

THE FOLLOWING REQUIREMENTS APPLY TO STUDENTS ENROLLED IN THE BBA CURRICULUM:

Students in the BBA curriculum and all MCS majors are not eligible to enroll in the College of Business and Economics 300 and 400 level courses (except Accounting 341 and 342) unless they have 60.0 or more credits to degree, at least a 2.50 cum GPA and have been admitted to a College of Business and Economics major. Transfer students must maintain a combined GPA (transfer and UW-W) of 2.50 to continue eligibility. S/NC grading may not be used in any business course or any BBA degree requirement unless offered on an S/NC basis only. Courses in the College of Business and Economics may not be taken on an audit basis.

A course cannot be used to satisfy both a BBA degree and a major requirement. Students pursuing a Bachelor of Business Administration degree and all MCS majors must achieve 24 credits and maintain a 2.50 GPA or better in order to take lower division business courses (including MCS courses) except Concepts of American Business ITBE 141, ITBE 200, ECON 201 and ECON 202. Grades received for all appropriate college courses taken at other institutions will be included in determining the student's grade point average eligibility for enrolling in business courses.

When a student is projected to complete at least 54 credits and has satisfactorily completed or is enrolled in ENGLISH 101, ENGLISH 102, SPEECH 110, ACCOUNT 244, ACCOUNT 249, or ACCOUNT 341/342; ECON 201; ECON 202; MATH 143; ECON 245 and has passed the Computer Applications Test, the student may apply for admission to a College of Business and Economics major. All students with at least a 2.80 combined GPA will be admitted to a business major. Application forms for admission to the business major are completed at a Pre-Business registration information meeting.

Enrollment preference in all business courses will be given to the following officially declared majors and minors:

All BBA Majors; Management Computer Systems Majors; Business Education Majors; Public Policy & Administration Majors; Occupational Safety Majors; Public Administration Minors; Business Minors; Individually Designed Majors and Minors; Arts Management Minors; Integrated Science and Business.

Business minors and non-business minors required to take business courses must have at least a 2.00 gpa and 24 credits completed to enroll in lower division (200-level) business courses required in the minor and must have a 2.00 gpa and 60 credits completed to enroll in upper division (300 or 400-level) business courses. In order to graduate with a business minor, the student must have a 2.25 gpa in the minor.

Non-business majors who are required or who may elect to take business courses in the major must have the gpa required in the major, must have completed 24 credits to take lower division (200-level) business courses, and must have completed 60 credits to take upper division (300 and 400-level) business courses.

Non-business majors who are not required to take business courses in the major may register for business courses during the first week of classes if all course prerequisites and credits completed (24 for lower division or 60 for upper division) are met, and the student has a 2.50 combined grade point average.

SPECIAL STUDENTS:

Students admitted with full/complete credentials of all previous post-secondary work (SPFC) and special students without full credentials (SPNC) can register on a space available basis with the approval of the Assistant Dean, Carlson 4035, (262) 472-4900.

COMMON EXAMINATIONS:

Certain courses have common exams during the semester when all sections will be tested at the same time. Students should not schedule other classes at those times.

GRADUATE STUDENTS:

Graduate students must be admitted to the M.B.A. or M.P.A. or M.S. CIS program to enroll in 500-700 level courses offered in the College of Business and Economics (except Business Education and School Business Management). Non-Candidate for Degree students cannot register for College of Business and Economics courses. Exceptions to this policy must be approved in advance by the Associate Dean, College of Business and Economics (262-472-1945).

The charge for on-line (web) graduate business credits is \$550 per credit for resident and non-resident students. Resident students who started their MBA before Spring 2002 and have not been inactive will continue paying the current UW-Whitewater resident graduate business tuition rate as set by the UW Board of Regents. Resident students who started their MBA in Spring 2002 or later will pay \$550 per credit for on-line (web) graduate credits. Non-resident students will pay \$550 per credit.

FINANCE AND BUSINESS LAW**Finance and Business Law**

FNBSLW 341 BUSINESS AND COMMERCIAL LAW ... An introduction to business and the law. Includes topics such as legal systems, court procedure, business torts and crimes, contracts and related areas of the Uniform Commercial Code, government regulation of business, and the ethical and legal rights and duties of individuals and businesses in our society.

