



Transportation Sales Certificate

The Transportation Sales Certificate is a joint offering of IT and Supply Chain Management and the Department of Marketing.

| Code | Title | Units |
|--|--|-----------|
| Certificate Requirements - 12 units | | |
| <u>MARKETNG 312</u> | PRINCIPLES of SELLING | 3 |
| <u>MARKETNG 460</u> | ENTREPRENEURIAL AND ADVANCED SALES TECHNIQUE | 3 |
| Select 2 Courses from the following courses: | | |
| <u>ITSCM 450</u> | LOGISTICS AND PRODUCTION SYSTEMS | 3 |
| <u>ITSCM 458</u> | GLOBAL SOURCING AND TRANSPORTATION | |
| <u>ITSCM 462</u> | PURCHASING MANAGEMENT | |
| Total Units | | 12 |

Minimum 2.00 GPA in courses in the certificate required for graduation.