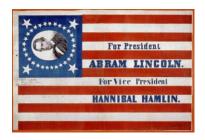
#### **Analyzing Presidential Campaign Propaganda**



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An early example of presidential campaign propaganda.

This lesson includes student analysis of political cartoons and presidential commercial ads and their impact on the shaping of public opinion.

Overview			
Objectives: Knowledge Objectives: Skills	<ul> <li>Students will:</li> <li>Develop a sense of how campaign propaganda has evolved from 1952 to 2008.</li> <li>Understand different techniques and strategies used in past presidential campaign ads and cartoons.</li> <li>Students will:</li> <li>Analyze and compare political propaganda.</li> <li>Interpret their meaning, intent, strategies, and impact on public opinion.</li> <li>Summarize their findings by providing feedback on effective and ineffective strategies.</li> </ul>		
Essential Question  Recommended time frame	Through the use of presidential commercial ads and political cartoons, what strategies are used in influencing public opinion in the United States during campaigns and elections?  2 - 50 minute class periods		
Grade level	9 <sup>th</sup> -10 <sup>th</sup> Grade U.S. Government/Civics		
Materials	<ul> <li>Lesson Directions Form</li> <li>Computer with Internet Access</li> <li>Online videos of campaign commercials, found at:         <ul> <li>http://www.livingroomcandidate.org/</li> </ul> </li> <li>Online images of political cartoons, found at:         <ul> <li>http://www.loc.gov/exhibits/oliphant/part3.html</li> <li>http://www.loc.gov/exhibits/telnaes/telnaes-pulitzer.html</li> </ul> </li> <li>Large Screen for viewing online video</li> <li>Primary Source Analysis Tool: Motion Pictures         <ul> <li>(4 per student)</li> </ul> </li> </ul>		

 Primary Source Analysis Tool: Cartoons (2 per student)

-Copies of each found at:

http://www.loc.gov/teachers/usingprimarysources/guides.html

#### NCSS Theme(s) and Wisconsin State Standards

#### **NCSS Themes**

**Power, Authority, and Governance** Understanding the historical development of structures of power, authority, and governance and their evolving functions in contemporary U. S. society. In exploring this theme, students confront questions such as: What is power? How is it gained, used, and justified?

**Science, Technology, and Society** Modern life as we know it would be impossible without technology and the science that supports it. But technology brings with it many questions: How can we manage technology so that the greatest number of people benefit from it? How can we preserve our fundamental values and beliefs in the midst of technological change?

#### **Wisconsin State Standards**

**B.12.2** Analyze primary and secondary sources related to a historical question to evaluate their relevance, make comparisons, integrate new information with prior knowledge, and come to a reasoned conclusion

**C.12.9** Identify and evaluate the means through which advocates influence public policy

**C.12.11** Evaluate the ways in which public opinion can be used to influence and shape public policy

#### **Procedures**

#### Day One:

- *Introductory*: Explain to students the importance of Presidential ads and propaganda in the modern day campaign and election cycle. Explain how various strategies can be used through the use of media (5 minutes)
- Hand out Direction Form to each student and explain, 4 Primary Source: Motion Picture Analysis Worksheets to each student, and 2 Primary Source: Cartoon Analysis Worksheets to each student (3 minutes)
- Main Activity: The teacher will load the videos up on the big screen, white board, or smartboard using the following website:
   <a href="http://www.livingroomcandidate.org/">http://www.livingroomcandidate.org/</a>. (Students can do this on individually if multiple computers are available). Teacher will play each video one at a time, two-three times each.
- Each student will be responsible for viewing four of the eight television commercial ads and filling out their motion picture

- analysis tool for each. (25 minutes)
- Next, the teacher will put four political cartoons on the main screen; found at the following websites:
- <a href="http://www.loc.gov/exhibits/oliphant/part3.html">http://www.loc.gov/exhibits/oliphant/part3.html</a>
  <a href="http://www.loc.gov/exhibits/telnaes/telnaes-pulitzer.html">http://www.loc.gov/exhibits/telnaes/telnaes-pulitzer.html</a>
- Each student will choose two of the cartoons and analyze each using the cartoon analysis worksheet provided. There are questions on each worksheet to guide the students in their analysis. (15 minutes)