PREREQ: STUDENTS MUST ACHIEVE 60 CREDITS, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR IN ORDER TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#4367	Section 01	[units: 3]				
	01/19-05/19	MW	09:30 AM - 10:45 AM	HH2203	Curt M Weber	
#4368	Section 02	[units: 3]				
	01/19-05/19	TR	09:30 AM - 10:45 AM	HH2317	James L Molloy	
#4369	Section 03	[units: 3]				
	01/19-05/19	MW	11:00 AM - 12:15 PM	HH2317	Curt M Weber	
#4370	Section 04	[units: 3]				
	01/19-05/19	TR	11:00 AM - 12:15 PM	HH2317	James L Molloy	

<i>Start/End Dates</i>	<i>Meeting Days</i>	<i>Meeting Times</i>	<i>Location</i>	<i>Instructor</i>	<i>Course Topic (if applicable)</i>
#4371 Section 05 [units: 3] 01/19-05/19	TR	03:45 PM - 05:00 PM	HH2317	Jonathan Saffold	
#4372 Section 06 [units: 3] 01/19-05/19	T	06:30 PM - 09:00 PM	HH2317	Jonathan Saffold	
#4373 Section 22 [units: 3] 01/19-05/19	Arranged	Arranged	WEB BASED	Gene M Toboyek	NOTE: Students must have access to the internet and an Internet browser. The tuition for online courses in the College of Business and Economics is \$360 per credit for both resident and non-resident students.

FNBSLW 342 ADVANCED BUSINESS AND COMMERCIAL LAW ... This course provides an advanced study of the law for business or pre-law students, including an examination of the Uniform Commercial Code and the Law of Sales, Negotiable Instruments, Secured Transactions and Documents of Title. This course also includes a study of the Law of Business Entities and Creditor and Debtor Relations.

PREREQ: FNBSLW 341, ACHIEVE 60 CREDITS, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR IN ORDER TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#4375 Section 01 [units: 3] 01/19-05/19	TR	12:30 PM - 01:45 PM	HH2203	James L Molloy	
--	----	---------------------	--------	----------------	--

FNBSLW 344 BUSINESS FINANCE ... Problems of financing long-run funds requirements of the business enterprise to include reserve and dividend policies, promotion, expansion, combination of business, planning, planning of capital structure, legal forms of business enterprise.

PREREQ: ACCOUNT 249 OR ACCOUNT 261 AND ACHIEVE 60 CREDITS, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR IN ORDER TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#4376 Section 01 [units: 3] 01/19-05/19	TR	09:30 AM - 10:45 AM	HH1302	Walter S Musser	
#4377 Section 02 [units: 3] 01/19-05/19	MW	11:00 AM - 12:15 PM	HH1311	Jianzhou Zhu	
#4378 Section 03 [units: 3] 01/19-05/19	MW	12:30 PM - 01:45 PM	HH2203	Jianzhou Zhu	
#4379 Section 04 [units: 3] 01/19-05/19	M	06:30 PM - 09:00 PM	HH2317	Joel E Schleusner	
#4380 Section 05 [units: 3] 01/19-05/19	W	06:30 PM - 09:00 PM	HH2317	Joel E Schleusner	
#5345 Section 06 [units: 3] 01/19-05/19	W	11:00 AM - 12:15 PM	HH1319	Zaifeng S Fan	NOTE: Section 06 meets at 11:00-12:15 on Mondays. This section is a hybrid class requiring the internets as well as class attendance.
01/19-05/19	Arranged	Arranged	WEB BASED	Zaifeng S Fan	
#4381 Section 22 [units: 3] 01/19-05/19	Arranged	Arranged	WEB BASED	Margaret L Kuchan	NOTE: Students must have access to the internet and an Internet browser. The tuition for online courses in the College of Business and Economics is \$360 per credit for both resident and non-resident students.

FNBSLW 345 INVESTMENTS ... A study of the various types of investments available, the markets in which they are traded, the techniques used to make sound investment decisions, and the factors which affect those decisions for various types of investors.

