

Start/End Dates

Meeting Days

Meeting Times

Location

Instructor

Course Topic (if applicable)

THE FOLLOWING REQUIREMENTS APPLY TO STUDENTS ENROLLED IN THE BBA CURRICULUM:

Students in the BBA curriculum and all MCS majors are not eligible to enroll in the College of Business and Economics 300 and 400 level courses (except Accounting 341 and 342) unless they have 60.0 or more credits to degree, at least a 2.50 cum GPA and have been admitted to a College of Business and Economics major. Transfer students must maintain a combined GPA (transfer and UW-W) of 2.50 to continue eligibility. S/NC grading may not be used in any business course or any BBA degree requirement unless offered on an S/NC basis only. Courses in the College of Business and Economics may not be taken on an audit basis.

A course cannot be used to satisfy both a BBA degree and a major requirement. Students pursuing a Bachelor of Business Administration degree and all MCS majors must achieve 24 credits and maintain a 2.50 GPA or better in order to take lower division business courses (including MCS courses) except Concepts of American Business ITBE 141, ITBE 200, ECON 201 and ECON 202. Grades received for all appropriate college courses taken at other institutions will be included in determining the student's grade point average eligibility for enrolling in business courses.

When a student is projected to complete at least 54 credits and has satisfactorily completed or is enrolled in ENGLISH 101, ENGLISH 102, SPEECH 110, ACCOUNT 244, ACCOUNT 249, or ACCOUNT 341/342; ECON 201; ECON 202; MATH 143; ECON 245 and has passed the Computer Applications Test, the student may apply for admission to a College of Business and Economics major. All students with at least a 2.80 combined GPA will be admitted to a business major. Application forms for admission to the business major are completed at a Pre-Business registration information meeting.

Enrollment preference in all business courses will be given to the following officially declared majors and minors:

All BBA Majors; Management Computer Systems Majors; Business Education Majors; Public Policy & Administration Majors; Occupational Safety Majors; Public Administration Minors; Business Minors; Individually Designed Majors and Minors; Arts Management Minors; Integrated Science and Business.

Business minors and non-business minors required to take business courses must have at least a 2.00 gpa and 24 credits completed to enroll in lower division (200-level) business courses required in the minor and must have a 2.00 gpa and 60 credits completed to enroll in upper division (300 or 400-level) business courses. In order to graduate with a business minor, the student must have a 2.25 gpa in the minor.

Non-business majors who are required or who may elect to take business courses in the major must have the gpa required in the major, must have completed 24 credits to take lower division (200-level) business courses, and must have completed 60 credits to take upper division (300 and 400-level) business courses.

Non-business majors who are not required to take business courses in the major may register for business courses during the first week of classes if all course prerequisites and credits completed (24 for lower division or 60 for upper division) are met, and the student has a 2.50 combined grade point average.

SPECIAL STUDENTS:

Students admitted with full/complete credentials of all previous post-secondary work (SPFC) and special students without full credentials (SPNC) can register on a space available basis with the approval of the Assistant Dean, Carlson 4035, (262) 472-4900.

COMMON EXAMINATIONS:

Certain courses have common exams during the semester when all sections will be tested at the same time. Students should not schedule other classes at those times.

GRADUATE STUDENTS:

Graduate students must be admitted to the M.B.A. or M.P.A. or M.S. CIS program to enroll in 500-700 level courses offered in the College of Business and Economics (except Business Education and School Business Management). Non-Candidate for Degree students cannot register for College of Business and Economics courses. Exceptions to this policy must be approved in advance by the Associate Dean, College of Business and Economics (262-472-1945).

The charge for on-line (web) graduate business credits is \$550 per credit for resident and non-resident students. Resident students who started their MBA before Spring 2002 and have not been inactive will continue paying the current UW-Whitewater resident graduate business tuition rate as set by the UW Board of Regents. Resident students who started their MBA in Spring 2002 or later will pay \$550 per credit for on-line (web) graduate credits. Non-resident students will pay \$550 per credit.

ECONOMICS**Economics**

ECON 201 PRINCIPLES OF MICROECONOMICS ... Consumer and firm behavior. Market supply and demand and the price system. Monopoly and imperfectly competitive market structures. The pricing of factors of production and the distribution of income. Additional topics may include: poverty, growth and development; international trade. Conventional grade basis only if course is required in the College of Business for major.

PREREQ: MATH 141 WITH A GRADE OF C OR BETTER OR WAIVER.

