LOWER DIVISION (200-LEVEL) ELIGIBILITY:

Students pursuing a Bachelor of Business Administration degree and all MCS majors must achieve 24 credits and maintain a 2.50 GPA or better in order to take lower division business courses (including MCS courses) except ITBE 141, BEINDP 200, BEINDP 293, ECON 201 and ECON 202. Grades received for all appropriate college courses taken at other institutions will be included in determining the student’s grade point average eligibility for enrolling in business courses.

Business minors and non-business minors required to take business courses must have at least a 2.00 gpa and 24 credits completed to enroll in lower division (200-level) business courses required in the minor.

Non-business majors who are required or who may elect to take business courses in the major must have the gpa required in the major, must have completed 24 credits to take lower division (200-level) business courses.

UPPER DIVISION (300/400-LEVEL) ELIGIBILITY:

Students in the BBA curriculum and all MCS majors are not eligible to enroll in the College of Business and Economics 300- and 400-level courses unless they have 60.0 or more credits to degree, at least a 2.50 cum GPA and have been admitted to the upper division business courses. Transfer students must maintain a combined GPA (transfer and UW-W) of 2.50 to continue eligibility.

Business minors must have a 2.00 gpa and 60 credits completed to enroll in upper division (300 or 400-level) business courses. In order to graduate with a business minor, the student must have a 2.25 gpa in the minor.

S/NC grading may not be used in any business course or any BBA degree requirement unless offered on an S/NC basis only. Courses in the College of Business and Economics may not be taken on an audit basis. A course cannot be used to satisfy both a BBA degree and a major requirement.

Non-business majors who are required or who may elect to take 300/400-level business courses must have completed 60 credits and have a 2.00 gpa to take upper division (300 and 400-level) business courses.

Non-business majors who are not required to take business courses in the major may register for business courses during the first week of classes if all course prerequisites and credits completed (24 for lower division or 60 for upper division) are met, and the student has a 2.50 combined grade point average.

ADMISSION TO UPPER DIVISION BUSINESS COURSES:

When a student is projected to complete at least 54 credits and has satisfactorily completed or is enrolled in ENGLISH 101, ENGLISH 102, COMM 110, ACCOUNT 244, ACCOUNT 249 or ACCOUNT 261; ECON 201; ECON 202; MATH 143; and ECON 245, the student may apply for admission to the upper division business courses. All students with at least a 2.80 combined GPA will be admitted. Application forms for admission to the upper division business courses are completed at a registration information meeting or online after completion of an online advising exercise.

ENROLLMENT PREFERENCE in all business courses will be given to the following officially declared majors and minors:

- All BBA Majors; management computer systems majors; integrated science and business; business education; other non-business majors with business course requirements
- Minors; business minors; arts management minors; other minors with business course requirements.

SPECIAL STUDENTS ... Students admitted with full/complete credentials of all previous post-secondary work (SPFC) may register with the approval of the SPFC advisor (Chris Kutz, Hyland 4300, 262 472 4993) and special students without full credentials (SPNC) can register on a space available basis with the approval of the assistant dean (Jan Olson, Hyland Hall 4300, 262-472-4900).

COMMON EXAMINATIONS ... Certain courses have common exams during the semester when all sections will be tested at the same time. Students should not schedule other classes at those times.

GRADUATE STUDENTS ... Graduate students must be admitted to the M.B.A. or M.P.A. program to enroll in 500-700 level courses offered in the College of Business and Economics (except Business Education and School Business Management). Non-Candidate for Degree (NCFD) students cannot register for College of Business and Economics courses. Exceptions to this policy must be approved in advance by the associate dean, College of Business and Economics (262-472-1945).