PREREQ: FNBSLW 344, ACHIEVE 60 CREDITS, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR IN ORDER TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#4394 Section 01 [units: 3] 01/19-05/19	MW	11:00 AM - 12:15 PM	HH1302	David C Porter	
#4395 Section 02 [units: 3] 01/19-05/19	MW	12:30 PM - 01:45 PM	HH1302	David C Porter	

FNBSLW 348 REAL ESTATE ... Designed to integrate the theory and practice of real estate operations through a discussion of the following areas: Urban structure and urban growth, the urban economy, appraisal analysis, property development and real estate investments analysis.

PREREQ: STUDENTS MUST ACHIEVE 60 CREDITS, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR IN ORDER TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#4396 Section 01 [units: 3] 01/19-05/19	TR	02:15 PM - 03:30 PM	HH1311	Howard G Olson	
#4397 Section 02 [units: 3] 01/19-05/19	T	06:30 PM - 09:00 PM	HH1311	Howard G Olson	

FNBSLW 360 FINANCIAL INSTITUTIONS ... Survey of institutional arrangements through which funds are accumulated and made available to consumers, farmers, business and government. An understanding of the behavior of the non-monetary as well as the money and capital markets is developed.

PREREQ: FNBSLW 344, ACHIEVE 60 CREDITS, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR IN ORDER TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#4399 Section 01 [units: 3] 01/19-05/19	MW	12:30 PM - 01:45 PM	HH1305	Rashiqa Kamal	
#4400 Section 02 [units: 3] 01/19-05/19	MW	02:15 PM - 03:30 PM	HH1305	Rashiqa Kamal	

Start/End Dates Meeting Days Meeting Times Location Instructor Course Topic (if applicable)

FNBSLW 370 ENTREPRENEURIAL FINANCIAL MANAGEMENT ... A detailed study of the financial management problems confronting small business. This course includes topics such as development of financial plans and controls, financing a business, and working capital management.

PREREQ: FNBSLW 344, ACHIEVE 60 CREDITS, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR IN ORDER TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#4401 Section 01 [units: 3]
01/19-05/19 TR 03:45 PM - 05:00 PM HH2308 William L Dougan

FNBSLW 401 FINANCIAL PLANNING ... This course serves as an introduction to the occupational area of Financial Planning and surveys the following topics: determining financial objectives, formulating investment objectives, tax planning, insurance planning, and retirement and estate planning.

PREREQ: A FINANCE MAJOR WITH FNBSLW 341 AND FNBSLW 345, AND ACHIEVE 60 CREDITS, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR IN ORDER TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#4402 Section 01 [units: 3] NOTE: Section 01 meets at 9:30-10:45 on Tuesdays. This section is a hybrid class requiring the internet as well as class attendance.

01/19-05/19 T 09:30 AM - 10:45 AM HH1311 Gene M Toboyek
01/19-05/19 Arranged Arranged WEB BASED Gene M Toboyek

FNBSLW 410 MULTINATIONAL BUSINESS FINANCE ... Application of financial theory to multinational firms. The course includes an investigation of: determinants of international portfolio and direct investment, management of foreign exchange positions, a survey of the international financial environment, multinational credit institutions and markets and taxation.

PREREQ: FNBSLW 344, ACHIEVE 60 CREDITS, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR IN ORDER TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#4403 Section 01 [units: 3]
01/19-05/19 TR 02:15 PM - 03:30 PM HH1305 Hamid Moini

FNBSLW 433 CREDITORS' RIGHTS AND BANKRUPTCY ... This course introduces the concepts of debtor and creditor rights, secured transactions, debt collection, and bankruptcy. It explores the methods by which creditors can seek satisfaction of debt through judicial process or in a debtor's bankruptcy and the methods by which debtors can seek relief from or discharge of debt.

PREREQ: FNBSLW 341, ACHIEVE 60 CREDITS, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR IN ORDER TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#4408 Section 01 [units: 3] NOTE: Section 01 meets at 11:00-12:15 on Tuesdays. This section is a hybrid class requiring the internet as well as class attendance.

01/19-05/19 T 11:00 AM - 12:15 PM HH1311 Gene M Toboyek
01/19-05/19 Arranged Arranged WEB BASED Gene M Toboyek

FNBSLW 440 WATER LAW ... This course covers the fundamentals of water law. Topics include prior appropriation, water marketing, riparian rights, ground water law, water district law, resolving interstate water conflicts, federal and Indian water rights, and environmental law impacts on water rights. Particular attention is paid to Wisconsin and Great Lakes region water law issues.

