

University of Wisconsin Whitewater

College of Business and Economics

Experiential & Sports Marketing Certificate - 12 units

(Available to Business Majors & Non-Business Majors)

Restrictions:

- 1. A maximum of two (2) transfer courses are allowed. No more than 50% of the certificate may be fulfilled using transfer courses.
- 2. In order to graduate with an experiential & sports marketing certificate, a 2.00 GPA is required in the certificate.
- 3. Business majors must have a minimum GPA of 2.50 in the following areas: major requirements, combined transfer, and UW-Whitewater GPA, and in all subjects offered by the College of Business & Economics.
- 4. Non-business majors must have at least 60 credits earned and a cumulative GPA of 2.00.

Required Courses (9 units)

Course No.	Course Name	Prerequisites
MARKETNG 211	Principles of Marketing	Minimum Sophomore standing.
MARKETNG 370	Experiential Marketing	MARKETNG 211
MARKETNG 371	Sports Marketing	MARKETNG 211

Select (3 units) from the following:

Course No.	Course Name	Prerequisites
MARKETNG 212	Principles of Selling	Minimum Sophomore standing.
MARKETNG 372	Services Marketing	Minimum Sophomore standing.
MARKETNG 351	Introduction to Digital Marketing	MARKETNG 211
MARKETNG 352	Social Media & Content Marketing	MARKETNG 211
MARKETNG 420	Consumer Behavior	MARKETNG 211
MARKETNG 493	Internship in Marketing	Minimum Sophomore standing & 2.50 cumulative GPA & Department consent.
MARKETNG 498	Independent Study in Marketing	Instructor consent
THEATRE 363	Applied Studies in Arts Marketing	COREQ: MARKETNG 211