ONLINE BUSINESS COURSES ... Charges for online business courses are stated with the course listings. The charge is the same for both in-state and out-of-state students.
<table>
<thead>
<tr>
<th>Class#</th>
<th>Section</th>
<th>(Units)</th>
<th>General Education Designation (if any)</th>
<th>Start/End Dates</th>
<th>Meeting Days</th>
<th>Meeting Times</th>
<th>Location</th>
<th>Instructor</th>
<th>Course Topic (if applicable)</th>
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<tbody>
<tr>
<td></td>
<td></td>
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<td></td>
<td>MANGEMNT 301</td>
<td>ORGANIZATIONAL BEHAVIOR ... A study of the intraorganizational behavior and attitudes of people in an organizational setting; the organization’s effect on perceptions, feelings, and actions; and the consequences of behavior on the organization, particularly how it affects the achievement of the organization’s purposes.</td>
<td>PREREQ: ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION</td>
<td>#3457 Section 01 [units: 3] 01/22-05/22 TR 11:00 AM - 12:15 PM HH2302 Georgiana Luecker</td>
<td>#3458 Section 02 [units: 3] 01/22-05/22 TR 02:15 PM - 03:30 PM HH2302 Georgiana Luecker</td>
<td>#3459 Section 03H [units: 3] NOTE: Available to students in the University Honors program and business majors with a 3.40 or higher grade point average. Other course prerequisites apply. PREREQ: STUDENTS IN THE HONORS PROGRAM OR BUSINESS MAJORS AND MINORS WHO HAVE A 3.40 COMBINED CUMULATIVE GPA OR HIGHER 01/22-05/22 MW 09:30 AM - 10:45 AM HH2100 Louise Tourigny HONORS</td>
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<tr>
<td>Start/End Dates</td>
<td>Meeting Days</td>
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<td>Instructor</td>
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<td>HH2302</td>
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<td>HH1306</td>
<td>Jeff P Vanvenhoven</td>
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<td>WEB BASED</td>
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<td>William A Drago</td>
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<td>HH2305</td>
<td>Richard J Wagner</td>
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<td>Xuguang Guo</td>
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MANGEMNT 366 SOCIAL RESPONSIBILITY ... This course will provide students with an understanding of the relationship of organizations with their stakeholders (e.g., customers, employees, society, etc.) and provide both an exposure to and an understanding of both ethical and unethical behavior. By investigating organizations and their linkages with various environmental entities, students will have a better appreciation of what produces socially responsible behavior so as to expedite socially responsible actions and prevent irresponsible ones.

PREREQ: ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION.

MANGEMNT 369 LEADERSHIP IN MANAGEMENT ... A theoretical and experiential investigation of leadership theory and practice. Discussion includes relevant aspects of personality and motivation theory as they affect interpersonal processes of influence. Substantial time is devoted to self-assessment and development of personal leadership style and skills.

PREREQ: MANAGEMENT 301, ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION.

MANGEMNT 368 ENTREPRENEURSHIP: BUSINESS FEASIBILITY ... This course concentrates on identifying and evaluating opportunities that may become the foundation for a new business or non-profit entity. Identification focuses on exploring demographic and societal trends, consumer and industrial needs, technological and knowledge changes. Evaluation involves customer and industry market assessments, potential for intellectual property protection and financial feasibility. Additional consideration will be given to development and resource options.

PREREQ: ACCOUNT 244; MAY NOT BE TAKEN FOR CREDIT BY ENTREPRENEURSHIP MAJORS; ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION.

MANGEMNT 410 INTERNATIONAL MANAGEMENT ... A study of the concepts, problems, processes and practice of International Management, focused on the Multi-National Corporation (MNC). Management in multi-environments, MNC corporate plans, objectives, strategies, viable organizational structures, MNC social/cultural/ethical issues, and coordinating globally spread out MNC units are emphasized.

PREREQ: MANAGEMENT 301, ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION.

MANGEMNT 419 ORGANIZATIONAL THEORY AND EFFECTIVENESS ... An analysis of organization theory. Relationships among theory, design and behavior variables and organizational effectiveness are examined.

PREREQ: MANAGEMENT 301, ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION.

MANGEMNT 428 TRAINING AND DEVELOPMENT ... The course will emphasize theory of training and development, research to determine needs, types of programs, practicum in conducting a training and development session, and evaluation of programs.

PREREQ: MANAGEMENT 320 OR POLISCI 421 OR SENIOR STATUS; ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION.

MANGEMNT 429 EMPLOYEE BENEFITS ... Principles and techniques in the Administration of Employee Benefit Programs. The course will include: Planning, implementation, design and evaluation of major employee benefits, such as medical, disability, pension, profit-sharing, government mandated programs and quality of work life plans.

PREREQ: MANAGEMENT 320 OR POLITICAL SCIENCE 421, AND ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION.

