evaluation for multi-disciplinary team decision making.

PREREQ: RESTRICTED TO STUDENTS WITH PROFESSIONAL ED ADMISSION

#1500 Section 01 [units: 3] NOTE: Required additional course fee is \$30.00. This course is a hybrid class involving both classroom and web based instructional components

05/29-07/06 TR 05:00 PM - 08:20 PM WH2005 Lynn M Fletcher

SPECED 690 WORKSHOP ... Variable topics. Group activity oriented presentations emphasizing `hands on` and participatory instructional techniques.

#1814 Section 02 [units: 3] NOTE: \$95.00 additional course fee. Orientation meeting Thursday, June 7, 8:30-10:00 pm., Winther 3004.

First weekend session (Kettle Moraine) Friday, June 15 to Sunday, June 17. Second weekend session (Copper Falls State Park) Thursday, June 21 to Sunday, June 24.

06/07	R	08:30 PM - 10:00 PM	WH3004	Richard C Lombard	OUTDOOR RECREATION EDUCATION
06/15-06/17	FSU	Arranged	OFF CAMPUS	Richard C Lombard	
06/21-06/24	RFSU	Arranged	OFF CAMPUS	Richard C Lombard	

Section V - College of Letters and Sciences**BIOLOGICAL SCIENCES****Biological Sciences**

BIOLOGY 120 BIOLOGICAL FOUNDATIONS ... A terminal course designed to introduce basic principles of life, such as structure and function, reproduction, evolution, diversity, and adaptation, leading to a broader understanding of man and his biological environment. Not applicable to biology emphases or minors. Three lectures and two hours of laboratory per week.

COREQ: MATH 141 OR 140 OR WAIVER

#1232 Section 01 [units: 4] Gen Ed Laboratory (GL)

05/29-07/06 MTWR 10:45 AM - 01:35 PM UH0142

Start/End Dates

Meeting Days

Meeting Times

Location

Instructor

Course Topic (if applicable)

LANGUAGES AND LITERATURES

English

ENGLISH 102 FRESHMAN ENGLISH ... A continuation of English 680-101. Study of plays, poems and essays. Composition of substantial papers and a library research paper.

PREREQ: ENGLISH 101 OR 161 OR THE EQUIVALENT OR ACT SUBSCORE OF 30 OR ABOVE (SAT VERBAL 700).

#1641 Section 01 [units: 3]

05/29-07/06 MTWR 10:45 AM - 12:25 PM HE0203 Edith P Thornton

MATHEMATICAL AND COMPUTER SCIENCES

Computer Science

COMPSCI 162 COMPUTER APPLICATIONS ... Computer Applications is designed for students with some previous computer experience. It covers topics similar to those in 765-161 but goes into more detail, including the writing of macros and batch files.

COREQ: MATH 141 OR 140 OR WAIVER

#1306 Section 01 [units: 3] Gen Ed Math/Natural Sciences (GM)

05/29-07/06 MTWR 10:45 AM - 12:25 PM MG0115 Jiehui Ma

Mathematics

MATH 141 INTERMEDIATE ALGEBRA ... Introduction to college algebra. Topics and concepts extend beyond those taught in a beginning algebra course. A proficiency course for those who have not had sufficient preparation in high school to allow them to take MATH 143 or MATH 152. ACT Math subscore 21-23 (SAT 530-569)

PREREQ: MATH 041, WITH A GRADE OF C OR BETTER OR ITS EQUIVALENT

#1274 Section 01 [units: 4]

05/29-07/06 MTWRF 10:45 AM - 12:35 PM MG0117 Geethamali G Samaranayake

MATH 143 FINITE MATHEMATICS FOR BUSINESS AND SOCIAL SCIENCES ... Mathematical preparation for the understanding of various quantitative methods in modern management and social sciences. Topics included are sets, relations, linear functions, interest, annuities, matrix theory, the solution of linear systems by the graphical, algebraic, Gauss-Jordan, and inverse methods, linear programming by graphical and simplex methods, counting and probability, and decision theory. College of Business and Economics majors must take this course on a conventional grade basis.

PREREQ: MATH 141 WITH A GRADE OF C OR BETTER OR WAIVER.

#1278 Section 01 [units: 3] Gen Ed Math/Natural Sciences (GM)

05/29-07/06 MTWR 10:45 AM - 12:25 PM MG0121 Sobitha W Samaranayake

MATH 152 ELEMENTARY FUNCTIONS ... Review of algebraic functions, inequalities, mathematical induction, theory of equations, exponential and logarithmic functions, circular functions, trigonometric identities and equations, inverse trigonometric functions, solution of triangles.

PREREQ: MATH 141 WITH A GRADE OF C OR BETTER OR WAIVER.

#1282 Section 01 [units: 5] Gen Ed Math/Natural Sciences (GM)

05/29-07/06 MTWRF 10:45 AM - 01:00 PM MG0122 Joan Stamm

MATH 498 INDEPENDENT STUDY ... Study of a selected topic or topics under the direction of a faculty member. Repeatable. Department Consent required.

#1914 Section 01 [units: 3]

05/29-07/06 Arranged Arranged Geethamali G Samaranayake

Dept. Consent

POLITICAL SCIENCE

Political Science

POLISCI 141 AMERICAN GOVERNMENT AND POLITICS ... An introductory course covering the history, structure and functioning of American national government and its relation to state and local government.

#1581 Section 01 [units: 3] Gen Ed Social Science (GS) NOTE: This Web course will be taught on Desire2Learn. Shortly before the start of the class information will be sent to your UWW email address. Required additional fee is \$150.

05/29-07/06 Arranged Arranged WEB BASED Susan M Johnson

POLISCI 350 INTERNATIONAL LAW ... A study of international law, its sources, development and content. Selected readings on theory, and form decisions and opinions of the Permanent Court of International Justice and the International Court of Justice.

PREREQ: 3 UNITS OF POLITICAL SCIENCE

#1626 Section 01 [units: 3] NOTE: This Web course will be taught on Desire2Learn. Shortly before the start of the class information will be sent to your UWW email address. Required additional fee is \$150.

05/29-07/06 Arranged Arranged WEB BASED Zohreh Ghavamshahidi

Start/End Dates

Meeting Days

Meeting Times

Location

Instructor

Course Topic (if applicable)

WOMEN' S STUDI ES

Women's Studies -- WOMEN'S STUDIES APPROVED COURSES IN OTHER DEPARTMENTS: ARTHIST 305, History of Women in Art.

WOMENST 498 INDEPENDENT STUDY ... Study of a selected topic or topics under the direction of a faculty member.

#1396 Section 01 [units: 1-3]

Dept. Consent

05/29-07/06 Arranged Arranged

Lauren B Smith