PREREQ: FNBSLW 341

#4410 Section 01 [units: 3]
01/19-05/19 MW 03:45 PM - 05:00 PM HH1302 Linda A Reid

FNBSLW 442 ESTATES AND TRUSTS ... A study of the substantive and procedural laws relating to wills, estates, trusts, guardianships, fiduciaries, estate taxation, retirement, and end-of-life planning.

PREREQ: FNBSLW 341, ACHIEVE 60 CREDITS, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR IN ORDER TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#4411 Section 01 [units: 3]
01/19-05/19 W 06:30 PM - 09:00 PM HH1311 Gene M Toboyek

#4412 Section 22 [units: 3] NOTE: Students must have access to the internet and an Internet browser. The tuition for online courses in the College of Business and Economics is \$360 per credit for both resident and non-resident students.

01/19-05/19 Arranged Arranged WEB BASED Gene M Toboyek

FNBSLW 444 CORPORATE FINANCIAL MANAGEMENT DECISIONS ... An advanced study of the requirements for and sources of funds in the business organizations. The course deals with both long and short-term aspects of finance with emphasis placed on analysis and decision making.

PREREQ: FNBSLW 345; 84 CR; AND MAJOR: FINANCE, FINANCE: INSURANCE EMPH; FINANCE: REAL ESTATE EMPH; AND FINANCE FINANCIAL PLANNING EMPH; AND ACHIEVE 60 CR, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#4415 Section 01 [units: 3]
01/19-05/19 TR 11:00 AM - 12:15 PM HH2202 Donald E Sorensen

#4416 Section 02 [units: 3]
01/19-05/19 TR 02:15 PM - 03:30 PM HH2202 Donald E Sorensen

FNBSLW 446 INSURANCE ... Principles of risk and insurance and their applications to business management and personal affairs. Analysis of concepts and methods of handling risks; insurance carriers and contracts; survey of policies for fire insurance, business interruption, liability, automobile, life and health.

PREREQ: STUDENTS MUST ACHIEVE 60 CREDITS, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR IN ORDER TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#5219 Section 01 [units: 3] NOTE: Section 01 meets at 11:00-12:15 on Mondays. This section is a hybrid class requiring the internet as well as class attendance.

01/19-05/19 M 11:00 AM - 12:15 PM HH2305 Yuan Yuan
01/19-05/19 Arranged Arranged WEB BASED Yuan Yuan

<i>Start/End Dates</i>	<i>Meeting Days</i>	<i>Meeting Times</i>	<i>Location</i>	<i>Instructor</i>	<i>Course Topic (if applicable)</i>
#5220 Section 02 [units: 3]	NOTE: Section 02 meets at 12:30-1:45 on Mondays. This section is a hybrid class requiring the internet as well as class attendance.				
01/19-05/19	M	12:30 PM - 01:45 PM	HH2305	Yuan Yuan	
01/19-05/19	Arranged	Arranged	WEB BASED	Yuan Yuan	

FNBSLW 455 CORPORATE GOVERNANCE AND ADMINISTRATIVE LAW ... Every business activity is affected by the issues of corporate governance and administrative law. This course will examine how modern corporations are governed and to whom they are responsible. The course explores business, financial, political, ethical, and legal issues affecting systems by which corporations are directed and controlled. Students will examine the nature of the corporation, the basic theory of the firm, the internal and external architecture of corporate governance, the role of regulatory authorities, models of corporate governance, principal-agent theory within the corporate context, as well as corporate culture, corruption, management and board compensation, sustainability, and conceptions of social responsibility. The course will focus on both the theoretical and policy implications of corporate governance, including legislation implemented to effect reforms and set new standards in the wake of corporate scandals. Although the central focus of the course is U.S. corporate governance, systems used in other countries and the trend toward international convergence in corporate governance is also examined.

PREREQ: FNBSLW 341, ACHIEVE 60 CREDITS, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR IN ORDER TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#4418 Section 01 [units: 3]					
01/19-05/19	MW	02:15 PM - 03:30 PM	HH2317	Curt M Weber	

FNBSLW 456 SECURITY ANALYSIS ... A detailed examination of the various classes of securities available for investors, and the development of techniques used to reach dependable conclusions as to the safety and attractiveness of a given security at the current market price or at some assumed price.