MANGEMNT 430 LABOR-MANAGEMENT RELATIONS ... Study of the relationships between management and organized groups of employees, including labor unions and professional associations. Analysis and evaluation of collective bargaining processes and strategies, current bargaining issues, legal regulations of bargaining, negotiations and administration of collective agreements, factors contributing to conflict and methods of settlement.

PREREQ: ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION.
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<tr>
<th>Start/End Dates</th>
<th>Meeting Days</th>
<th>Meeting Times</th>
<th>Location</th>
<th>Instructor</th>
<th>Course Topic (if applicable)</th>
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<tbody>
<tr>
<td>01/22-05/22</td>
<td>TR</td>
<td>02:15 PM - 03:30 PM</td>
<td>HH2308</td>
<td>James M Werner</td>
<td>MANGEMNT 455 INTEGRATION OF OPERATIONS ... Examination in depth of daily operational decision making pertaining to management of operational systems and inventory, inventory models and systems, inventory control, distribution planning and control, scheduling techniques, production authorization, lead time management, supplier interfaces, data requirements and measurement systems. Emphasis is on interrelationships of these techniques and their applications. PREREQ: MANAGEMENT 306, ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION</td>
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<td>HH2302</td>
<td>James R Sisak</td>
<td>MANGEMNT 465 SUPPLY CHAIN MANAGEMENT AND INTERNATIONAL SOURCING ... The course uses a supply chain management framework to study flow of material through global enterprises. Topics include international facility location, global configuration, theory of constraints, international transportation networks, just-in-time systems, supplier management, negotiations for purchasing, sourcing decisions, supplier certification, and bullwhip effect. PREREQ: MANAGEMENT 306, ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION</td>
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<td>TR</td>
<td>12:30 PM - 01:45 PM</td>
<td>HH2311</td>
<td>James R Sisak</td>
<td>MANGEMNT 466 GLOBAL OPERATIONS STRATEGY ... A study of the integration of operations planning, management, and control to create effective operations strategy within a global perspective. Includes a thorough examination of capacity and supply chain management. Also examines the theory of constraints as used to develop strategic competitive advantage.</td>
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<tr>
<td>01/22-05/22</td>
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<td>HH2310</td>
<td>Hung-Chung Su</td>
<td>MANGEMNT 467 MANAGEMENT DECISION ANALYSIS ... Theory and application of quantitative analytic methods used in operations decision situations. Topics include model building, decision theory, deterministic and probabilistic problems, linear programming, PERT/CPM and simulation. PREREQ: ECON 245 OR EQUIVALENT; ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION</td>
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<td>01/22-05/22</td>
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<td>06:30 PM - 09:00 PM</td>
<td>HH2100</td>
<td>Rick Pues</td>
<td>MANGEMNT 471 SEMINAR IN HUMAN RESOURCES ... A capstone course required of students in Personnel/Human Resources Management. The course will integrate HR subject matter areas through empirical research. Students will utilize their academic preparation, analytical skills, and communication skills to develop a proposal and prepare a research report.</td>
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<tr>
<td>01/22-05/22</td>
<td>M</td>
<td>06:30 PM - 09:00 PM</td>
<td>HH2308</td>
<td>Tom Bramorski</td>
<td>MANGEMNT 472 MANAGEMENT INFORMATION SYSTEMS ... A course designed to acquaint students with current management information system practices and their applications. Topics may include Enterprise Resource Planning (ERP), Computer Aided Design/Manufacturing (CAD/CAM) and project management methodology.</td>
</tr>
<tr>
<td>01/22-05/22</td>
<td>TR</td>
<td>12:30 PM - 01:45 PM</td>
<td>HH2100</td>
<td>Kelly A Delaney-Klinger</td>
<td>MANGEMNT 485 CONSULTING FOR ENTREPRENEURIAL COMPANIES ... The Consulting course exposes students to some of the opportunities and challenges inherent in a career in consulting with small, growth-oriented companies. Students also develop an appreciation of both problems and opportunities faced by entrepreneurs through participating in &quot;hands-on&quot; learning experiences by conducting field case studies and providing consulting services that may involve marketing, management, IT and/or finance. PREREQ: MARKETING 311 OR FNBSLW 344 AND ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION</td>
</tr>
</tbody>
</table>
MANGEMNT 486 SUPERVISORY MANAGEMENT ... A study of the theories and techniques of general management, organizational behavior, and human
relations involved in effective supervisory management. The supervisor’s role and the supervisor-subordinate relationship will be analyzed. The skills
required for successful supervision will be practiced through small group work, role play and other activities.
PREREQ: MANAGEMENT 301 AND 85 CREDITS AND ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR
MINORS/NON-BUSINESS MAJORS FOR WHICH THIS COURSE IS AN OPTION
#3676 Section 01  [units: 3]
01/22-05/22  MW 02:15 PM - 03:30 PM  HH2302  Craig W C Schmidt