#### Day Two:

- Guided Practice: Using their completed analysis tools, students will write a one page summary of their findings. The teacher should ask them to include examples of strategies that they believe work in influencing public opinion and strategies they believe are ineffective and why. Furthermore, students should give their feedback on how political propaganda has changed from the 1950s through today. (30 minutes)
- Closure: Teacher should collect the completed analysis tools (6 per student) and the written summary from each student. To close the teacher will pose a question for discussion: Do you think political propaganda works? Does it actually influence who people will vote for at the polls? Why? Which commercial or cartoon will you remember the most? Why?

#### **Evaluation**

• Students will be evaluated based on completion of their six analysis forms and their one page summary.

#### **Extension**

• Teacher may offer an extended activity where students develop and video tape their own commercial ad, using one of the strategies they analyzed from the lesson. If students do not wish to make a video, they can opt to write their own political cartoon pertaining to a current political issue.

# **Primary Resources from the Library of Congress**

Image	Description	Citation	URL
KE	[I like Ike animated	CN-2004541040,	http://www.livingroo
	television	American Museum of	mcandidate.org/comm
	commercial with	the Moving Image,	ercials/1952
	catchy music, 1952]	The Living Room	
IKE	-	Candidate, electronic	
		resource	
KENNEDY	[Kennedy jingle	CN-2004541040,	http://www.livingroo
	commercial that	American Museum of	mcandidate.org/comm
KENNEUY	leaves the decision	the Moving Image,	ercials/1960
KENNEDY	"up to you" the	The Living Room	
图 1 图	voter, 1960]	Candidate, electronic	
村用		resource	
	[Little girl counting	CN-2004541040,	http://www.livingroo
	flower petals before	American Museum of	mcandidate.org/comm
CONTRACTOR CONTRACTOR	a countdown to a	the Moving Image,	ercials/1964
	nuclear bomb goes	The Living Room	
	off, LBJ ad, 1964]	Candidate, electronic	
A LANGE		resource	
from from from	[Nixon combines	CN-2004541040,	http://www.livingroo
	turmoil and rioting	American Museum of	mcandidate.org/comm
A BABA	in the U.S. with a	the Moving Image,	ercials/1968
The Party of the P	smiling candidate,	The Living Room	
	Humphrey, 1968]	Candidate, electronic	
	FA 7	resource	1
	[A bear in the woods	CN-2004541040,	http://www.livingroo
<b>发展</b>	symbolizes the	American Museum of	mcandidate.org/comm
	threat of the Soviet	the Moving Image,	ercials/1984
	Union during the	The Living Room	
	Cold War, Reagan	Candidate, electronic	
	ad, 1984]	resource	1.44.0.//
	[Positive images of children and their	CN-2004541040, American Museum of	http://www.livingroo mcandidate.org/comm
			ercials/1996
	future, along with negative images of	the Moving Image, The Living Room	<u>erciais/1990</u>
	Bob Dole, Clinton	Candidate, electronic	
	ad, 1996]	resource	
	, -		http://xxxxxxx livin and a
	[Bush campaign ad	CN-2004541040, American Museum of	http://www.livingroo mcandidate.org/comm
	in 2000, attacked Gore's		ercials/2000
The same of the sa	Gore's trustworthiness and	the Moving Image,	<u>51C1415/2UUU</u>
	integrity]	The Living Room Candidate, electronic	
11	miegrityj	· ·	
		resource	