#4702	Section 01	[units: 3]	Gen Ed Social Science (GS)			
	01/20-05/20	TR	08:00 AM - 09:15 AM	C1007	Russell D Kashian	
#4703	Section 02	[units: 3]	Gen Ed Social Science (GS)	NOTE: This is a Supplemental Instruction section.		
	01/20-05/20	MWF	08:50 AM - 09:40 AM	C1002	Daniel Teferra	
#4704	Section 03	[units: 3]	Gen Ed Social Science (GS)			
	01/20-05/20	MWF	08:50 AM - 09:40 AM	C1007	David M Welsch	
#4705	Section 04	[units: 3]	Gen Ed Social Science (GS)			
	01/20-05/20	TR	09:30 AM - 10:45 AM	C1007	Russell D Kashian	
#4706	Section 05	[units: 3]	Gen Ed Social Science (GS)			
	01/20-05/20	MWF	09:55 AM - 10:45 AM	C1007	David M Welsch	
#4707	Section 06	[units: 3]	Gen Ed Social Science (GS)	NOTE: Students must have access to the internet and an internet browser and will be required to pay a \$35 fee to use Aplia, a web-based learning tool/workbook.		
	01/20-05/20	MWF	09:55 AM - 10:45 AM	HE0101	Daniel Fuhrmann	

Class#	Section	(Units)	General Education Designation (if any)		Location	Instructor	Course Topic (if applicable)
			Start/End Dates	Meeting Days	Meeting Times		
#4708	Section 07	[units: 3]	01/20-05/20	MWF	01:10 PM - 02:00 PM	HE0101	Daniel Teferra
#4709	Section 08	[units: 3]	01/20-05/20	TR	02:15 PM - 03:30 PM	C1004	Benjamin M Artz
#4710	Section 09	[units: 3]	01/20-05/20	TR	03:45 PM - 05:00 PM	C1007	L Denton Marks
#5372	Section 10	[units: 3]	01/20-05/20	MWF	11:00 AM - 11:50 AM	HY0320	Jeffery S Heinrich

ECON 202 PRINCIPLES OF MACROECONOMICS ... The economic problem: allocating scarce resources among alternative uses. The role of the market: supply and demand. The aggregate economy: output, income, employment and inflation. The nature and role of money. The effect of government expenditure and taxation on the economy. Conventional grade basis only if course is required in the College of Business for major.

PREREQ: ECON 201

#4711	Section 01	[units: 3]	01/20-05/20	TR	09:30 AM - 10:45 AM	HE0101	Benjamin M Artz
#4712	Section 02	[units: 3]	01/20-05/20	TR	09:30 AM - 10:45 AM	C1009	John R Dominguez
#4713	Section 03	[units: 3]	01/20-05/20	MWF	09:55 AM - 10:45 AM	C1004	Daniel Teferra
#4714	Section 04	[units: 3]	01/20-05/20	MWF	11:00 AM - 11:50 AM	C1009	Yamin S Ahmad
NOTE: Students must have access to the internet and an internet browser and will be required to pay a \$35 fee to use Aplia, a web-based learning tool/workbook. This is a Supplemental Instruction section.							
#4715	Section 05	[units: 3]	01/20-05/20	TR	11:00 AM - 12:15 PM	C1007	Benjamin M Artz
#4716	Section 06	[units: 3]	01/20-05/20	TR	12:30 PM - 01:45 PM	C3002	John R Dominguez
#4717	Section 07	[units: 3]	01/20-05/20	W	06:30 PM - 09:00 PM	C1009	Richard McGregory

ECON 213 ECONOMIC PRINCIPLES FOR TEACHERS ... Price-determination, income-distribution, and resource allocation in the market economy, including profit-making and cooperative business organizations. International trade, economic growth, and the role of government are examined. Satisfies the state teacher certification requirements of instruction in cooperatives.

PREREQ: SOPHOMORE STATUS

#4718	Section 01	[units: 3]	01/20-05/20	MW	02:15 PM - 03:30 PM	C1004	David J Bashaw
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ECON 245 BUSINESS STATISTICS I ... An introduction to descriptive statistics, probability theory and statistical inference. Graphical and numerical methods of summarizing data. Probability concepts and theoretical probability distributions. Sampling and sampling distributions. Estimation, confidence intervals and hypothesis testing. Correlation and regression analysis. The course emphasizes the application and interpretation of statistical techniques.