MANGEMNT 487 ENTREPRENEURSHIP: NEW VENTURES ... This course concentrates on how new businesses are started and includes new business start-
ups, buyouts and franchising. Objectives are understanding entrepreneurs, and seeking and evaluating opportunities for new ventures. This course assesses
the development of ideas that might become business opportunities and examines the merit of those ideas in the marketplace. The writing of business plans
and the acquisition of resources to turn opportunities into businesses are also examined.
PREREQ: SENIOR STANDING AND ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS
MAJORS FOR WHICH THIS COURSE IS AN OPTION
#3677 Section 01  [units: 3]
01/22-05/22  MW 02:15 PM - 03:30 PM  HH2305  Andy Yu

MANGEMNT 489 ADMINISTRATIVE POLICY ... This course emphasizes management issues and practices from a top management perspective. Students
learn theories and skills relevant to the strategic management of organizations, including the ability to assess the external and internal environments of the
organization, strategy formulation and implementation.
PREREQ: SR STATUS AND COMPL OF OTHER COBE REQ COURSES (I.E. MGMT 301, MGMT 306, FNBSLW 341, FNBSLW 344, MARKTNG 311, AND ITBE 353)
EXCEPT ITBE 388, AND ADM TO COLLEGE & 2.50 FOR BUS MAJ; 60 CR & 2.00 FOR MINORS/NON-BUS MAJ FOR WHICH THIS COURSE IS OPTION
#3678 Section 01  [units: 3]
01/22-05/22  MW 12:30 PM - 01:45 PM  HH2200  Jeff P Vanevenhoven
#3679 Section 02  [units: 3]
01/22-05/22  TR 12:30 PM - 01:45 PM  HH2200  Rimi Zakaria
#3680 Section 03  [units: 3]
01/22-05/22  TR 03:45 PM - 05:00 PM  HH2200  Rimi Zakaria
#3681 Section 04  [units: 3]
01/22-05/22  TR 02:15 PM - 03:30 PM  HH2200  William A Drago
#3682 Section 05  [units: 3]
01/22-05/22  W 06:30 PM - 09:00 PM  HH1312  Craig W C Schmidt
#3683 Section 06  [units: 3]
04/18-05/07  MTWR 08:55 AM - 12:15 PM  HH1306  Yezdi H Godiwalla

#3684 Section 22  [units: 3] NOTICE: Students must have access to the internet and an Internet browser. The tuition for online courses in the
College of Business and Economics is $389 per credit for both resident and non-resident students.
01/22-05/22  Arranged  Arranged  WEB BASED  James W Bronson

MANGEMNT 493 COOPERATIVE/INTERNSHIP IN MANAGEMENT ... This course is a constructed-supervised work experience within the major area of
concentration of the student. The internship experience offers the student an opportunity to merge with actual day-to-day activity in business. No more
than 5 credits will apply toward graduation. Repeatable for a maximum of 5 credits in major/degree. Department Consent required.
PREREQ: JUNIOR STATUS, ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS
FOR WHICH THIS COURSE IS AN OPTION
#3685 Section 01  [units: 2-3] NOTE: Students enrolled in this course are required to meet as a group ONE TIME ONLY on September 4, 2012 from 3:45-4:45 in Hyland 4306.
01/22-05/22  Arranged  Arranged  Dept. Consent  James R Sisak