PREREQ: FNBSLW 345; 84 CR; AND MAJOR: FINANCE, FINANCE: INSURANCE EMPH; FINANCE: REAL ESTATE EMPH; AND FINANCE FINANCIAL PLANNING EMPH; AND ACHIEVE 60 CR, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#4420 Section 01 [units: 3]					
01/19-05/19	MW	02:15 PM - 03:30 PM	HH2202	John D Howat	

#4421 Section 02 [units: 3]					
01/19-05/19	MW	03:45 PM - 05:00 PM	HH2202	John D Howat	

FNBSLW 457 REAL ESTATE DEVELOPMENT ... A course covering all phases of the site selection, development, marketing, and business organization. The course deals with both long and short-term leasing, financing, appraising, development of industrial parks, rehabilitation, investment in, management of, zoning and tax factors of industrial and corporate real estate.

PREREQ: FNBSLW 348, ACHIEVE 60 CREDITS, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR IN ORDER TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#4422 Section 01 [units: 3]					
01/19-05/19	TR	03:45 PM - 05:00 PM	HH1311	Howard G Olson	

FNBSLW 464 ADVANCED LIFE AND HEALTH INSURANCE AND PENSIONS ... Consideration of advanced topics in life and health insurance. Among topics covered are principles underlying life insurance, individual life insurance contracts, business uses of life insurance, fixed and variable annuities, individual health coverages, group insurance principles and uses and pensions. Instructor Consent required.

COREQ: FNBSLW 446. PREREQ: ACHIEVE 60 CREDITS, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR IN ORDER TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#4423 Section 01 [units: 3]	NOTE: This section meets at 3:45-5:00 pm on Mondays. This section is a hybrid class requiring the internet as well as class attendance.				
01/19-05/19	M	03:45 PM - 05:00 PM	HH1311	Yuan Yuan	
01/19-05/19	Arranged	Arranged	WEB BASED	Yuan Yuan	

FNBSLW 484 APPLIED INVESTMENTS ... Students will gain hands-on experience by managing a real portfolio of securities. After developing a group investment philosophy, they will analyze the current holdings, investigate other alternatives, and make buy and sell decisions as a group. Presentations of the students' research will be made to an advisory board made up of faculty and investment professionals.

COREQ: FNBSLW 456. PREREQ: ACHIEVE 60 CREDITS, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR IN ORDER TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#4425 Section 01 [units: 3]					Dept. Consent
01/19-05/19	Arranged	Arranged		John D Howat	

FNBSLW 490 WORKSHOP ... Variable topics. Group activity oriented presentations emphasizing `hands on` and participatory instructional techniques. Repeatable Prereq: Consent of instructor

PREREQ: STUDENTS MUST ACHIEVE 60 CREDITS, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR IN ORDER TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#4426 Section 01 [units: 1-3]					Instructor Consent
01/19-05/19	Arranged	Arranged		Linda Yu	BLOOMBERG APPLICATIONS

Start/End Dates Meeting Days Meeting Times Location Instructor Course Topic (if applicable)

FNBSLW 491 TRAVEL STUDY ... Variable topics. Faculty-led courses abroad.

PREREQ: JUNIOR STATUS, ACHIEVE 60 CREDITS, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR IN ORDER TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#4428 Section 01 [units: 3] NOTE: Tuesdays from 3:45 pm to 5:00 pm in spring 2010: 1/26, 2/9, 2/23, 3/9, 3/16, 3/30, 4/13, 4/27, 5/4. Students will also participate in the faculty-led travel study component of the course scheduled for Ireland from May 16th to June 5th, 2010. Contact the Center for Global Education (email: studyabroad@uww.edu), the course faculty, or the web www.uww.edu/international for a program application; contact Professors Linda Reid (reidl@uww.edu) or Jeff Vanevenhoven (vanevenj@uww.edu) for academic requirements or for more information about the course. Applications are due to the Center for Global Education on or before Friday, December 18, 2009. An estimated Travel Study Program Course Fee, as noted on the course application, will be charged to the student's account shortly thereafter. Additional billing, if necessary, will occur at a later date. Travel study registration is not available via WINS registration. Travel study participants may not add or drop a travel study course via WINS once it has been added to their academic schedule. Failure to abide by the add/drop provisions of the Travel Study Program could result in severe financial penalties. Students are advised to refer to the Travel Study Application and Student Contract for more information.