		CNI 2004541040	1-44//1::
SEPTEMBER 15, 2008 11:06 am	[The Obama	CN-2004541040,	http://www.livingroo
11:06 am	campaign seizes the	American Museum of	mcandidate.org/comm
AND STATE OF THE PARTY OF THE P	opportunity to make	the Moving Image,	ercials/2008
1700 - 800 um 1700 - 821 um 1700 - 1720 um 1700 - 1720 um	McCain look old and	The Living Room	
SEN. JOHN MCCAIN (R) PRESIDENTIAL CANDIDATE	out of touch, 2008]	Candidate, electronic	
		resource	
1	[Cartoon addressing	LC-USZ-62-120032,	http://www.loc.gov/ex
	the criticism that the	June 1, 1992,	hibits/oliphant/part3.h
	Perot campaign was	Swann Fund	<u>tml</u>
de Way	short on specifics,	Purchase, Oliphant's	
	and most of his	Anthem, Path	
WEN - DIS	appearances came	Oliphant at the	
	on his own shows]	Library of Congress	
MYLCH WILLIS THE WHICH	[Cartoon regarding	LC-USZ-62-120044,	http://www.loc.gov/ex
I'M GONNAMENT THEE	President Bush's	December 7, 1988	hibits/oliphant/part3.h
PRESIDENT PR	comments in 1988	Courtesy of Universal	tml
MY UPS: - CES	about him being and	Press Syndicate.	
NNA BE INC. ST.	environmentalist	Oliphant's Anthem,	
EDENCE OF THE	and asking people to	Pat Oliphant at the	
man a mount	read his lips: "no	Library of Congress	
HIM	new taxes"		
	[A cartoon about	LC-USZ-62-120059,	http://www.loc.gov/ex
	<b>Bob Dole's reaction</b>	February 22, 1996	hibits/oliphant/part3.h
5 80 -1	to criticism that he	Courtesy of	<u>tml</u>
	lacked warmth and	Universal Press	
	empathy while on	Syndicate. Oliphant's	
	the campaign trail,	Anthem, Pat Oliphant	
THE WAY STATE OF THE PARTY OF T	1996]	at the Library of	
MHO I AM.	-	Congress	
X	[This cartoon	LC-USZ62-134299,	http://www.loc.gov/ex
	compares the choice	Courtesy of Tribune	hibits/telnaes/images/
	of candidates in 2000	Media Services,	70-04783r.jpg
locateria (III)	to the decision	, ,	
Flac	between two boring		
Millians	cereals for		
THE CHOICE	breakfast]		
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## **Assessment(s)**

- Student summaries will be evaluated on the following criteria:
  - -Details of each commercial and cartoon they chose are provided.
  - -Examples of effective strategies they saw and explanation of each.
  - -Examples of ineffective strategies they viewed and explanation of each.
  - -Opinion on the best campaign ad they analyzed and why.

## **Handouts**

Activity Directions Worksheet Presidential Commercial Ad Analysis Worksheet Political Cartoon Analysis Worksheet

Copies found at: <a href="http://www.loc.gov/teachers/usingprimarysources/guides.html">http://www.loc.gov/teachers/usingprimarysources/guides.html</a>

# **Analyzing Presidential Campaign Propaganda** (Cartoons and Commercials)



Overview: Each election cycle, Presidential candidates continue to increase the amount of money they spend on campaign advertisements. Today, we will be looking at historic commercials and cartoons from various elections from 1952 through 2008. By analyzing campaign commercials and cartoons, you will determine how propaganda has changed throughout the years, what strategies are used, and how these strategies have influenced public opinion.

**Directions**: Each student will:

- 1.) Analyze **four** of the eight commercials shown on the main screen using the motion picture analysis tool worksheets provided.
- 2.) Analyze **two** of the four cartoons shown on the main screen during class using the cartoon analysis tool worksheets provided.
- 3.) Write a **one page summary** (in your notebook) on your conclusions and interpretation of the propaganda.
  - -Your summary should include what you observed, strategies you believe to work well, and strategies you believe do not work well
  - -Explain your reasons for both.
  - -Which campaign ad or cartoon stuck out the most to you? Why?
- At the end of the lesson, you will hand in all six analysis worksheets and your one page summary.