MANGEMNT 498 INDEPENDENT STUDY ... Repeatable for a maximum of 3 credits in major/degree. Department Consent required.
PREREQ: JUNIOR STATUS, ADMISSION TO THE COLLEGE AND 2.50 FOR BUSINESS MAJORS; 60 CREDITS AND 2.00 FOR MINORS/NON-BUSINESS MAJORS
FOR WHICH THIS COURSE IS AN OPTION
#3686 Section 01  [units: 1-3] Dept. Consent
01/22-05/22  Arranged  Arranged  Louise Tourigny
#3687 Section 02  [units: 1-3] Dept. Consent
All class meeting details to be arranged.
#3688 Section 03  [units: 1-3] Dept. Consent
All class meeting details to be arranged.
#4977 Section 04  [units: 1-3] Dept. Consent
01/22-05/22  Arranged  Arranged  William A Drago
#4978 Section 05  [units: 1-3] Dept. Consent
01/22-05/22  Arranged  Arranged  Xuguang Guo
#5143 Section 06  [units: 1-3] Dept. Consent
01/22-05/22  Arranged  Arranged  Craig W C Schmidt

*** GRADUATE LEVEL COURSES ***
<table>
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<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Instructor</th>
<th>Start/End Dates</th>
<th>General Education Designation (if any)</th>
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<td>MANGEMNT 719</td>
<td>OPERATIONS MANAGEMENT</td>
<td>Manohar S Madan</td>
<td>03/18-05/22</td>
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<td>MANGEMNT 721</td>
<td>ORGANIZATIONAL BEHAVIOR</td>
<td>Jeff P Vanevenhoven</td>
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<td>MANGEMNT 738</td>
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<td>Xuguang Guo</td>
<td>01/22-03/15</td>
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<td>MANGEMNT 745</td>
<td>BUILDING EFFECTIVE ORGANIZATIONS</td>
<td>Richard J Wagner</td>
<td>01/22-05/22</td>
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<tr>
<td>MANGEMNT 752</td>
<td>CURRENT ISSUES IN COMPENSATION AND BENEFITS</td>
<td>Jerry J Gosenpud</td>
<td>01/22-05/22</td>
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<tr>
<td>MANGEMNT 753</td>
<td>TRAINING AND DEVELOPMENT</td>
<td>William A Drago</td>
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<td>MANGEMNT 758</td>
<td>MANAGEMENT AND LABOR RELATIONS</td>
<td>William L Dougan</td>
<td>01/22-05/22</td>
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<tr>
<td>MANGEMNT 759</td>
<td>SOCIAL RESPONSIBILITY OF BUSINESS</td>
<td>Jan M Werner</td>
<td>01/22-05/22</td>
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</table>
MANGEMNT 762 PROJECT MANAGEMENT AND ENTERPRISE RESOURCE PLANNING ... This course is designed to develop a basic understanding of project management methodology and Enterprise Resource Planning (ERP). Upon completion of this course students will be able to analyze operations and setup ERP systems. Topics may include team management, PERT/CPM, and development of operational decision support systems through the use of macros and visual basic. The course may require visiting/working with local firms in setting up such systems or working on cases.

PREREQ: MANGEMNT 719 OR ITBE 734 OR EQUIVALENT

#3698 Section 22 [units: 3] NOTE: Online classes will be billed at $619 per credit for all students. Students must have access to the Internet and an Internet browser.

01/22-05/22 Arranged Arranged WEB BASED Manohar S Madan

MANGEMNT 763 GLOBAL OPERATIONS MANAGEMENT ... The objective of this course is to enhance the student’s ability to conceptualize and manage global operations effectively. A wide range of topics, concepts, theories, and tools related to the operations of both manufacturing and service firms are explored from an international perspective. In addition, the comparative position of U.S. production systems is evaluated with those of Japan, Europe, Latin America, and South East Asia. The focus is on covering those aspects of operations management that can help firms become more competitive globally. The aim of the course is to provide the managers with an understanding of the production of goods and services in an international environment through a review and critique of current literature. Prereq: MANGEMNT 719

PREREQ: MANGEMNT 719 OR ITBE 734 OR EQUIVALENT

#3699 Section 22 [units: 3] NOTE: Online classes will be billed at $619 per credit for all students. Students must have access to the Internet and an Internet browser.

01/22-05/22 Arranged Arranged WEB BASED Sameer Prasad

MANGEMNT 764 SUSTAINABLE MANAGEMENT ... This course focuses on proving concept and methodologies relevant to ensuring businesses can sustainably manage their operations. Topics include an introduction to sustainable management, organizational response, redefining business models, product design, realigning supply chains, social sustainability, and the role of Non Governmental Organizations (NGOs).