Dept. Consent

PREREQ: FNBSLW 341

01/19-05/19 Arranged Arranged HH2303 Linda A Reid INTERN BUSINESS LAW & TRADE

FNBSLW 493 INTERNSHIP ... This is an opportunity for a finance student to gain practical experience in a business before graduation. The experience will supplement the students' academic work in preparation for a career in business. Repeatable for a maximum of 3 credits in the major. Department Consent required.

PREREQ: JUNIOR STATUS AND FINANCE MAJOR, OR FINANCIAL PLANNING MAJOR, OR INSURANCE MAJOR, OR REAL ESTATE MAJOR, AND ACHIEVE 60 CREDITS, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR IN ORDER TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#4429 Section 01 [units: 1-3]

Dept. Consent

01/19-05/19 Arranged Arranged John D Howat

FNBSLW 498 INDEPENDENT STUDY ... Study of a selected topic or topics under the direction of a faculty member. Repeatable.

PREREQ: JUNIOR STATUS, ACHIEVE 60 CREDITS, MAINTAIN A 2.50 GPA OR BETTER AND A BUSINESS MAJOR IN ORDER TO TAKE 300 OR 400 LEVEL BUSINESS COURSES.

#4430 Section 01 [units: 1-3]

Dept. Consent

01/19-05/19 Arranged Arranged Linda Yu

***** GRADUATE LEVEL COURSES *****

FNBSLW 542 ADVANCED BUSINESS AND COMMERCIAL LAW ... This course provides an advanced study of the law for business or pre-law students, including an examination of the Uniform Commercial Code and the Law of Sales, Negotiable Instruments, Secured Transactions and Documents of Title. This course also includes a study of the Law of Business Entities and Creditor and Debtor Relations.

PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.

#4431 Section 01 [units: 3]

01/19-05/19 TR 12:30 PM - 01:45 PM HH2203 James L Molloy

FNBSLW 691 TRAVEL STUDY ... Variable topics. Faculty-led courses abroad.

#4433 Section 01 [units: 3] NOTE: Tuesdays from 3:45 pm to 5:00 pm in spring 2010: 1/26, 2/9, 2/23, 3/9, 3/16, 3/30, 4/13, 4/27, 5/4. Students will also participate in the faculty-led travel study component of the course scheduled for Ireland from May 16th to June 5th, 2010. Contact the Center for Global Education (email: studyabroad@uww.edu), the course faculty, or the web www.uww.edu/international for a program application; contact Professors Linda Reid (reidl@uww.edu) or Jeff Vanevenhoven (vanevenj@uww.edu) for academic requirements or for more information about the course. Applications are due to the Center for Global Education on or before Friday, December 18, 2009. An estimated Travel Study Program Course Fee, as noted on the course application, will be charged to the student's account shortly thereafter. Additional billing, if necessary, will occur at a later date. Travel study registration is not available via WINS registration. Travel study participants may not add or drop a travel study course via WINS once it has been added to their academic schedule. Failure to abide by the add/drop provisions of the Travel Study Program could result in severe financial penalties. Students are advised to refer to the Travel Study Application and Student Contract for more information.

Dept. Consent

01/19-05/19 Arranged Arranged HH2303 Linda A Reid INTERN BUSINESS LAW & TRADE

FNBSLW 718 FINANCIAL MANAGEMENT ... Consideration of the finance function as it relates to other organizational roles, the use of capital budgeting techniques, other quantitative methods, and model building in decision making. Not open to students with an undergraduate finance degree. Prereq: GRADUATE STANDING AND ACCOUNT 701

PREREQ: ACCOUNT 701

#4435 Section 22 [units: 2] NOTE: Online classes will be billed at \$550 per credit for all students. Students must have access to the Internet and an Internet browser.

01/19-03/12 Arranged Arranged WEB BASED Linda Yu

Start/End Dates Meeting Days Meeting Times Location Instructor Course Topic (if applicable)

FNBSLW 739 FINANCIAL PLANNING PROCESS ... This course explores the quantitative and qualitative aspects of the Personal Financial Planning process. It includes study of the following areas: determining financial objectives, formulating investment objectives, tax planning, insurance planning, retirement planning and estate planning. Prereq: FNBSLW 718

PREREQ: FNBSLW 718 OR FNBSLW 344, GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.