PREREQ: MATH 143 OR MATH 243 OR MATH 250 OR MATH 253

#4719	Section 01	[units: 3]	01/20-05/20	TR	09:30 AM - 10:45 AM	WH1001	Thomas E Schweigert
#4720	Section 02	[units: 3]	01/20-05/20	MWF	09:55 AM - 10:45 AM	HY0320	David J Bashaw
#4721	Section 03	[units: 3]	01/20-05/20	MWF	11:00 AM - 11:50 AM	C3002	David J Bashaw
#4722	Section 04	[units: 3]	01/20-05/20	TR	11:00 AM - 12:15 PM	C1004	Thomas E Schweigert
#4723	Section 05	[units: 3]	01/20-05/20	TR	12:30 PM - 01:45 PM	C1007	Mark E Eiswerth
#4724	Section 06	[units: 3]	01/20-05/20	MWF	01:10 PM - 02:00 PM	C1009	Daniel Fuhrmann
#4725	Section 07	[units: 3]	01/20-05/20	MW	02:15 PM - 03:30 PM	C1009	Daniel Fuhrmann
#4726	Section 08	[units: 3]	01/20-05/20	TR	02:15 PM - 03:30 PM	C1007	Thomas E Schweigert
#4727	Section 09	[units: 3]	01/20-05/20	M	06:30 PM - 09:00 PM	C1009	Daniel Fuhrmann
NOTE: Students must have access to the internet and an internet browser and will be required to pay a \$35 fee to use Aplia, a web-based learning tool/workbook.							

ECON 302 INTERMEDIATE MACROECONOMIC ANALYSIS ... Measuring the aggregate economy: national income and product accounting, inflation and unemployment. The nature and role of money and interest rates in the macroeconomy. The effects of monetary and fiscal policies on output, employment and inflation in the short and long run. Economic fluctuations and growth.

PREREQ: ECON 202 AND MATH 243 OR MATH 250 OR MATH 253

#4728	Section 01	[units: 3]	01/20-05/20	MWF	09:55 AM - 10:45 AM	C1003	Yamin S Ahmad
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Start/End Dates Meeting Days Meeting Times Location Instructor Course Topic (if applicable)

ECON 345 BUSINESS STATISTICS II ... The second course in statistics is a course in applied regression analysis. It begins with a review and extension of descriptive statistics, probability and statistical inference as presented in a first course before going on to a detailed treatment of simple and multiple regression.

PREREQ: ECON 245 AND MATH 243 OR MATH 250 OR MATH 253

#4729 Section 01 [units: 3]
01/20-05/20 MWF 11:00 AM - 11:50 AM C1007 David M Welsch

ECON 354 MONEY AND BANKING ... The demand for and supply of money in historical perspective including the role of the banking system in the credit creation process. Financial markets, interest rates and economic activity. The Federal Reserve System, monetary policy and the macroeconomy.

PREREQ: ECON 201 OR ECON 212

#4730 Section 01 [units: 3]
01/20-05/20 TR 09:30 AM - 10:45 AM C1005 Stuart M Glosser

ECON 406 INTERNATIONAL FINANCE AND BANKING ... The monetary dimension of international economics. Balance of payments accounting; exchange rates, prices and interest rates; spot and forward foreign exchange; international financial markets and international banking; exchange rate systems and the role of central banks; open-economy macroeconomics; the international monetary system and current policy issues.

PREREQ: ECON 202 OR ECON 211

#4731 Section 01 [units: 3]
01/20-05/20 TR 11:00 AM - 12:15 PM C1005 John R Dominguez

ECON 431 ECONOMICS OF GLOBALIZATION ... The course treats the political economy of trade, foreign investment and multinational corporations; the economic and social consequences of globalization; governments, markets, and the instruments of international economic and industrial policy; the World Trade Organization and recent issues--environmental and labor standards; intellectual property; services trade; the developing nations.

PREREQ: ECON 201 OR ECON 212

#4732 Section 01 [units: 3]
01/20-05/20 MW 02:15 PM - 03:30 PM C1007 Jeffery S Heinrich

ECON 437 MANAGERIAL ECONOMICS ... The course uses the tools and techniques of economic analysis to solve managerial problems. The emphasis is on practical applications. Topics: optimization techniques; analysis and estimation of demand and costs of production; market structures and pricing practice.

PREREQ: ECONOMICS 201 OR 212 AND ECONOMICS 245

#4733 Section 01 [units: 3]
01/20-05/20 TR 12:30 PM - 01:45 PM C2016 L Denton Marks

ECON 471 NATURAL RESOURCE AND ENVIRONMENTAL ECONOMICS ... Markets and the efficient allocation of resources over time. Market failure - property rights, externalities, public goods. Valuation of environmental benefits and costs. Economics of renewable and non-renewable natural resources - land, water, fisheries, forests, energy, minerals. Pollution abatement and environmental protection. Global issues - population, climate change, tropical deforestation, the oceans and atmosphere as global "commons". ECON 411 recommended.