#3700 Section 01 [units: 2]

01/22-03/15 MW 03:45 PM - 05:25 PM HH2200 Jerry J Gosenpud

MANGEMNT 769 QUALITY ISSUES IN OPERATIONS ... A course focusing on qualitative and quantitative techniques used to study and improve quality of operations in manufacturing and service organizations. It covers topics such as quality philosophy, statistical process control (SPC), acceptance sampling, tools for quality improvement, product and process design, The role of quality in the entire cycle including product/service design, development, production, delivery, and customer support is emphasized. An individual research paper covering the topic of interest will be used.

PREREQ: MANGEMNT 719, MANGEMNT 306 OR EQUIVALENT AND BUS GRAD LEVEL REQUIREMENT

#3701 Section 01 [units: 3]

01/22-05/22 R 06:30 PM - 09:00 PM HH2300 Hung-Chung Su

MANGEMNT 770 ORGANIZATION DESIGN ... Application of organization theory to the structuring of organizations. The course examines organizational configurations and their effectiveness in different situational contexts to provide a rationale for management practice.

PREREQ: MANGEMNT 745 OR MANGEMNT 721

#3702 Section 01 [units: 3]

01/22-05/22 T 05:15 PM - 07:45 PM OFF CAMPUS Yezdi H Godiwalla AMERICAN FAMILY

MANGEMNT 771 STRATEGIC MANAGEMENT ... The course surveys the theoretical backgrounds of strategic management. It also covers practical methods and applications of strategic management models based upon existing theory, research, and practice. Comparative analysis of emerging strategic management frameworks are examined with implications for management practice.

PREREQ: MANGEMNT 745 OR MANGEMNT 721

#3703 Section 01 [units: 3]

01/22-05/22 W 06:30 PM - 09:00 PM HH2305 Jerry J Gosenpud

MANGEMNT 777 INTERNATIONAL MANAGEMENT ... The course deals with concepts, issues, problems, and research in international management, with a focus on the international application of: (1) strategic management, (2) organizational theory and design, (3) organizational behavior, culture, conflict, leadership, and communication, (4) ethical issues, and (5) development, control, and coordination of international subsidiaries.

PREREQ: MANGEMNT 745 OR MANGEMNT 721

#3704 Section 01 [units: 3] NOTE: Online classes will be billed at $619 per credit for all students. Students must have access to the Internet and an Internet browser.

01/22-05/22 M 06:30 PM - 09:00 PM HH2302 Andy Yu

#3705 Section 22 [units: 3]

01/22-03/15 Arranged Arranged WEB BASED Kaviraj Premeen Parboteeah

MANGEMNT 788 STRATEGIC DECISION MAKING ... The course analyzes organizational environments from the perspective of top management in their efforts to manage a firm’s mission, goals and corporate strategy. Case analyses are used extensively to provide students with an opportunity to apply course content to real businesses. Corporate social responsibility and business ethics are also covered. Prereq: Last semester of program.

PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.

#3706 Section 01 [units: 2]

03/18-05/22 T 06:15 PM - 08:45 PM HH2302 Rimi Zakaria

#3707 Section 22 [units: 2] NOTE: Online classes will be billed at $619 per credit for all students. Students must have access to the Internet and an Internet browser.

03/18-05/22 Arranged Arranged WEB BASED James W Bronson
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<thead>
<tr>
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<td>David C Porter</td>
<td>MANGEMNT 789 READINGS AND RESEARCH IN MANAGEMENT ... Study of a selected area in management through readings and/or empirical research. Prereq: Permission of instructor and department chairperson. Instructor Consent required. PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.</td>
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<td>Louise Tourigny</td>
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<td>Louise Tourigny</td>
<td>MANGEMNT 798 INDIVIDUAL STUDIES ... Student and adviser decide the study, with the consent of the professor in charge of the study and the approval of the College Graduate Studies Committee. Consult the Associate Dean’s Office for further information/limitations. PREREQ: GRADUATE STUDENTS MUST BE ADMITTED TO THE M.B.A. OR THE M.S. OR M.P.A. ACCOUNTING OR M.S. OFFICE SYSTEMS.</td>
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<td>Christine Marie Kutz</td>
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