#4436 Section 01 [units: 3] NOTE: This section is a hybrid class requiring internet as well as class attendance.

01/25	M	06:15 PM - 08:45 PM	HH1305	Rashiqa Kamal
02/08	M	06:15 PM - 08:45 PM	HH1305	Rashiqa Kamal
02/22	M	06:15 PM - 08:45 PM	HH1305	Rashiqa Kamal
03/08	M	06:15 PM - 08:45 PM	HH1305	Rashiqa Kamal
03/29	M	06:15 PM - 08:45 PM	HH1305	Rashiqa Kamal
04/12	M	06:15 PM - 08:45 PM	HH1305	Rashiqa Kamal
04/26	M	06:15 PM - 08:45 PM	HH1305	Rashiqa Kamal
01/19-05/19	Arranged	Arranged	WEB BASED	Rashiqa Kamal

FNBSLW 755 MULTINATIONAL BUSINESS FINANCE ... An advanced course of international financial principles covering major macroeconomic factors affecting international corporate decisions, foreign exchange transactions, hedging strategies, international capital structure decisions, capital budgeting, international financial markets, and taxation. Prereq: FNBSLW 718 or equivalent

PREREQ: FNBSLW 718

#4437 Section 01 [units: 3]

01/19-05/19	TR	03:45 PM - 05:00 PM	HH1305	Hamid Moini
-------------	----	---------------------	--------	-------------

FNBSLW 760 FINANCIAL MARKETS ... Structure and operation of the markets for corporate debt and equity securities, municipal obligations, and mortgages. Detailed examination of stock markets and their use by investors. Prereq: FNBSLW 718

PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.

#4438 Section 01 [units: 3]

01/19-05/19	T	06:30 PM - 09:00 PM	HH1305	Hamid Moini
-------------	---	---------------------	--------	-------------

FNBSLW 770 CAPITAL BUDGETING ... Financial planning for working capital management and long range investment projects. Emphasis on capital budgeting problem solving. Readings on capital budgeting and related topics, cost of capital structure, and dividend policy. Prereq: FNBSLW 718

PREREQ: FNBSLW 718 OR FNBSLW 344, GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.

#4439 Section 01 [units: 3]

01/19-05/19	R	06:30 PM - 09:00 PM	HH1311	Jianzhou Zhu
-------------	---	---------------------	--------	--------------

FNBSLW 780 PORTFOLIO THEORY AND PRACTICE ... Formulation of objectives and the development of portfolios to meet these objectives for individuals and institutions. Special attention will be focused on statistical and analytical techniques for portfolio selection and management. Prereq: FNBSLW 718 AND MARKETNG 731 or consent of instructor

PREREQ: FNBSLW 344 OR FNBSLW 718 AND MARKETNG 731 OR CONSENT OF INSTRUCTOR

#4440 Section 22 [units: 3] NOTE: Online classes will be billed at \$550 per credit for all students. Students must have access to the Internet and an Internet browser.

01/19-05/19	Arranged	Arranged	WEB BASED	David C Porter
-------------	----------	----------	-----------	----------------

FNBSLW 798 INDIVIDUAL STUDIES ... A student may satisfy up to 3 credits of the 9 credit emphasis by pursuing this course with one or more members of the graduate faculty. A copy of the proposal must be on file in the chairman's office prior to registration.

PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.

#4442 Section 01 [units: 1-3] NOTE: Section 01 is designed for students interested in a project related to Finance or Law.

01/19-05/19	Arranged	Arranged		Linda Yu
-------------	----------	----------	--	----------

Dept. Consent

#4443 Section 02 [units: 1-3] NOTE: Section 02 is designed for students interested in a project related to Accounting.

01/19-05/19	Arranged	Arranged		Robert A Gruber
-------------	----------	----------	--	-----------------

Dept. Consent

#4444 Section 22 [units: 1-3] NOTE: Online classes will be billed at \$550 per credit for all students. Students must have access to the Internet and an Internet browser.

01/19-05/19	Arranged	Arranged	WEB BASED	Linda Yu
-------------	----------	----------	-----------	----------

Dept. Consent