PREREQ: ECON 201 OR ECON 212

#4734 Section 01 [units: 3]
01/20-05/20 TR 02:15 PM - 03:30 PM C1009 Mark E Eiswerth

ECON 493 INTERNSHIP IN ECONOMICS ... This is an opportunity for an economics student to gain practical experience in a business, bank, government, non-profit organization before graduation. The experience will supplement the students' academic work in preparation for a career. Instructor Consent required.

PREREQ: ECON MAJORS OR MINORS

#5435 Section 01 [units: 1-3] Instructor Consent
01/20-05/20 Arranged Arranged Russell D Kashian

ECON 498 INDEPENDENT STUDY ... Study of a selected topic or topics under the direction of a faculty member. Repeatable. Department Consent required.

PREREQ: JUNIOR STATUS

#4740 Section 01 [units: 1-3] Dept. Consent
01/20-05/20 Arranged Arranged Russell D Kashian

#4741 Section 02 [units: 1-3] Dept. Consent
01/20-05/20 Arranged Arranged Stuart M Glosser

#4742 Section 03 [units: 1-3] Dept. Consent
01/20-05/20 Arranged Arranged David J Bashaw

#5429 Section 04 [units: 1-3] Dept. Consent
01/20-05/20 Arranged Arranged Yamin S Ahmad

#5443 Section 05 [units: 1-3] Dept. Consent
01/20-05/20 Arranged Arranged John R Dominguez

*** GRADUATE LEVEL COURSES ***

ECON 703 STATISTICS FOUNDATIONS ... Introduction to descriptive statistics and basic statistical methods as applied to scientific problem solving and decision making. Topics covered include: Descriptive statistics, elementary probability theory, theoretical distributions, sampling distributions, estimation, tests of hypothesis, simple linear regression and correlation analysis, and index numbers.

PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.

#4735 Section 22 [units: 3] NOTE: Students must have access to the internet and an internet browser. All students enrolled in section 22 will be billed \$550 per credit for all graduate online classes.

01/20-05/20 Arranged Arranged WEB BASED Stuart M Glosser

Start/End Dates Meeting Days Meeting Times Location Instructor Course Topic (if applicable)

ECON 704 ECONOMICS FOUNDATIONS ... *A study of micro and macro economic tools of analysis. The functioning of a market economy in product and factor markets under alternative market structures. National income, fiscal policy, and the role of the money supply.*

PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.

#4736 Section 01 [units: 2]

01/20-05/20 T 06:30 PM - 08:10 PM C2016 L Denton Marks

ECON 736 BUSINESS CONDITIONS ANALYSIS ... *A study of the macroeconomic structure and operations of the economic system. Analysis of fluctuations in national income, output, employment, prices and exchange rates and the implication of such changes for business decisions. Evaluation of the influence of monetary policy, fiscal policies, and other macroeconomic events on economic activity. Assessment of the various approaches and methodologies available for forecasting business conditions. Prereq: ECON 704*

PREREQ: ECON 704 OR ECON 211 OR ECON 202 OR EQUIVALENT, GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.

#4737 Section 01 [units: 2] NOTE: AMERICAN FAMILY MADISON A3141

01/20-03/13 W 05:15 PM - 08:35 PM OFF CAMPUS Stuart M Glosser

#4738 Section 02 [units: 2]

01/20-03/13 W 06:15 PM - 09:35 PM C1007 Yamin S Ahmad

ECON 737 MANAGERIAL ECONOMICS ... *Applications of microeconomic theory to problems of formulating managerial decisions. Emphasis on economics as a science that facilitates decision making. Topics considered include optimization techniques, risk analysis and estimation of demand and costs of production, market structures and pricing practice, and antitrust economics. Integrates theory and practice.*

PREREQ: ECON 703 OR ECON 245 OR EQUIVALENT AND ECON 704 OR ECON 212 OR ECON 201 OR EQUIVALENT

#4739 Section 22 [units: 2] NOTE: Students must have access to the internet and an internet browser. All students enrolled in section 22 will be billed \$550 per credit for all graduate online classes.

01/20-05/20 Arranged Arranged WEB BASED Russell D Kashian

ECON 798 INDIVIDUAL STUDIES ... *Study of a selected topic or topics under the direction of a faculty member.*

PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.

#4768 Section 22 [units: 1-6]

All class meeting details to be arranged.